ADDITIDNAL WEATHER DATA -- PAGE 12

# **Salvador Election** Won't End the War, Officials Concede

By Raymond Bonner New York Times Service

SAN SALVADOR - U.S. officials and Salvadoran leaders are now saying that the elections next month, far from ending the politi-cal violence, are likely to be the prelude to increased fighting.

The elections will oot end the

El Salvador's elections, set for March 28, should not be held until social peace is re-established, a UN report states. Page 2.

war. U.S. Ambassador Deane R. Hinton said recently. His observagroups representing the leftist-led rebels are oot participating in the elections. The rebels have vowed to continue their armed struggle for power after the voting.

But recent declarations by political and government leaders that centrist and rightist Salvadorans may use force to impose their po-btical philosophy if they do not

By Michael Parks

Los Angeles Times Service

PEKING - Deng Xisoping, the vice chairman of the Communist

Party, bas finally won a truce in

his dispute with the armed forces,

After two years of resistance, the

Chinese military has agreed to halt

attacks on Mr. Deng's program of political, economic and social

changes and to support most of them, but only after gaining major concessions, the sources indicate.

The agreement appears to be one of the most difficult Mr. Deng

has had to make since he assumed the leadership in 1978, and Chi-

'A Cease-Fire'

a recently demobilized young offi-

cer as "more in the nature of a

Deng and the generals are still

there," he added, "and new prob-

through a critical assessment of

basis for even broader policy

minister, a process that is expected

to accelerate soon with the reorg-

anization of the central bureaucra-

The military is ont entirely happy about all these changes —

changes this year and next.

cease-fire than an armistice."

The agreement was described by

The basic strains between

according to sources.

56.57.3

Deng Arranges Truce

In Dispute With Army

prevail at the polls are viewed here

as even more alarming. Leaders of the Nationalist Republican Alliance, an extreme rightist group, say that if they lose they will fight to keep the country from being governed by "Commu-nists." They include in this catego-ry the Christian Democrats, headed by José Napoleoo Duarte, pres-ident of the military-civilian junta. And if the Nationalist Republi-

can Party wins, "There will be a bloodbath, a real civil war," Jorge Bustamante, a political independ-ent who is the head of the national Election Commission, said in an interview. Nationalist Republican leaders have repeatedly declared that they will use whatever military force is occessary to "pacify" the

On March 28, Salvadorans will elect a 60-member Constitutional Assembly that will have the power to came a president to rule the country until the delegates draft a constitution and set a date for

them," an official said recently af-

operating under orders from



A Salvadoran guerrilla watching the road to San Sebastian while town was held by other rebels.

Eight poblical parties are regis-tered to participate in the elec-tions. But polls by the Election Commission and by the Christian Democrats indicate that the battle for control of the assembly - and consequently, of the government

- will be between three parties: the Christian Democrats, the Nadonal Coociliation Party and the Nationalist Republican Alliance. On the political spectrum they range from right-center - the

Christian Democrats - to far

The National Conciliation Party, the official government party from 1961 to 1979, was widely

# Deng's Allies Army Paper Reports For a Purge

ter a weekling conference of the army's political commisars. This understanding bas not come easily. The political commi-

Mr. Deng, reportedly had virtually every corps and field commander — the equivalent of three- and We must oot overestimate their four-star generals - sitting in a special class from September through December studying the oew policies and the reasons for them for a lifth or sixth time. And every soldier had to swear a special loyalty oath to the party leader-

might not hold.

To placate the generals, Mr.
Deng reportedly had to soften criticism of Mao, harden his attitude toward political dissent and hard icism of Mao, harden his attitude and unquestioning acceptance in toward political dissent and back the military of the need for freer off on some aspects of economic political debate and creative expression. As a result, study of Mao's mistakes and of the changes ordered by Mr. Deng are expected to continue this year.

Mr. Deng appears, however, to have checked at least outright op-position from the military, and the newspaper Liberation Army Daily recently rated his takeover of the party's military affairs commissioo lems could lead to more fighting."
Still, the deal reportedly struck
by Mr. Deng with the generals allowed him last summer to push as one of the most important events of the last year.

#### 'Guiding Thought'

The army's top commissar, Wei Guoqing, was reported to have said at the political conference Man that apparently will be the here that the new party policies had finally become "a clear-cut guiding thought" that had "pene-trated the upper and lower levels Chinese sources say that as a result of the agreement Mr. Deng has been able to put his lieutenants into key government and party poof the military from beginning to sitions, including that of defense

The doubts of many soldiers and officers about the new policies under Mr. Deng, the criticism of Mao's mistakes and the replace-ment of Hua Guofeng as party chairman, Mr. Wei had said a year they are very, very conservative, like generals everywhere — but they have come to understand the striving for."

# **Press Drive**

United Press International PEKING - The allies of Deng Xiaoping, the Chinese deputy par-ty chairman, said this week that they intend to purge "remnants of the Gang of Four," presaging a po-litical showdown with Mao loyal-

strength," said an editorial Monday in the party journal Red Flag. referring to the radical faction whose leaders were purged in 1976, but whose influence is still widespread in the Chinese bureaucracy. But neither should we underestimate it. We must constantly be oo

The Red Flog editorial was backed up Tuesday by a declaration by the party chairman. Hu Yaobang, a key protege of Mr. Deng, that the purge of the bu-reaucracy must be "carried out rebecause it is "of major importance for the well-being of our party and country."

Thus, in the two separate statements, Mr. Deng's supporters stressed that they were committed to eliminating what they term the ideologically impure. These are Maoist elements they believe are still dominating middle- and lower-level positions and thwarting the policies of Mr. Deng. who is considered China's most powerful

There are party members who have totally departed from the party's correct stand and are completely unqualified for party mem-bership," Red Flag said. "Some of them may be called remnants of the Gang of Four or the gang's cats' paws," the journal said in another reference to Mao's widow and ber radical followers who were brought to trial by Mr. Deng in

Red Flag said that the "tendency to ignore or even oppose the party's leadership as well as activi-ties in violation of law and disci-(Continued on Page 2, Col. 7)

# 117 Arrests in Poland

The Associated Press
WARSAW — The Polish military authorities arrested 117 civilians last week and sentenced 40 persons to prison for violations of martial law regulations, the army newspaper Zoinierz Wolnosci reported Tuesday.

The harshest sentence was diclated by a military court of the Polish Navy to workers of a repair shipyard in Gdansk for "organization of a strike after introduction of martial law."
A Gdansk Solidarity leader,

Wojciech Sychowski, was sen-

At the end of his Nigeria visit, the pope renews plea for the respect of binnea rights in Polant. 73g. 2.

tenced to seven years in prison and four others to four or live years. the paper said. All defendants were members of the local Solidarity chapter, the paper added.
Reports earlier this week said
194 people had been arrested and 162 punished by misdeamenor courts after disorders in Poznan on

#### 'Illegal Leaflets'

The reports Tuesday said the Warsaw district court sentenced Marian Banas of Solidarity's Malopolska regional chapter to four years in prison for "organization of an illegal meeting" and col-lecting papers containing "false

Other sentences were handed down for distribution of "illegal leaflets," an attempt to leave Po-land illegally aboard a stolen boat and conducting illegal rallies.

Meanwhile, a Sobdarity chaplain, Henryk Jankowski, said Tuesday that the union leader Lech Walesa believed be would be freed from detention by March 7 to attend the christening in Gdansk of his baby daughter, Maria Victoria. The police in southern Wroclaw,

meanwhile, started an investiga-

bostel that killed a 21-year-old man Monday.

The blast destroyed two rooms and part of the bostel, but there were on immediate reports of other injuries.

The official Communist Party ewspaper Trybuna Ludu spoke out against "sensational reports" in the West about the condition of internees. The Polish authorities rounded up more than 5,000 people at the beginning of the military crackdown and about 4,000 re-main in 24 internment camps, officials have said.

The paper said representatives of the Roman Catholic Church had made 76 visits to internment centers as of Ian. 26

"Among them was the primate chbishop Jozef Glemp, and other bishops," the paper said. "By that date, Mass was said 237 times in those centers and some 2,000 food parcels were delivered to the internees on behalf of the Catholic

Referring to "sensational re-ports" in the West about alleged mistreatment of internees, the paper said: "There were many indications that some of the people al-lowed to come in touch directly with the interpress, perceived their tasks and duties in a rather distorted way. Abusing the confidence of the authorities and church alike, a handful of people play the gossip monger or the postman."

#### Report From Churchmen

GENEVA (Reuters) — A World Council of Churches delegation that visited Poland said Tuesday it believed Western economic sanotinns were hurting the Polish peo-ple and called for protests against food sanctions.

The four-man team, which spoke to church and state officials during a visit last week, also said it felt martial law was generally accepted in Poland as a "painful necessity" to avoid civil war.

# Reagan Reassures Begin On Mideast Arms 'Edge'

By John M. Goshko

ashington Post Service WASHINGTON - President Reagan sooght to calm Israeli fears about the possibility of U.S. arms going in Jordan by writing Tues-day in Israeli Prime Minister Menachem Begin that "I am deter-mined to see that Israel's qualita-

Mr. Reagan said that Defense Secretary Caspar W. Weinberger, who on Saturday completed a 10-day swing through Saudi Arabia, Oman and Jurdan, "brought me no new request" from Amman for

tive technological edge is main-

U.S. arms Any decision on future sales to Jurdan or any other country in the region will be made in the context of my administration's firm commitment to Israel's security and the need to bring peace in the re-gion," Mr. Reagan said in his letter released by the White House.

The president said "recent press

reports have presented incorrect and exaggerated commentary re-garding U.S. military assistance pobicies for the Middle East."

David R. Gergen, White House communications director, said Mr. Reagan was referring to press ac-counts that claimed the adminis-tration was redirecting its military policies from Israel to Arab coun-

Mr. Gergen said a Pentagoo spokesman, Henry E. Cattn Jr., had told the White House that no one aboard the Weinberger plane could recall talking about such a

A Weinberger deputy aboard the plane was explaining to reporters how recent events, such as the assassination of Sadat and the attempted coup against the pro-Western government of Bahrain, had changed the Pentagon's atti-tude about what constituted the

biggest threat to Middle East countries.

Internal subversioo and pressures on moderate governments by Moslem extremists now lonked like a bigger threat than a direct Soviet attack, the official said. Asked at that point if the Reagan administration bad redirected its policies to conform with this changed threat assess-

As his top aides go their separate ways, President Reagan seems content to manage without a con-sistent Middle East policy. Page 2.

ment, the Pentagon executive paused, then answered in the affirmative, stressing be was talking only about "military policies," nnt the whole spectrum that is the business of the State Department.
As part of the Pentagon's response in the new threat assessment, Mr. Weinberger and nther officials are trying to strengtheo U.S. ties to nations in the Middle East, the Gulf and Africa. Mr. Weinberger said repeatedly during his trip that this was his mission, that the United States occded

many friends in those areas along with Israel. Also, the often-quoted remark about oot letting Israel bold the United States "hostage" was oot made by Mr. Weinberger but by a deputy who was making the point that the administration felt the defense secretary should go forward with his twice-postponed trip to

three Arab countries even

though Israel might have boped

for different timing. Mr. Weinberger did, in fact, mention on his way to Jordan that would be discussing the possibility of selling to Amman mobile

16 fighter plane, but stressed that

those weapons.

The thrust of his remarks was that it would be against the strategic interests of the United States to let a strong military relationship develop between Jordan and the

Soviet Union. Other officials oo the Weinberger plane held out little hope for talking Kiog Hussein of Jordan out of accepting \$200 million in mobile anti-aircraft missiles from the Soviet Union, partly because the United States could out come anywhere near matching that bar-

in-basement price. Mr. Weinberger repeated on a national television program Mnn-day that "what is important is that the United States have more than one friend in the Mideast," that any deal selling Hawk missiles or F-16 fighters to Jurdan is a "long way down the road," and if consummated, would not jeopardize

#### Sandi Dispute With PLO

fsrael's military superinrity.

BEIRUT (NYT) - A row has broken ont between Saudi Arabia and the Palestine Liberation Organization over the oil-rich king-dom's military cooperation with the United States.

The state-controlled Saudi press Tuesday sharply criocized Abu fyad, the second in command in the PLO, over his remarks opposing the formation of a Saudi-American military committee.

One oewspaper reminded him that Saudi money pays for the bullets in Palestinian guerrilla hands. Saudi press editorials were quoted by the Saudi state radio, monitored bere. They backed a state-ment Mooday night by the Saudi

information minister rejecting "in-

## Soviet Union, Iran Sign Protocol For More Economic Cooperation

By Dusko Doder

MOSCOW - The Soviet Union and Iran have signed a protocol for "accelerated" economic and technical cooperation in a move that symbolized a significant im-

provement in their relations.

The document was signed Monday at the end of a week-long visit by Iran's energy minister, Hasan Gafurifard, who said at a news conference that his government regarded the Soviet Union as a "friendly country." He said that his visit had established a basis for "greater cooperation" between

The U.S.-educated minister was the first Iranian Cabinet official to visit here since his predecessor came to Moscow shortly after the overthrow of the Iranian monar-chy in 1979. There was an initial period of tension between the new Tehran government and the Kremlin and, after the Soviet interventioo in Afghanistan, relations dete-

riorated sharply.

The Russians appears to have sought to cultivate relations with the Tehran government by skirting political differences and focusing as a result of their isolation, the franians have increasingly turned to the Soviet Union for oew tech- Awhaz was completed before the about 30 percent higher than in 1978, the last year of the shah's re-

been reports that Iran was having trouble in marketing its oil as pric-es have declined in the world marhard-pressed for money to pay for its war with Iraq.

There was speculation that the Soviet Union, the world's largest

that the new protocol covered accelerated completion of two Soviet projects in Iran. He said that an inspecified number of Soviet experts would arrive there soon.

The projects are a 1,360-mega-watt power plant at Awhaz and an

nology. Trade reached \$1.2 billion revolution. That statioo was damlast year, a record high. This was

According to Soviet figures, the Russians bought \$2.2 million tons of Iranian oil last year. There have ket, and Tehran is believed to be

petroleum producer, was purchasing Iranian crude and shipping it Vietnam, Laos and Cambodia. Soviet oil production exceeds 12 million barrels daily, of which nine million are used for domestic consumption and the rest exported.

Mr. Gafurifard said Tuesday

800-megawati power plant at Is-fahan. The projects had been ar-ranged by the shah's regime, but only one of the four stations at

aged during the first days of the Iran-Iraq war. Mr. Gafurifard said that the two

countries were expected to reach a final agreement sooo on the joint construction of a large dam oo the border river of Arras. The project would be similar to a ocarby joint facility that generates about 200 megawatts of electricity and supplies water to farms on both sides.

The Soviet government newspa-per Izvestia said that the Soviet Union was involved in 153 joint ventures in Iran, of which 104 have already been completed. It also referred to rail, sea and truck acing Gulf ports disrupted by the

According to Izvestia, more than 3.4 millioo tons of Iranian goods have used Soviet land and sea transit rights during the last year, a sharp increase over previous years.

The cooperation between the Soviet Union and Iran, Izvestia said, is "an objective necessity stemming not only from the geographic proximity of our two countries, but also it mutually comple-

(Continued on Page 2, Col. 6)

## Nkomo Party Offices Are Raided; Zimbabwe Coalition Seems Doomed

Washington Past Service SALISBURY — Prime Minister Robert Mugabe's government seized companies owned by the party of Joshua Nkomo and police raided its headquarters Tuesday in moves that appeared to be leading toward the breakup of the two leaders' coalition.

Mr. Nkomo suggested that such a result was likely. In a bitter reference to Mr. Mugabe's Zimbabwe African National Unioo party at a press conference Tuesday evening, Mr. Nkomo said: This is the ZANU way of

can dispense with us, just like that. It would be better to shake hands and go our separate ways." Mr. Nkomo said that Mr. Mugabe had given him a "very hard" slap in the face but that it was up to the prime minister to dismiss his party from the coalition Cabinet, Mr. Nkomo made it clear he had

#### nn intention at this point to quit. ZANU has 57 of the 100 seats in Parliament and could rule alone. 10 Days of Threats

Tuesday's police raid and takeover of the companies involved in agriculture, investment and com-merce were Mr. Mugabe's first concrete actions against Mr. Nkomo's party, the Zimbabwe African People's Union (ZAPU), after 10 days of threats following the discovery of huge arms caches on preted to mean that getting rid of

farms owned by the junior coalition partner.

A break in the coalition formed

two years ago, when guerrillas led by Mr. Mugabe and Mr. Nkomo won an end to white minority rule, could lead to sharp divisions along tribal lines. Mr. Mugabe is from the majority Shona tribe, while Mr. Nkomo is the leader of the Matabele tribe centered in the southwest and accounting for 18 percent of the population.

doing things. They worked with us up to a point. Now they think they Mr. Mugabe said last weekend that the caches include "mortars, bazookas, recoilless rifles, submachine guns, heavy machine guns and anti-aircraft weaponry."

Arms discoveries continue to be

announced almost daily. Mr. Nko-

mo's party has denied it knew of

#### 'A Cobra in the House The arms are estimated to be

enough for 3,000 to 5,000 troops. In addition, military trucks, radios, amming devices and battlefield medical supplies have been found.

Mr. Mugabe accused Mr. Nkomo of trying to overthrow the gov-ernment and launched a personal attack on the veteran nationalist, saying that to have Mr. Nkomo in the government was like having "a cobra in a house."

"The only way to deal effectively with a snake is to strike and de-stroy its head," Mr. Mugabe said in a reference that has been inter-

Mr. Nkomo would mean the end of his party and allow the prime minister to proceed with plans to form a one-party state.

Mr. Mugabe also criticized Mr. Nkomo's role during his three decades in the liberation struggle.
Mr. Nkomo responded Tuesday by calling such remarks "childish" and added, "Where was Mr. Mugabe when we started?" Both men were imprisoned for 10 years under the rule of Prime Minister Ian

Mr. Nkomo explained the arms caches by saying, "All of us know that a lot of arms have been buried all over the country" as a result of the war. "We must oot pretend." He also denied any plot "to overthrow the government in

Hove said the companies were seized because they were "likely to endanger, disturb or interfere with defense, public safety or public order." The action was carried out under a 1971 law enacted by the

which we serve."

Smith government.

Mr. Nkomo said many of the companies, worth "millions of dollars," were engaged in account. were engaged in cooperative farming and were successfully demonstrating a future path of development for the country. "Now it is snatched away. The whole program is destroyed, he said.

Mr. Nkomo also complained that his own farm at Kezi in

"Snatched Away"



Joshua Nkomo

Home Affairs Minister Richard southwestern Zimbabwe had been sealed off by police. He said be feared for the health of his 54-yearold wife, who recently had a major operation and is not allowed to leave the farm.

Three policemen blocked the cutry of ZAPU beadquarters in Salisbury. A party official said about 15 policemen were searching ev-erything and had taken away documents involving foreign affairs.

The central committee of Mr. Mugabe's party was meeting Tuesday night to discuss the political situation. Mr. Mugabe said last weekend that a decision on his party's role in the government would be announced this week.

#### INSIDE Chemical Warfare

The United States charged, at the European Security Conference in Madrid, that the Soviet Unioo operated a score of chemical and biological weap-ons production facilities in

contravencion of international

### **Budget Charge**

The Reagan administration is demanding "more sacrifice from children than from any other group in American society" with its proposed cuts in welfare, education and notritioo budgets, the Children's Defense Fund asserted in Washington, Page 3.

#### Irish Election

An opinion poll published in Dublin gives the opposition Figure Fail party a 5-point lead in Thursday's general election over the center-left coalition of Prime Minister Garret Fitzgerald. Page 3.

#### Perennial Corn

For thousands of years farmers have had to plant a oew corn crop every spring. But recently an American-Argentine collaboration has bred a perennial variety by crossing corn a mainstay of the world's food supply, with a distant wild relative, Page 4.

## Khomeini Reported Ill, Succession Prepared

United Press International
LONDON — A leadership council composed of three "grand aya-tollahs" on Tuesday was prepared to succeed Ayatollah Ruhollah Khomeini, Iran's revolutionary leader. There was speculation that Ayatollah Khomeini's health has deteriorated since he canceled public engagements on Saturday.

Exiled opposition sources claiming to be in contact with the 82year-old leader's household said be was confined to bed in his residence in North Tehran. His entire household was gathered around him, including his grandson, Hojatoleslam Hossein Khomeini, an opposition sympath-

izer, the sources said. Hojatoleslam

Khomeini had been living until re-cently in isolation in the boly city

of Qom, his grandfather's former headquarters 130 kilometers (80 miles) south of Tehran. But a man in Ayatollah Kho-meini's Tehran office on Tuesday denied the reports. The condition of the Imam is very, very, very, very, very good," be said in a telephone

## Condition Said to Worsen

The opposition sources said Ay-atollah Khomeini's condition had worsened since the weekend. No independent confirmation was available. Tehran radio broadcasts. did not mention the formation of the leadership council.

The council was set up on Sunday after a four-hour meeting in

Qom between the three most prominent "grand ayatollahs" still sympathetic in the Islamic Republic and the Iranian president, Ho-jatoleslam Seyyed Ali Khamene'i. Its formation followed a Tehran radio announcement Saturday that Avatollah Khomeini would have nn public engagements until March 4.

the three grand ayatollahs as Hossein Ali Montazari, Marashi Najafi and Mohammed Reza Golpaygani. The title of grand ayatollah was used to designate the highest clerical rank in the Shiite branch of Islam. The most prominent grand ava-tollah of Qom. Kazem Shariatma-dari, was excluded, apparently for his opposition to the fundamental-

ist regime. Another grand ayatol-

lah, Abdollah Shirazi, who is influ-

ential in the oortheastern Khoras-

#### san region, was dropped at the last minute, the sources said. Same Veto Powers

The council is designed to have the same veto powers Ayatollah Khomeini has exercised. But, the sources said, the decision to have three meo instead of one will make the council less effective in day-today matters. These are in the hands of Hojatoleslam Khamene'i and Hashemi Rafsaniani, the speaker of the Iranian parliament. Hojatoleslam Khamene'i and

Iranian exile sources identified

Ayatoliah Ruholiah Khomeini

because the title of hojatoleslam is two positions down in the Shiite religious hierarchy. An earlier plan to have Ayatol-lah Montazari, who is 59, as Aya-tollah Khomeini's spiritual succes-

sor was dropped because of Ayatollah Montazari's own frail health, the sources said. They added that there was also fear of giving one man the chance to develop his own following. Formation of the council does

not mean it will take over immediately. According to the Iranian Islamic constitution, the council takes over upon the death or re-Hojatoleslam Rafsanjani could oot moval of the spiritual leader.

Pope John Paul II watches proceedings in a Lagos cathedral.

Pope, in Lagos, Renews

gos' Holy Cross Cathedral.

defense of human rights."

previous ones.

Employers' Rights

unions and to ask for proper work-

ing conditions, but they also have

the obligation to render loyal ser-

vice, and employers [have the right] to receive the services for

Benin on Wednesday and later will

visit Gabon and Equatorial Guin-

**Terrorism Suspect Arrested** 

man police said Tuesday they have

arrested a suspected Turkish ex-

tremist believed to be an associate

of Mehmet Ali Agea, the man who tried to kill the pope nine months

have set up a rightist cell that

staged terrorist attacks in Turkey.

man in the photos.

By Dennis Redmont

The Associated Press

LAGOS — Pope John Paul II told a group of Polish compatriots

Tuesday that human rights and na-

tional rights must be respected in

their homeland, where martial law was imposed Dec. 13.

Standing in the garden of the Vatican Embassy in Lagos on the last full day of his Nigerian visit,

the pope greeted about 200 mem-bers of Nigeria's Polish communi-ty of 2,000 in what has become a

regular feature in his 10 foreign

trips.

I have lived through the particular have af-

ularly difficult events that have af-fected my country." the pontiff said in Polish. "The Poles have

rights in relation to their neigh-

bors, especially with those nations

that history has linked with them,"

be said in an apparent reference to

ties in Poland, as well as to leaders

of other countries - that the rights

of nations and individuals must be

respected. This is a heritage of

many years. We did not learn this

from the United Nations' declara-

tion after World War II. We

The Polish workers, who are em-

ployed in Nigeria under govern-

ment contracts, were checked by

metal detectors and searched be-

fore they were allowed to enter the

About a dozen wore Solidarity

buttons to show support for the in-dependent trade union suspended

Polish Ambassador Witold

Jurasz attended the meeting and

read a message of welcome to the

pope. But Mr. Jurasz did not kneel

when the pope blessed the crowd,

nor did he join in singing "God Bless Poland," a 1921 hymn

3 Climbers Die in Scotland

The Associated Press

Two men and a woman died Mon-

day and five other climbers were

injured by three avalanches on Ben Nevis, Great Britain's highest

FORT WILLIAM, Scotland -

when martial law was declared.

learned this centuries ago."

"I have said this to state authori-

the Soviet Union.

# Mideast Policy - or Absence of One - Said to Hurt Reagan

By Leslie H. Gelb

New York Times Service WASHINGTON - Secretary of Defense Caspar W. Weinberger spent most of last week touring the Middle East, trying to strengthen U.S. military ties with Arab na-tions and talking about redirecting policy away from Israel.
Other administration officials.

led by Secretary of State Alexan-der M. Haig Jr., are insisting that there is no change in Middle East

Does the administration have a policy toward the Middle East? And does it favor one side over the

The answer to the first question appears to be no. By all accounts, President Reagan has yet to resolve the differences between the two secretaries and formulate a policy.

#### Strain With Israel

The answer to the second question is not entirely clear, but a combination of factors seems to be carrying the administration toward increasingly strained relations with

One factor is the administration's desire to establish a strategic consensus in the Middle East against the Soviet Union. Most adnistration officials believe the Arah nations can contribute more to this endeavor than can Israel.

Second, getting the Arabs to play in the anti-Soviet game means pressing the Israelis to make conssions with respect to the West Bank and other occupied territo-

ries.

Third, the Israelis, in taking care of their security problems as they Defense of Poles' Rights see them, have forced the administration into a corner, or so many revised by defiant workers to God Give Us Back Our Free people in the administration con-tend. As U.S. officials look back Country."
Earlier, John Paul addressed a on the last year, they say they had no choice but to condemn Israel group of Nigerian industrialists, businessmen and employers at Lafor its attack against the Iraqi nu-clear reactor, the bombing of Bearut and the annexation of the Taking a less militant stance than he has in repeated defenses of Golan Heights.

The administration gives every Solidarity, he told them strikes are indication of wanting to balance extraordinary measures for the interests between Israel and the Arab nations without hurting Israel. But the very logic of the administration's strategic thinking, the "Workers have the right to form force of events and the continu disarray within the administration seem to be carrying Washington toward more and greater confrontations with the government of Prime Minister Menachem Begin.

which they pay. Workers should not too readily have recourse to strikes, which generally cause Last week's Weinberger mission is the most recent case in point. The whole idea of an anti-Soviet much suffering to many," be said. strategic consensus in the Middle After four days in dense crowds East has been in the background and tropical beat, the pope, 61, apfor months, with the administrapears tired, but he still seems to be tion preoccupied by events else-where. Mr. Weinberger's task was to again start forging the conenjoying his trip the way he did his He goes to the Marxist state of

#### We Pay Cash'

He went to Saudi Arabía and renewed the U.S. request for access to installations there to help the Rapid Deployment Force. One of to come to Saudi Arabia's defense. The Saudis again said no. They continue to be more worried about internal threats that might be aggravated by a U.S. presence than about any Soviet threat.

Police said Omer Ay, 30, was ar-rested Sunday in Hamburg. Italian police say he may have been the So Mr. Weinberger had to settle for an announcement of a joint Saudi Arabian-U.S. committee to coordinate military efforts. And he had to listen to Saudi officials pubman shown in a photograph stand-ing next to Mr. Agea in St. Peter's Square May 13, the day the pope licly explaining that this did not give Washington any special rights and reiterating that they pay cash for U.S. weapons and thus can do Turkish diplomatic sources said, however, that they were not able to positively identify Mr. Ay as the with them as they please. "You are just arms salesmen," said a Sandi He is a suspected sympathizer of the Idealist movement, also known as the Gray Wolves, a youth unit of the extreme right National Ac-tion Party. He is also believed to general, "and we pay cash."

Mr. Weinberger went on to Jordan, where King Hussein has been on the verge of buying weapons from the Soviet Union. To forestall this, Mr. Weinberger said be favored the sale of F-16 jets and a

mobile Hawk ground-to-air missile drop of several weeks of State Desystem to Jordan.

The protest from Israel and Washington was almost instantaneous, and Mr. Weinberger started hacking down. He said no

#### **NEWS ANALYSIS**

formal offer had been made and that these sales would only be considered. But when a secretary of defense goes to a foreign country and says he favors a certain sale, it is very hard to say later that he was simply musing.

Securingly to ensure that the message was not missed, a senior official traveling aboard the secre-tary's plane told reporters that the distration was seeking to "redirect" military policy away from Israel and toward the Arab

All of this was against the back-

partment efforts to reassure Israel about the administration's fidelity in the face of continuing warnings by Israel that it might attack Palestinian and Syrian troops in Leba-

As Mr. Weinberger flew home, word came from the White House that the secretary should re-explain what he said.

So, reporters with Mr. Weinberger were told that the Reagan administration was indeed redirecting its military efforts, not away from Israel but to combat the threat of internal subversion in the area. This internal threat, the reporters were told, was more serious and more imminent than a Soviet threat.

Mr. Weinberger's emphasis was now on coping with internal upheavals or preventing assassina-tions of Middle East leaders. This

seemed closer to Mr. Haig's recent stance. But, as far as officials in Washington knew, none of this had been decided in advance at the White House.

A year into his term. Mr. Reagan has yet to figure out how to balance U.S. interests in having strong relations with both Israel and Arab nations, where to push and where to give and how to un-scramble the priorities of moving toward meeting Soviet power in the area and moving toward an Arab-Israeli settlement.

So far, according to administration officials, the pattern has been to follow the path of least resistance. One week Israel is condemned for bombing Beirut; the next it is given increased aid. For months little attention was paid to Jordan as it verged on buying arms from Moscow; then there was the rush to sell the U.S. arms as a sub-

stitute. For months hardly any cfforts were made toward keeping life in the Camp David negotiating process between Israel and Egypt; then came two quick trips by Mr. Haig to the area.

One by one, these actions and decisions seem to be pointing toward increasing tensions be-tween Mr. Reagan and Mr. Begin. This much is clear.

#### Many Puzzles

But so much else is puzzling. Why does Mr. Reagan continue to permit Mr. Haig and Mr. Weinberger to pursue their separate ways? Does one, or the other, represent the president's views? Does the president understand where his decisions are leading him?

Many administration officials readily concede that the clash is destroying the president's credibil-ity. Publicity, Mr. Reagan has given thinks anything is amiss. The pub-lic line remains that it is natural and healthy to have two points of

As to which of these two strong men represents the views of the president, everyone has a guess. State Department officials say it is Mr. Haig. Pentagon officials say Mr. Weinberger. White House of ficials say the president looks at the issues one by one and decides sometimes for Mr. Haig and sometimes for Mr. Weinberger, Thus, by all accounts. Mr. Reagan seems comfortable with handling matters

case by case. It is difficult for officials here to believe that the president does not see that his decisions are drifting toward collision with Israel, difficult not to see Mr. Weinberger as clearing a path and difficult to see Mr. Haig's efforts as other than

## UN Study Advises Delay Ship Is Lost Deng's Backers Press Drive In Salvadoran Election

By Iain Guest nal Herald Tribune GENEVA — Elections in El Sal-vador should not be beld until "a climate of social peace" is re-established there, according to a UN report released Tuesday.

The report, issued for the current session of the UN Human Rights Commission, also called on the government of José Napoleon Duarte to seek a dialogue with his opponents, "either directly, or through the good office of one or more governments."

## Views Change On Salvador

(Continued from Page 1)

accused of baving won the presi-dential elections in 1972 and the legislative and municipal elections in 1974 and 1976 by fraud.

The Democratic Revolutionary Front, the political group that represents the guerrillas, is not partici-pating. The leaders of the Mexicobased group say they fear they would be assassinated if they entered the country and that, given the country's electoral history, they would not have any chance of winning anyway.

Mr. Hinton and other U.S. officials have said repeatedly that the front lacks the popular support that would lead to electoral suc-

A poll by the Christian Democrats showed that 12 percent of Salvadorans supported the rebels. Some U.S. diplomats say they be-lieve the leftists would get 25 to 30 percent of the vote. Since 1932, colonels and gener-

als have intervened, usually with force or fraud, to control the presidential palace. In 1972, the armed forces and

the National Conciliation Party cooperated to keep Mr. Duarte from assuming the presidential office he had won at the polls.

If the Nationalist Republican Alliance does not gain a majority of the seats in the assembly, party leaders say it will form a coalition with whatever party will join in its primary objective: the ouster of Mr. Duarte and the Christian Democrats.

400 Guerrillas Said to Be Slain SAN SALVADOR (AP) - At least 400 leftist guerrillas were killed during a five-day military sweep in southeastern El Salvador without any government casualties, a military source says.

The source said Monday night that between 150 and 200 guerrillas managed to escape the army operation in southeastern Usulután province, 105 miles (170 kilometers) from San Salvador. He said seven guerrilla camps with a large quantity of arms and medicine were located and destroyed.

2 U.S. Senators, Guerrillas Meet MEXICO CITY (UPI) - Two U.S. senators held talks with Salvadoran guerrilla leaders here. Sen. Patrick Leahy, Democrat of Vermont, and Sen. Claiborne Pell, Democrat of Rhode Island, ranking Democrat on the Senate Foreign Relations Committee, said they met Monday with guerrills commanders Salvador Samayoa and Ana Guadalupe Martinez

What sort of people need to team a foreign tanguage as quickly and effectively as possible? Foreign service personnel, that's who Members of the United States opportunity and assumed but I combet the above the contract of the Company are assumed but I is combet to the contract of the Company and the contract of the Company are assumed to the contract of the Company and the contract of the Company are assumed to the contract of the Company and the Company are assumed to the Company and the Company are assumed to the Company and the Company and the Company are assumed to the Company and the Company an

corps are assigned to U.S. embession obvious where they must be able to converse fluently

in every situation. Now you can make a start on learning to

Now you can make a start on learning to speak French just as these diplomatic per-sonned co-with the Foreign Service insti-tute's Basic French Course.

The U.S. Department of State has spent lens of thousands of collers developing this course. If a by lar the most effective way to learn French at your convenience and at

your own pace
The Basic French Course consists of a

The Basic French Course consists of a series of autho cassetters and en accom-panying textbook. You simply lottow the spoken and entitlers instructions, issteming and repeating. By the end of the course you'd lind yoursely learning and speaking entirely

"leaching machine". With it's unique "pat-im drill" learning method, you tel your own aca-leasing yourself, correcting errors, re-downer.

The report was prepared by José Antonio Pastor Ridniejo, a professor of law at the University of Ma-drid and a legal adviser to the Spanish Ministry of Foreign Affairs. It was composed after a four-day visit to El Salvador last September, during which Mr. Ridren-jo met with Mr. Duarte and other senior government officials. He also met with diplomats, refugees and human rights groups outside the country.

#### Recommendations of Report

Mr. Ridruejo stated in his report that, although the government's intention to hold elections on March 28th is "perfectly legitimate," the elections should not take place in the current climate of terror and murder, This is, in essence, the ar-gument of El Salvador's main op-position leaders, who have refused to take part in the vote.

provement of control over the activities of the armed forces and dismissal of any officers or men responsible for violations.

It also suggested that only through dialogue with opposition forces should elections proceed under the eye of impartial observers from bodies such as the United Nations or the Organization of American States. It said El Salvador had invited 66 governments to send observers the balloting.

The study also reported an increase in killings, from 1,030 in 1979 to 10,714 from Jan. 1 to Sept. 25, 1981. It cited findings by Amnesty International, a Londonbased buman rights group, and by the legal aid service of the archbishopric of San Salvador to assert a tendency toward murders of peasants and attacks on church leaders, human rights activists.

Mr. Ridruejo blamed the in-creases in such killings on government security forces and rightist paramilitary groups. "The special representative can affirm, after weighing the evidence, that the violations which pertain to life, liberty and security appear for the most part — but not exclusively to be the work of state officials and violent groups of the extreme right," the report stated. Leftists Blamed for Sabotage

But the report also said that the government had reported 870 "attacks against the economy" by guerrillas between Jan. 1 and Sept. 8, 1981. "Acts of terrorism against public and private property are to be put down for the most part to

guerrilla groups," it said.
It also charged that the government's efforts at land reform have failed to alter what Mr. Ridrusjo called a "flagrant contrast" be-tween the country's rich and poor. Sixty percent of El Salvador's arable land is owned by just 1.6 per-cent of the population, the report

Mr. Ridruejo's findings have been rejected by the Salvadoran government as "biased and unfounded." The reply was made in the UN Secretariat and was made

public in Geneva. The government denounced Mr. Ridruejo for ignoring information given to him during his visit to the country. The government wonders whether its belpfulness has

served any purpose," the statement In an apparent attempt to ques-tion the credibility of Mr. Ridruejo's sources, the reply also noted that his report contained 76 quotations, of which only three came from the government and 21 from

the San Salvador legal aid group.

guage plus a basic vocabulary Part & intro-duces more complex structures and aggi-

You may proof one or both parts of the

DBasic French, Part A. 12 cascelles 17 htt. 200-page lest C1950 (or \$150 US; G Basic French, Part B. 18 casselles, 125's nr. 614-caye feet 28950 (or \$170 US) Prices are inclusive of VAT and ship-ping desits.

yours cassettes are shipped to you in

handsome Rivary binders
For shipment outside Europe, please
indude £5 tor 510 tt \$1 additional postage

include (55 tor \$10 tt \$1 additional postage TO GROER, AUST CLIP THIS and mail it with your name and address and a check or money order. Or cherge it to your credit card (American Express, VISA, Access, Diners Club) by enclosing card number, expiration (diet. and pure security).

date, and your signature.

The Foreign Service Institute's French course is unconditionally quaranteed. Try it

usuase is uncontinually quaranteed. Try it for three weeks. If you're not convence it's the easeest and most pawless, way to learn French, return it and we'll refund every permy you paid! Order today!

Many other FSI language courses also available. Write us.

Audio, England.

Addio-Forum Suite 126 21 Kensington Church St. London WB 4LL (D1[937-1647

1.401615

Speak French · like a diplomat!

# As Mobil Rig

HALIFAX, Nova Scotia - A Soviet freighter sank in 50-foot waves in the North Atlantic Tuesday about 65 nautical miles (120 kilometers) east of where the world's biggest oil rig had capsized the day before.

Officials said about 15 crewmen on the Soviet freighter bad drowned and that 18 were missing. Four or five people were rescued.

The freighter sank between 2 a.m. and 3 a.m. about 240 nautical

miles east of Newfoundland. In the oil-rig accident a few miles away, 84 workers were missing and believed dead.

The 4,262-ton Soviet freighter, Mekhanik Tarasov, went down as two vessels tried for several hours to assist the container ship when it ran into trouble in heavy seas. Officials said about 15 bodies had been recovered. The Mekhanik Tarasov had de-

veloped a 45-degree list overnight in 40 knot winds, heavy seas and freezing spray. A Soviet factory ship and a trawler were picking up bodies and scarching for survivors. The area is east of the drilling site in the Hibernia field where the storm's waves capsized the \$120-

million oil rig Ocean Ranger Mon-Mobil Oil Canada Ltd., which leased the Japanese-built rig from a Louisiana company, said the crew included 15 Americans, 52 Newfoundlanders, 16 men from

other parts of Canada and one Briton. The company said the names would not be announced until the families were notified. It was the second highest toll in the history of offshore drilling, exceeded only by the loss of 123 workers in the capsizing of the rig Alexander Kielland in the North

Sea on March 27, 1980. Only one body from the Ocean Ranger crew was recovered. Searching ships and aircraft re-ported sighting three of the rig's four lifeboats, with two bodies in one of them, two of the 12 life rafts, and bodies in red-and-orange survival suits and debris in the water. But the 50-foot waves preventrecovery of the other bodies, and snow and low visibility hampered the search.

In Providence, R.I., a Coast Guard commander who two years ago inspected the Ocean Ranger said another routine inspection was two months overdue. Lt. Cmdr. Ronald Edmiston

head of the Marine Safety Office at Providence, said the Coast Guard asked his office to conduct the inspection last week but had been unable in do so until now because of a staff shortage and scheduling problems.

### Russia, Iran Sign Accord (Continued from Page 1)

ments economic interests of both

Mr. Gafurifard, whose portfolio includes electric energy and water resources, but not oil and gas, was received by senior Soviet officials, including the first vice president,

During his news conference at the Iranian Embassy, Mr. Gafuri-fard expressed satisfaction with his reception. He and his 10-member delegation visited Uzbekistan and Tadzhikistan, two predominantly Moslem republies that border

Mr. Gafurifard said that the question of Afghanistan was not raised in the talks. Despite ideological differences, he said. Iran and the Soviet Union maintained a friendly relationship. "We do not interfere in their internal affairs and they do not interfere in ours," be said.

He said that the question of the Iran-Iraq war had not come up in his discussions with Soviet officials. The Russians appear to have adopted a posture of strict neutrality in the conflict despite their friendship and cooperation treaty with Iraq. One of the main reasons for improvement in relations between Moscow and Tehran has been the Kremlin's decision not to ship arms to either country.

#### Guard Dies in Basque Attack

United Press Inter-SAN SEBASTIAN, Spain Four gunmen presumed to be Basque separatist guerrillas fired on three Civil Guards here Tuesday, killing one and wounding a second, police said. The attackers

# In Same Area For Purge of Mao Loyalists

(Continued from Page 1) pline are examples of problems in the party's ideology, style of work and organization."

The journal said that the "major problem confronting us is that the party's effectiveness has been weakened." It added: "This is a widespread problem, a very grave

And Mr. Hu, in remarks to an American professor Monday, said: "Political, economic and administrative structure should be simplified and economic offenses pun-

"Government institutions are now overstaffed and inefficient," Mr. Hu said. "Large number of outstanding comrades" will be promoted to leading posts, he said.

Western diplomats saw a developing internal upheaval in China that could be the most significant since 1945 when Mao launched a similar drive to "correct party

The diplomats had assumed that Mr. Deng's purge was aimed at holdovers from the Mao era, but the leadership had insisted that it was seeking to purge only corrupt, inefficient and elderly officials. The next few weeks will be cru-

cial," one diplomat said, "We'll see whether Deng's drive really takes off and cleans the ranks of the deadwood, or becomes bogged down by opposition." Mr. Deng's purge is taking the

form of arrests, dismissals from the party and retirements that appear to be sparked by high-level directives.

In the latest crackdown, three persons in the coal-producing province of Shaanxi were arrested and punished in a major specula-

tion and fraud case that involved 57 people in seven different provinces, provincial reports said. It was the most extensive single crackdown since Mr. Deng's cam-

paign began about two weeks ago, So far, more than 70 people have been arrested and hundreds re-The arrests, retirements and dismissals have not yet struck into the beart of the central bureaucracy, which Mr. Deng reportedly wants to trim by 200,000 people to two thirds its corrent size.

### Japanese Pilot Says He Fainted **Just Before Crash**

TOKYO — The pilot of a Japan Air Lines DC-8 that crashed into Tokyo bay last week killing 24 passengers told investigators Tuesday that he was overcome by a feeling of terror and lost consciousne moments before the accident, offi-

cials reported.

The officials, probing the cause of the crash, quoted the pilot, Capt. Seiji Katagiri, as saying: Immediately after I switched from automatic to manual opera-tion 1 felt a feeling of terror and completely lost consciousness.

Capt. Katagiri also said that he was feeling ill before he boarded the plane Feb. 9 at the western Japanese city of Fukuoka for the flight to Tokyo. He said that he was sorry for causing the disaster, the officials said,

The pilot underwent psychiatric tests Monday at a bospital where he and other crew members were recovering from injuries, doctors

## WORLD NEWS BRIEFS

#### Fighting Said to Continue in Hama

DAMASCUS — The Syrian Army, trying to put down a revolt by Moslem fundamentalists in the northern city of Hama, Tuesday was said to be fighting from room to room inside ancient buildings used as rebel It was the 14th day of assaults against the Moslem Brotherhood and

the fourth day after the state news agency, SANA, announced the city had been retaken by Syrian troops. Hama, a longtime hotbed of Islamic extremism, is located 110 miles (175 kilometers) north of Damascus. A Syrian source said that while the army had control of almost all of the city, rebels were dug in inside catacombs and behind artificial walls

## Mubarak Begins 2-Day Visit to Oman

they apparently built in preparation for a showdown.

MUSCAT. Oman — Egypnian President Hosni Mubarak arrived in Oman Tuesday to a ceremonial welcome from Sultan Qaboos bin Said, one of three Arab leaders who refused to sever relations with Egypt over

its peace treaty with Israel. President Mubarak's two-day visit to the sultanate is his first to an Arab country since he succeeded the late President Anwar Sadat in October. Only Oman, Somalia and Sudan among Arab countries main-

October, Only Oman, somana and Sudan among exact communes maintained relations with Cairo after the 1979 peace treaty.

Oman's official media said the visit was to strengthen bilateral relations, but talks between the two leaders are expected to center on the Middle East and security problems.

#### Israel Closes West Bank University

JERUSALEM - Israeli occupation authorities on the West Bank Tuesday night ordered the closing of Bir Zeit University for two months, after a campus light Monday in which a visiting Israeli education official was chased from the university by protesting students. Israeli authorities said Zion Gabai, the official, was surrounded by

Palestinian students and pelted with rocks after meeting with university administration members. His yarmulke was removed and burned before he drew a revolver and fired into the air, according to the authorities.

University sources said Mr. Gabai had refused to postpone his visit, and faculty members said his appearance was intended to spark a dem-onstration that would provide authorities with an excuse for closing the

### **Lisbon Socialists Criticize Cabinet**

LISBON — Portugal's Socialist opposition called Tuesday for the resignation of the rightist government at the beginning of a parliamentary debate they had demanded to present a censure motion against Premier Francisco Pinto Balsemão's Cabinet. The governing alliance, which has a comfortable majority, was expect-

ed to easily defeat the motion. Labor unrest has continued to trouble the country after a Communist-

led general strike last Friday. The government said it has discovered evidence of a plot to subvert democracy. Portuguese ports faced severe disruption because of a partial strike by harbor pilots seeking a revision of pay scales and an overtime ban by port workers involved in a dispute

over pay.

Lisbon's transport workers announced one-day strikes for Wednesday and Friday after negotiations failed to settle a pay dispute.

## French Workers Reject a Pay Offer

The Associated Press

PARIS — The union representing France's four million civil servants rejected on Tuesday a 10.5-percent wage increase offered by the government as part of a package to hold down inflation. The Socialist government proposed the new wage formula for civil servants in an attempt to eliminate salary indexing, which helped fuel

last year's 14-percent inflation rate. But the unions say they are reluctant to rely on the government estimate that inflation will ease to 2 10percent annual rate by the end of 1982. On Monday, a one-hour battle between strikers and nonstrikers at a

factory north of Paris resulted in the death of an Algerian immigrant worker who fell to his death while trying to flee from a group of nonstrikers inside the plant.



# Reagan's '83 Budget Called Unfair to Children

### They Would Be Group Most Hurt by Proposed Social Cuts, Agency Says

By Herbert H. Denton

Washington Post Service WASHINGTON - The Reagan administration is demanding "more sacrifice from children than from any other group in American society" with its proposed cuts in welfare, education, nutrition and other programs, the head of the Washington-based Children's Defense Fund charged this week.

President Marian Wright Edelman said Monday that an analysis of the administra-tion's budget proposals indicates that more than 750,000 pregnant women would become ineligible for a federally supported prenatal nutrition program, 100,000 families would no longer get day-care services, and more than half the 5.8 million pupils in compensatory ed-ucation programs would be dropped if the budget cuts are approved.

#### 'Preys on Fears'

The Children's Defense Fund estimated that President Reagan's proposed fiscal 1983 budget would cut \$8 billion from the \$49.1 billion in federal aid for welfare, health, nutrition and education programs that benefit children. These spending reductions would be in addition to \$10 billion in fiscal 1982 cuts in these programs, the fund estimated.

Mrs. Edelman said Mr. Reagan has "preyed on the fears and resentments of those Americans who want to believe that most welfare recipients cheat — they don't — and implied that if we just end fraud and abuse in these programs, we will solve our economic problems. What he has not told the American publie is that 70 percent of the welfare 'cheats' he is ridding us of are children.

The 216-page analysis of Mr. Reagan's fiscal 1983 budget that the Children's Defense Fund released Monday provides one of the first comprehensive efforts to go through its fine print and calculate the cost of the cuts to indi-

At a time when the debate in Washington

By Seth S. King

New York Times Service
BAL HARBOUR, Fla. — Ac-

cepting President Reagan's chal-lenge to produce alternatives to his 1983 budget or keep quiet, the AFL-CIO has proposed that in-

creases in military spending be on a pay-as-you-go basis with new tax

surcharges meeting the new costs.

In the first action at its annual

meeting, the labor federation's ex-

ecutive council also called Monday

for a continuation of social pro-

grams at current levels, with fi-nancing being provided by higher

The council agreed unanimously

on the proposed alternative to Mr. Reagan's \$757.6-billion fiscal 1983

budget, which includes a \$91.5-bil-lion deficit.

Soviet Rocket Failure

Reported Near Finland

United Press International

into flames early Tuesday, spun out of control and fell near the

Finnish-Soviet border, the Defense

A ministry spokesman said wit-nesses in the eastern Finnish city

of Kuopio had seen the rocket ris-

ing at 6:30 a.m. in fairly clear light.

Ministry reported.

HELSINKI - A flying Object

corporate income taxes.

over the new budget is largely focused on the size of the deficit, the Children's Defense Fund report highlights spending reductions that will

have the effect of: · Reducing the number of meals and snacks served in day-care centers. Before the cuts, they served three meals and two snacks

daily. Now there are funds for two meals and one snack a day. Ending the Summer Feeding Program for children by the summer of 1983. About 1 mil-

lion poor children are expected to get meals in this program in the summer of 1982. Eliminating food stamp and Medicaid

benefits for upwards of a million people because of cuts and new eligibility requirements.

• Cutting from \$3,600 to \$2,000 a year the federal assistance low-income families get for

The working poor have been among those hit hardest by budget cuts already approved, Mrs. Edelman said, and this is likely to continue if President Reagan's new cuts are ap-

#### Disincentives to Work

The report found disincentives to work in the changes the administration is making in the food stamp program. A working family that earns \$5,000 a year will get from \$300 to \$400 a year less in stamps than the family that receives \$5,000 a year from welfare or memployment compensation.

In combing through the fine print of the budget, Children's Defense Fund found that the administration in cutting various programs had made in one place or another these assumptions: That the poor should pay 35 percent of their income for food, 30 percent for housing and 25 percent for home energy. The fund noted that these costs alone add up to 90 percent of the poor family's income.

The Children's Defense Fund estimates that 150,000 families will no longer be eligible for federally aided day care because of cuts al-

AFL-CIO Proposes Changes in Reagan Budget

presidents of the 33 member

unions of the American Federation

of Labor and Congress of Industri-

al Organizations, dropped the or-ganization's traditional support for increasing the level of military

**Burden on Poor** 

proposed increases in military

spending were made by placing the

military burden "squarely on the

backs of working Americans and

"The AFL-CIO's long-standing

support for a strong national de-fense does not oblige us to support

a defense budget that is unfairly financed," the council asserted in a

statement released after its closed

"The AFL-CIO insists that,

should Congress determine that

higher levels of defense spending

a progressive surtax on income,"
the council said. "At least one-

ed by an inescapable levy on gross

corporate earnings. In this way de-

fense needs can be met without adding to the federal deficit or cut-

ting other already battered social

this tax should be provid

meeting Monday morning.

the poor.'

The council said Mr. Reagan's

The council, which includes the when criticism of the president was

muted, the council accused him of

pursuing a "cruel and regressive

ideology that rewarded the rich and ignored the jobless and the

At a news conference after the

council meeting. Lane Kirkland, president of the 15-million-mem-

ber federation, said the AFL-CIO

believed that the U.S. Constitution

obligated the government to pro-

vide for the nation's general wel-

fare as well as for its common de-

He said the federation was ac-

cepting the president's challenge and proposing a "straightforward attack on unemployment — the

fundamental sickness produced by

Reaganomics."
"We want Congress to halt any more budget cuts in vital social

and manpower programs," he said.

"We want the worst tax givenways

to the rich that were made last year

their tight-money policy and to al-

locate credit to the most produc-

we are asking that any increase in defense spending be financed on a

pay-as-you-go basis with a progres-sive suriax on corporations and in-

ready made and that another 100,000 would be cut from the program next year if Mr. Reagan's new budget is approved.

Mrs. Edelman proposed as alternatives to the cuts Mr. Reagan is proposing a number of reductions in spending and tax breaks, including the oil depreciation allowance, various ag-ricultural subsidies and a wide array of mili-

#### \$800,000 for White House

She noted that the 1983 budget contains an \$800,000 increase in residential expenses for the White House. While we want President and Mrs. Reagan to live comfortably, we would prefer to use the proposed annual increase toward replacing 40 percent of the

child-abuse prevention services which the president proposes to cut," she said.

In a section of the report entitled "Bombs Over Babies," Mrs. Edelman has these other suggestions:

 That the Defense Department cease sending routine, non-priority messages by teletype, which the General Accounting Office has estimated could save \$20 million a year. These funds could be used to restore cuts of about \$23.9 million in programs for handicapped

children, she said. • That the taxpayer subsidy of \$12.06 for every meal served in Secretary of Defense Caspar W. Weinberger's private dining room be eliminated and that the secretary and his guests be required to pay the full cost of the food they consume. Each subsidized hinch served in Mr. Weinberger's dining room, she said, costs the taxpayers about the same as it does to serve 40 low-income children a morn-

ing snack of orange juice and crackers.

That the Defense Department no longer provide shots and other veterinary services for the pets of military personnel and that the \$1.4 million now spent for that program be used to restore funds to immunize 35,000 poor children who were cut from the childhood immun-

by \$31 billion through a series of

tax-law revisions that would in-

clude capping 1982 and 1983 indi-

vidual tax cuts at \$700 per family;

repealing the leasing of tax credits by corporations, and plugging loopholes in the oil windfall profits

They could also be increased an

additional \$33 billion by a special

corporate and individual surtax on

military expenditures. The two would yield increased revenues and savings totaling \$64 billion,

Spending for public works, job

training, low- and moderate-in-come housing, extended unem-

ployment insurance benefits, and

proposal said. Restoring the presi-

Other revenue would be pro-

the proposal said.

\$100,000 in profits.



Charles Haughey

## **Opposition Shows Gains** In Irish Pre-election Poll

DUBLIN — An opinion poll published Tuesday suggests that Ireland's main opposition party, Fianna Fail, has boosted its

chances for Thursday's general election by promising to hold down the cost of food and clothing.

The poll, published by the Irish Times, gave Fianna Fail a five-point lead over the center-left coalition of Premier Garret FitzGerald, though it indicated that Mr. FitzGerald's personal popularity was still high.

The poll was taken after the party unveiled budget proposals last Friday for tacking the country's economic crisis.

The results of another newspaper survey, published Tuesday by the Irish Independent, put the coalition in the lead. But that poll was taken before the Friday announcement.

Fianna Fail's budget proposals were much softer than those put forward last month by Mr. FitzGerald. Parliament turned down his budget, forcing the election.

Fianna Fail rejected his plans to drop food subsidies and im-

pose sweeping taxes on clothes, shoes and many other goods.

Both polls published Tuesday said Mr. FitzGerald led Charles
Haughey, the former premier who leads Fianna Fail, by 20 points

in personal popularity.

The coalition of Fine Gael, Mr. FitzGerald's party, and Labor is asking Ireland's two million voters to endorse its tough plans for the economy in Thursday's vote. Among the main factors in the coutry's economic crisis are an

inflation rate of more than 20 percent, unemployment at 12 percent and buge foreign debts.

Low popularity ratings shown by the polls for Mr. Hanghey have led him to abandon campaign appearances outside Dublin.

#### 2 Opposition Parties Approve Merger **But Brazil May Seek to Block Move**

RIO DE JANEIRO - Brazil's two biggest opposition parties have voted overwhelmingly to join forces, but there was speculation that the military-led government might intervene to prevent the merger, which must be approved by the electoral tribunal.

The centrist Popular Party and

#### AtLeast 4 Die in U.S. Storms United Press International

for a New Deal-style Reconstruc-LOS ANGELES — A series of storms ravaged the Pacific Northwest on Monday with gale-force winds and rain, triggering mudslides and flooding that killed at least four persons, Rising tenners are presented to the troption Finance Corporation to pro-vide loans and grants to ailing in-dustries would cost \$23 billion, the dent's proposed budget cuts in so-cial programs would add another \$41 billion. peratures compounded the problem by melting snow to create avaduced by closing "specific tax loopholes," including changing the foreign tax credit to a tax deduc-

the Brazilian Democratie Movement Party voted to merge in response to rule changes for congressional elections set for November. The new rules stipulate that a party can only enter candidates in areas where it has candidates for every office.

Pobtical commentators said the existence of a large number of opposition parties favors the ruling Social Democratic Party, which is strong and well-organized,

### 11 Die in Pakistan School

The Associated Press ISLAMABAD, Pakistan - Eleven teen-agers were killed when a religious school in Batkhela, 100 miles northwest of here, collapsed after heavy rains, the police said.

# **Economic Problems** Threaten the Survival Of EEC, Thorn Says

STRASBOURG - Gaston Thorn, the chief executive of the European Economic Community. warned member countries Tuesday that the group could collapse if it does not solve its economic prob-

and the second second

lems.
"We will have to ask ourselves, in all honesty, whether the member states have lost interest in a united Europe and whether the present community has lost its capacity to take decisions," Mr. Thorn said in a speecb to the European Parlia-

Presenting the European Com-mission's 1982 program, Mr. Thorn decried growing trade barri-ers within the EEC. The community is lurching from wine war to turkey light to budget dispute," he "The short-term advantages of increased protection are negligihle compared with the cost of a renationalization of markets."

#### Threat to Surrival Mr. Thorn said the EEC "could

not survive the destruction" of its free trade principles.

Declaring that "the community is in danger," Mr. Thorn cited figures showing that 9.2 percent of the EEC work force is unem-

"Hopes of a recovery have been dashed time and again," he said. Moderate growth was forecast for 1981, but the economy contracted instead. A few weeks ago we were still hoping for a 2-percent increase in gross domestic product in 1982; it now seems that this forecast might have to be revised

Among the top priorities for 1982, Mr. Thorn said, is the effort to resolve the dispute over Britain's demand for a bigger share of the benefits from EEC spending. He said the economic problems

are particularly important this year because they are "sharpening tensions on the international scene."

#### Friction With U.S.

"Perhaps our main concern is the deterioration of relations with the United States," he said. The differences, he added, "could escalate into something much more serious than the present trade dis-

The EEC executive observed, "We get the impression that Europe and the United States are beginning to doubt and hence distrust each other."

He said that high U.S. interest rates are imposing burdens on the entire Western economy and that unless there is more coordination between the United States and Europe, "increasing economic hostili-ty would soon lead to political ten-

Turning back to problems with-

that despite economic problems, governments should stop using budget constraints as an excuse to shove EEC-wide projects aside. He criticized a rule that prohibits the EEC from collecting more than 1 percent of member-country value-

#### France Defends Farm Aid

BRUSSELS (AP) — France de-fended as "within the rules" its aid to farmers Tuesday but the payments came under attack from several other EEC countries.

Sources at a meeting of EEC agriculture ministers said Britain's minister, Peter Walker, reiterated the view that the payments give French farmers an unfair advan-tage over their EEC competitors and add to surpluses in produc-

## The French payments come on top of those from the EEC agricul-

ture budget. EEC Farm Commissioner Poul Dalsager told the meeting that commission officials were con-cerned about the French aid as a possible violation of EEC rules,

the sources said. The sources said France's agriculture minister, Edith Cresson, vigorously defended the payments as permissible under EEC law and necessary to guarantee the incomes of French farmers.

#### W. German Firm Owned by Unions Is Hit by Scandal

New York Times Service BONN - The bead of West'Germany's DGB labor union federa-tion, Heinz-Oskar Vetter, has annonnced that nearly half the members of the managing board of Neue Heimat, a union-owned concern that is Europe's biggest hous-ing development company, were being removed from their posts.

The announcement Saturday came less than a week after the news magazine Der Spiegel published detailed information alleging that the company's top officials exploited their positions to amass large private fortunes. The disclosures are jolting the powerful West German labor movement, already shaken by recession and unemployment

The shake-up, in which Albert Vietor, 59, the chairman of Neue Heimat, and two other officials were forced to quit, may embarrass Chancellor Helmut Schmidt's Social Democratic-led government, which counts heavily on labor union support.

# JOIN LONDON'S FINEST PRIVATE CLUBS FREE FOR 6 MONTHS

In contrast to last year's session budget proposals, the council sug-here at the Bal Harbour resort, gested that revenues be increased

in fiscal 1983 are required, this increase should be fully financed by

Visitors to London can now, for the first time, belong to London's finest private clubs completely FREE for o months. These exclusive clubs offer superb facilities including dining.

discotheque and late night entertainment. Membership of the London No. 1 Club gives you entry to these private clubs, which are strictly for members only.

Some of the clubs to which you will belong:

Burkes is quite one of the most civilised places to eat in London Flanked by Bond Street on one side and Saville Row on the other, the club's menu is sophisticated international with Pennyhill Park Country Club At a time when capital cities are tending diners to match Just 27 miles from Central London in an to an international sameness, and eating nistoric estate of 112 acres in the parkland out means a visit to the neighbourhood of rural Surrey, is set the lovely period mansion which houses the club, Member hotel London needs the Wig & Pen Quintessentially English, this 17th century can enjoy riding, swimming, fishing, golf house with its cluster of tiny bars and intiand tennis and eat at two gourmet mate eating rooms caters for the newspaper-man from Fleet Street on its east side and restaurants. The rooms and suites have that special country house atmosphere which the legal folk of the Inns of Court on its comes from combining the most modern West. Strictly for members, it is a facilities with period furnishings. world away from the tourist beat. Embass Dial 9 is situated just by Marble Arch. Imagine, high above the roofs of Central

The Embassy has always been a centre of London's night life – what other club has a plaque on the wall saying "Edward and Mrs Simpson danced here." Newly refurbished in its marvellous position in Bond Street just off Piccadilly, it is never out of the social gossip columns.

> To: London No. 1 Club, 5 Albemarle Street.

Mayfair, London W1,

England. Tel: 493 4292 Please send me more information:-

London a large tropical garden and in the middle a sophisticated club – and you have the Gardens. Surrounded by the

flamingo filled pools and palm trees are

perhaps the most spectacular restaurant

and discotheque in Europe.

Name.

and offers an excellent discotheque and

restaurant Members can enjoy the dance floor or the intimacy of the series of smaller seating areas, each with its own highly individual and colourful decor.





LONDO



Prime Minister Dom Mintoff, center, as he took his oath in the Malta Parliament.

## Opposition Boycotts First Session of Malta Parliament

VALLETTA, Malta — The opposition Nationalist Party has boycotted the opening session of Malta's new Parliament and demanded new elec-

Edward Fenech Adami, the leader of the Nationalist Party, said Monday that the Dec. 12 elec-tions in which Prime Minister Dom Mintoff, a Socialist, retained his three-seat majority were not

He accused Mr. Mintoff and his Labor Party of adjusting the electoral constituencies to his party's advantage. Because of the changes, the opposition leader said. Mr. Mintoff won a narrow victory despite the fact his party received only 49 percent of the popular vote compared with 51 percent for

the Nationalist Party. "The elections were rendered invalid by an open violation of the Constitution," Mr. Adami said. "As a result, the country is in a constitutional crisis, with political, economic and social reper-cussions which will be all the more serious the longer the crisis continues."

The first session of the new Parliament and the swearing in of Mr. Mintoff as prime minister took place with the opposition benches empty.

## New Yorkers Join Effort to Aid Homeless

By Robin Herman New York Times Service NEW YORK - An unusual

popular movement to belp the city's homeless is taking shape in New York City.
Individual New Yorkers and

thurches, synagogues and private groups - such as the Astor Foundation and the Exxon Corp. - are beginning to join in the effort, And the city's Human Resources Administration has noted in the last few weeks a marked increase in calls from residents reporting homeless men and women in their neighborhoods who need help.
This increase in public concern

and action appears to have been spurred in part by a remark by Mayor Edward I. Koch, who urged churches and synagogues to take in the homeless. Another factor may have been the publicity that followed the death in the street last month of an elderly woman, Re-becca Smith, who had lived in a cardboard box. She died of exposure to the cold as city authorities were preparing to belp ber.

Until recent months there were few champions of the tens of thou-

MOULIN REOFUECH

The cancan girls aren't the only

they want to hear about back

home. So give 'em a call. And do it

ones kicking up their heels in Europe.

You're having the kind of adventures

with these franc-saving tips in mind.

SAYE ON SURCHARGE

Many hotels outside the U.S. charge

exorbitant surcharge fees on inter-

national calls. And sometimes the

call itself. But if your hotel has

fees are greater than the cost of the

TELEPLAN, the way to keep hotel

surcharges reasonable, go ahead and

social workers, the Coalition for Hayes pressed the lawsuit that led the city to provide shelter for any

homeless person who asked for it. Mr. Hayes said, "For me personally it's probably the most rewarding, learning that people aren't hardhearted at all, that they really care about these poor folks and they just want to know how to

#### **Brakeless Boeing 737** Slides Off L.A. Rumoay

LOS ANGELES — An Air California Boeing 737 with a hydraulic problem that rendered its brakes inoperable slid off a runway into a sandy embankment during an emergency landing at Los Angeles International Airport, the authorities said.

None of the 119 persons aboard was injured in the incident Monday night, the officials said.

firm to work full-time on the the Homeless — a federation of homeless issue as a lawyer for the voluntary agencies — and Robert Coalition for the Homeless. He M. Hayes, a volunteer lawyer, Mr. will have a budget of \$70,000 for Hayes pressed the lawsuit that led his work, donated by several foundations and corporations.

In the bitter cold of this winter, when bundreds of homeless people slept in city armories, Mr. Koch suggested that churches and synagogues take in 10 homeless people each from their neighborhoods. The remark took Human Resources Administration officials by surprise. At first, religious leaders balked at the practical impedi-ments — who would stay with them overnight? Who would pay for heating and food costs? Would they be deloused and given medical attention?

But now a Roman Catholic and an Episcopal church are actively aiding the borneless while five other churches are working out plans with the city. The New York Federation of Reform Synagogues has stepped up efforts to collect food and money for fuel needed by the poor — in direct response to Mr. Koch's plea.

## Trip by Mrs. Thatcher Reinforces Tough Image But Softer Side Also Emerges During a Politicking Swing Into Lincolnshire

By Steven Rattner Vew York Times Service

GRANTHAM. England -Prime Minister Margaret Thatcher stood in the high-ceilinged hall of the Victorian school building she once entered daily and reminisced

about her early efforts to win admission to Oxford University.

Grantham Girls' High School, she recalled, did not teach Latin, a subject required by the university.
"You can do it in 10 weeks flat

out," declared Mrs. Thatcher, as she faced several hundred srudents, teachers and local dignitaries. "I started at the beginning of the summer recess and I learned to work all day to do it, and holidays, and we got it."

That comment was just one of many insights provided by Mrs. Thatcher in a swing through her bome county, Lincolnshire, which mostly reinforced her image of toughness and determination. At a factory stop, for example, she strode through a small group of bostile demonstrators to greet an elderly woman seated in a wheelchair waving a Union Jack.

#### Confusing Figure

Such is the mettle of a leader who bas been called "the toughest man in the Cabinet" and the "iron lady." To Britons, she is a somewhat confusing figure. They recognize that tough new economic policies were needed but feel that her Conservative approach has gone too far. They admire her for courage, but find ber cold and compas-

"She reminds me of my motherin-law," said a worker at Ruston Gas Turbines Ltd., after a brief discussion with Mrs. Thatcher, "but she doesn't seem quite as false as she did on television."

That is a nearly universal reaction. In ber personal contacts, a politician's instinct takes over and she comes across as more human as she allows a bit more of her personality to show through. Some of which is her single most resented trait, also falls away as she converses, unfailingly courteously. With an election certain within

two years, Mrs. Thatcher's aides are taking increasing pains to polish her image, in part through such excursions. At a stop at a wallpaper factory, they went to great lengths to make sure she greeted 15-year-old Mark Beaton, who holds his job because of a government work experience program she instituted.

#### Popularity Rising

Perhaps partly as a result of such new concern, Mrs. Thatcher's popularity has begun to show the first signs of rising since she took office. In December, according to a poll by Market and Opinion Re-search International, her approval rating rose from 25 percent to 32 percent, although the temporary disappearance of her son in an

collect calls may be placed in many

the hotel surcharges on such calls are

surcharges altogether by calling from

Now...is that you on the left? Not

(A) Bell System

countries. And where they are,

usually low. Or you can avoid

the post office or from other

bad. You can still shake a leg.

telephone centers.

auto rally in the Sahara, a modest climbing around on catwalks. At Midlands horizon of farmland broimprovement in the economic outlook and disarray among her opponents played a part as well.

She sometimes seems more at ease with machines than with people. During the partly political swing, she toured two factories, delving deeply into the mysteries of gas turbines and wallpaper manufacturing but greeting only those workers who happened to be in ber path.

After a full day's work and a three-bour drive. Mrs. Thatcher faced party workers until 2 a.m. and then began a five-stop pro-gram the next morning at 8. When she tours factories, her advance team has been told, she likes the end of the day, she is as composed as when she began it.

The trip also demonstrated the intensity of the antagonism felt toward Mrs. Thateber, even here in her home county, which she carried handily in the 1979 election. At every stop, she was met by demonstrators holding signs like "One Last Cut — Thatcher's Throat." Outside ber old school, Harry Hibbert, a 64-year-old war veteran, threw his medals at her car to protest her policies.

And even in the two factories, which are among Britain's great success stories, some criticism of her was beard. Unemployment in

ken only by transmission lines and power plant towers, rose to 12.8 percent in January, above the national average.

and the state of t

The most persistent theme in Mrs. Thatcher's utterances during the journey was old-time virtues, her most evident passion. "You only get what you pay for," she told a wallpaper technician as the different thicknesses were explained to her. Respect for institu-tions, courage and determination are all among the virtues that she repeatedly extolled.

So is boldness. "I don't mind dropping a few bricks," she told her audience at the school. "You learn so much that way so long as it doesn't drop on your foot.



## U.S. Says Russia Violates Chemical Arms Pacts

MADRID — The United States charged Tuesday that the Soviet Union operated a score of chemical and biological weapon productional and biological weapon production facilities in contravention of international accords.

Max Kampelman, the chief U.S. delegate at the Conference on Security and Cooperation in Europe in Madrid, told the 35-state me ing that the Soviet Union had de-liberately violated the 1925 Geneva Convention and a 1972 agree-ment to ban the stockpiling of bio-

logical weapons.
He said the Soviet Union operated a biological weapons research and production facility in Sverdlovsk, in the Ural mountains, and "we are aware of five other such facilities in operation today." He added: "The record will also show that today, the Soviet Union

#### operates at least 14 chemical weapon production facilities." Russian Denies Charge

Leonid Ilyichov, the Soviet deputy foreign minister, angrily de-nied the charges, calling them lies and "false and provocative propa-ganda," according to conference sources. He added that the United States had used chemical defoliants in Southeast Asia during the

Vietnam War. Mr. Kampelman said his refer-ence to chemical warfare was in response to Mr. Ilyichov's criticism last week of U.S. plans to produce chemical weapons.

Mr. Kampelman defended President Reagan's decision to resume the manufacture of the weapons after a 12-year moratorium. Mr. Reagan notified Congress of the decision on Feb 8 in a letter to

Hnuse Speaker Thomas P. O'Neill Jr., Democrat of Massachusetts, That move, Mr. Kampelman said, was the only "credible and effective deterrent" to Soviet production. "It is thus the reluctant policy of the United States to build and maintain a chemical munitions stockpile to deny a significant military advantage to an who would seek to initiate their use," he said.

He added: "It is our fervent hope that this program will pro-vide an incentive to the Soviet Union to join us in seeking a complete and verifiable ban on the production, development and stockpiling of all such weapons."

The U.S.-Soviet exchanges took place during an informal meeting of the heads of delegations at the CODIFCTCHICE.

The conference, which resumed on Jan. 26 after a six-month break, has been deadlocked by East-West disputes over the declaration on Dec. 13 of martial law in Poland. NATO members and other Western states have said no progress could be made at the meeting until Warsaw lifted martial law.

Delegates from neutral and nonaligned countries taking part in the conference met Tuesday to discuss a Swiss proposal for an ad-journment, perhaps until next Sep-tember or October.

But some countries, including Austria and Finland, opposed an immediate suspension and no sources said.

UN Body at Afghan Border ISLAMABAD. Pakistan (Renters) — UN officials investi-gating charges of chemical weap-ons use in Afghanistan visited the

Pakistani side of the border Tues-

agreement was reached, conference day, the Associated Press of Paki-sources said.

day, the Associated Press of Paki-stan news agency reported.

Four UN officials drove to the border outpost of Torkham, 225 kilometers (140 miles) northwest of Islamabad, at the Khyber Pass,

the agency said. The team, which had a mandate from the UN General Assembly to look into charges that chemical

weapons were being used by Soviet and Afghan government forces, earlier interviewed Afghan refu-sees and Pakistani doctors in Peshawar, northwestern Pakistan.

The agency said they were shown gas masks and special shoes for use in chemical warfare. It said the equipment was brought from Afghanistan.

## Southeast Asians Suggest Japanese Should Play Bigger Military Role

HONOLULU — Southeast Asian officials and defense analysts at private conference in Hawaii generally favored a strengthened, if still limited, defense capacity for

The delegates from members of the Association of Southeast Asian Nations (ASEAN) - Thailand, Malaysia, Singapore, Indonesia and the Philippines — were meeting political and military officials and private specialists from outside the region. The Southeast Asians favored a continued U.S. military presence in the area, but some suggested that Japan should play a

greater military role.
Thanat Khoman, Thailand's deputy prime minister, said, "It is time for Japan to do more than rely on the U.S. umbrella" for se-curity. If Japan "only defended the immediate area," he declared, Soviet forces deployed in Asia would be "tied down instead of prowling the Pacific and Indian oceans."

The Asian delegates disagreed over whether China or the Soviet Union is the more immediate menace to non-Communist nations in the region. But they agreed that Soviet influence in Vietnam is a se-

The Southeast Asians asserted that the booming economies of the five-nation group and the occupation of Cambodia and Laos of pro-Soviet Vietnamese forces had hurt Chinese-supported Communist parties in ASEAN countries. The Asian delegates maintained, however, that a heavily armed and aggressive Vietnam posed a new

A Thai security official said that the Vietnamese hold on Cambodia "threatens the northeastern prov-

Southeast Asians also expressed concern over U.S. aid to China. A Malaysian said China was "the greatest threat" to his country.

An Indonesian, who said his country was very concerned about Soviet expansionism but did not see the Soviet presence in Vietnam as an "immediate threat," called on the United States to cooperate in a program to enable the Southeast Asian allies to standardize their armaments.

Other countries represented at the unofficial meeting, held behind closed doors at a secluded resort hotel, were Japan, South Korea. Australia, France and the United States. The three-day conference, which ended last week, was orga-

nized by the Pacific Forum, a Honohilu-based Asian and Pacific affairs study group beaded by a retired U.S. rear admiral, Lloyd R.

U.S. participants included Richard G. Stilwell, deputy undersecretary of defense; Thomas P. Shoesmith, deputy assistant secre-tary of state for Asian and Pacific affairs: Philip C. Habib, former undersecretary of state, and Richard L. Sneider, former ambassador

normalize relations with Vietnam to dilute that nation's reliance on the Soviet Union. But Mr. Habib, who represented the United States in fruitless negotiations with North Vietnamese officials late in the Vietnam War, spurned sugges-tions that Washington should warm up to Hanoi and even pro-vide aid. U.S. assistance to Hanoi is "in the world of dreams," be

An Indonesian said his govern-

ment wants the United States to

## Hughes' Financial Adviser, Noah Dietrich, 92, Is Dead

By Walter H. Waggoner

New York Times Service NEW YORK — Noah Dietrich, 92, financial adviser and chief executive for Howard R. Hughes for more than 30 years, died Monday

in Palm Springs, Calif.
Mr. Dietrich was taken to the hospital Monday morning by his wife, Mary, who said that he had

### **OBITUARIES**

been suffering from a heart ailment in recent years. Mr. Hughes hired Mr. Dietrich, then an accountant, in 1925, when his employer was, at the age of 19, already the owner of the Hughes

Tool Co. From that beginning, Mr. Dietrich directed the industrialist's business operations and financial empire until 1957, when they broke up after a bitter dispute over how Mr. Hughes managed his money and the terms of Mr.

Dietrich's \$500,000-a-year con-Two years later, in settlement of a \$2.1-million suit that he had filed, Mr. Dietrich received a substantial payment from the Hughes

Tool Co., where he had been executive vice president.

In 1972, Mr. Dietrich wrote a biography of Mr. Hughes, who died in 1976, in which he said that he had chosen a life of extreme reclusion for more than a decade because he feared that his apppear-

ance would raise questions about his mental capacity.
The book, entitled "Howard — The Amazing Mr. Hughes," became the center of a literary controversy when a reported first draft was thought to have been the basis

for a bogus autobiography of Mr.

Hughes written by Clifford Irving. Mr. Dietrich was born in Wis-consin, one of seven children of a Methodist minister. After six months as cashier of a bank in the fronzer town of Maxwell, N.M., he moved to Los Angeles in 1911 and soon was involved in a project

to supply the city with water and in the developing land boom. He became an auditor for a syndicate headed by Harry Chandler, late owner of The Los Angeles Times, that bought ranches in the San Fernando Valley and sold them at a profit when Owens River water was brought into the area.

Mr. Dietrich was married three times and, in addition to his wife Mary, he is survived by three coildren by his second wife, Carol.

### **Tommy Jackson**

NEW YORK (NYT) - Tommy (Hurricane) Jackson, 50, the Rockaway Beach beavyweight who lost a bid for the world championship in 1957, died Sunday in Queens. Mr. Jackson, who retired from the ring at the age of 24, had been struck by an automobile last month as be was getting into the cab he drove for a living. His record when he was forced into retirement was 34 victories, nine losses and one draw.

### Adm. Waldemar Verner

BERLIN (Reuters) - Adm. Waldemar Verner, 67, a window desser who became an East German deputy defense minister, died Monday, the Communist Party newspaper Neues Deutschland said Tuesday. He was a member of the party's Central Committee and former head of the armed forces

# **U.S.-Argentine Effort Yields Perennial Corn**

By Walter Sullivan New York Times Service NEW YORK — For thousands of years farmers have had to plant

a new corn crop every spring. Recently, however, an American-Argentine collaboration has bred a perennial variety by crossing corn with a distant wild relative, native to Central America, known as teo-

Since corn is a mainstay of the world's food supply, the development has generated great excite-ment among plant breeders. The products of the com-teosinte cross, now in their third season of growth, scarcely resemble what armers and consumers today know as corn, but the achievement still holds bope for major increases of food production, especially in developing countries where corn is grown for fodder rather than

The achievement of perennial corn is a personal triumph for Dr. Paul C. Mangelsdorf, 82, for more than 20 years a professor of bota-ny at Harvard University. He is now at the University of North Carolina. It was he who supplied the crossbred seeds from which Ju-

WORLDWIDE ENTERTAINMENT

PARIS PARIS-St GERMAIN des PRÉS C L'ÉCHAUDE

TOUS LES JOURS OF MIOI A 2h. DU MATIN sa formule déjeuner: MENU: 100 F.

lian Camara-Hernandez, professor of agricultural botany at the Unithe perennial corn and other hy-brids.

The possibility of breeding perennial corn was suggested in 1979 by Dr. Hugh H. Iltis, a botanist at the University of Wisconsin in Madison, when he described in the journal Science the discovery of a perennial teosinte whose chromosome count was similar to that

When plant or animal cells divide, the genetic material in their nuclei organizes itself into a characteristic series of bundles known as chromosomes. Com has 20 chromosomes as does the annual form of teosinte. Hence in Mexico, where teosinte sometimes grows

### Polisario Assails U.S. 'Intervention'

United Press Inte

LISBON — A Polisario leader said Tuesday that U.S. "intervention" was aiding Morocco in de-laying a negotiated settlement in the war in the Western Sahara, the Portuguese news agency reported

from Mozambique.

"Morocco is following an intransigent policy and is encouraged to do so by North American intervention in its favor," said

Hakim Ibraim, the Polisario's foreign minister, "Morocco does not want to negotiate on the political level and the war will continue." Polisario gue rillas backed by Algeria and Libya have been batthing against King Hassan's forces since Morocco annexed the territo-

near corn patches, the plants may interbreed, exchanging genetic In 1910, Dr. Albert Hitchcock

of the Smithsonian Institution found a perennial teosinte near a railroad station in Jalisco State, but it could not be crossbred with corn because it had twice as many chromosomes. For half a century after 1921 no more of the plants

#### Irresistible Challenge

Then, in 1978, Rafael Guzman, a botany student at the University of Guadalajara in Jalisco, discovered a surviving patch. On an expedition higher into the mountains, Mr. Guzman, Mr. Itis and others then found a large plantation of perennials at a beight of 7,500 feet, and the plants, like corn, proved to have 20 chromo-

somes.

This new species, they reported in Science, "should provide geneticists and maize breeders with a potentially valuable source of germ plasm and may lead to the devel-

opment of perennial maize."
To Dr. Mangelsdorf this was an irresistible challenge. Even though a perennial teosinte had now been found with the right number of chromosomes, its genetic makeup was still very different from that of corn. He crossed the perennial teosinte with a primitive form of Mexican popcorn whose hard seed casing and other properties were closer to those of teosinte than other

corn varieties.

"To expedite the experimental research in which I had embarked at the advanced age of 80 years." he wrote after harvesting his first seeds. "I considered it essential to obtain two generations a year."
This could be done by airlifung

newly barvested seed north and south between the hemispheres. thus gaining two growing seasons every year. Seeds were planted in Argentina, Florida, Texas and North Carolina.

Some of the plants in Argentina have already survived three seasons. Others have turned out to be annuals, but with far more extensive root growth than normal corn. Some of the perennial plants are seven feet tall.

Plant breeders say the chief gair for farmers in the American Com Belt will be further crosses between perennial teosinte and American corn. These crosses, they hope, will acquire teosinte's disease-resistant properties but remain annuals.

An important property that can be imparted to the crossbreeds is a root system far more extensive than in existing varieties. This should help protect the land against erosion. At this time corn, planted in widely spaced rows and with meager root growth, allows heavy erosion, and where it is planted year after year, the top soil is rapidly vanishing. Some of the corn-teosinte hybrids, while remaining annuals, have already shown enlarged root systems that may lend themselves to soil control

#### Norway Leader Visits Bonn

BONN - Premier Knare Willoch of Norway arrived Tuesday in Bonn for talks with Chancellor Helmut Schmidt, The Polish crisis. NATO nuclear strategy and West German-Norwegian energy cooperation were expected to figure among the topics. Norwegian

# Reach out and touch someone

WHEN YOU TELL'EM BACK HOME HOW YOU CAN CANCAN, SAVE A FISTFUL OF FRANCS ON THE CALL.

SAVE WITH A SHORTIE

minute minimum on self-dialed calls.

So if your hotel offers International

short call home and have them call

calls is low. And you pay for the call-

Dialing from your room, place a

you back. The surcharge on short

back from the States with dollars,

your next home or office phone bill.

SAVE THESE OTHER WAYS

Telephone Company credit card and

not local currency, when you get

In most countries there's no three-

call. No Teleplan? Read on!

TANK BE

into exciting entertainment, with

liberal dosages of humor to wake

it from its current gloomy

slumber.

## Tango Is Alive and Well in Paris

By Michael Zwerin stional Herald Tribune

DARIS - The tango was created in the late 19th century out of mixture of African elements prought to the cities of the Rio rock-induced decline. Plata by slaves, gaucho songs prought from the pampas, and anzonettas and bei canto brought by Italian immigrants, who also brought bandoneons, the accordion-like instruments associated

with the tango. It matured in slums and redlight districts of Buenos Aires and Montevideo in the early 20th century, at the same time that jazz was maturing under similar conditions in New Oricans.

Horacio Salgan, appearing at the cafe-theater Trottoirs de Buenos Aires in Paris through March 16, is one of the tango's most notable pianists. His contemporary feeling, delicate touch, lyrical phrasing and harmonic and melo-dic brilliance include traces of Ravel. ragtime and Bill Evans.

Born in 1916 in Buenos Aires, where he still lives, he accompa-med silent movies in the '30s, played piano, organ, bass and saxophone in jazz and pop groups, and formed his first orchestra in 1944. He has led duos, quartets. octets and a big band. He recorded a series of hits in the '50s - "Grillito" and "Don Augustin Bardi" among them. His arrangements have become the standard version of certain traditional tangos. This music has its commercial and intellectual streams and, although he is in demand and concertizes and records regularly, Salgan is more in-

novator than pop star. He was part of a chain of creative people, including Carlos Gardel, Julio de Caro, Osvaldo everything."

All Arch Le

J-1016

11.68

\* a 4

estimate.

Pugliese and Anibal Troilo, through whom the tango evolved to more sophisticated levels beginning in the '20s. In the '60s, again tike jazz, il went into a decade-long

According to the Argentine per-cussionisi Martin Saini-Pierre, also an amateur ethnomusicologist, the word tango comes from "tambo," the name for the black ghettos of Buenos Aires a century ago. He says that the enormous African influence on the tango is not generally known but that there is some convincing evidence.

"Milonga, one form of the tango, means word in an Angolan dialect." Saint-Pierre says: word tango first appeared in 1891, to describe a dance by a black couple in a Creole stage presentation. One of the first tango bandeonists, Sebastian Ramos Mejia, who worked in a Buenos Aires club called the Bodegan around the turn of the century, was black. The first tango bassist, Ruperto Leopoldo, was also black. He invented rhythmic structure called "canyengue" within the milonga form by tapping the back of his bass as though it were a percussion instrument."

Salgan does not agree: "There may have been some African influence at the beginning but not much remains. One proof is that, except for the candombe (a Uraguayan tango form), there are generally no percussion instruments in tango. In any case it long ago absorbed all its influences. Unlike the polka, it is not limited to one mood. It can be happy, ironic, nos-talgic, sad, a protest. The tango is



Marion who? Horacio Salgan plays far-from-the-last tango.

Origin of Word

los Gardel, called " king of the tango." (Salgan wrote an oratorio named "Carlos Gardel" for symphony orchestra and chorus that has been performed in Buenos Aires.) Gardel was charming an innovator, an idol. Argentines claim him as Argentine because he grew up there, some Uraguayans consider him Uraguayan and the French say he's French because he was born in Toulouse. He sang about tragic themes like women who got away. He dressed in a aucho costume, even though the form has relatively little to do with

gauchos.

It was brought to Paris right af-

ter World War I (about the same

time as jazz came to Paris) by Car-

"It is a false image," laughed Salgan, a modest, dignified man who looks younger than his age and speaks with the quiet reluctance of a musician who would rather make music than talk. "It is like jazz musicians dressing as cowboys to identify their music with America. That image is peculiar to France, by the way. Some people say that one reason it start-ed was because the French musicians' union did not allow foreign musicians to work here unless they did something typically folkloric. So Gardel dressed like a gancho and that continued."

Revival in 1970s

Along with a general revival of interest in ethnic matters, the tango revived in the '70s, thanks to evolutionary pushes by Astor Piaz-zola and Gato Barbieri, who opened it toward jazz (the tango has rather strict rules that allow for little improvisation, but comparison with jazz seems to be ines-capable) and Cuarteto Cedron. The Bertolucci film "Last Tango in Paris," starring Marion Brando, was not the least of it.

Salgan plays many concerts in universities and he says there is a crop of talented young tango musi-cians. He has also found a rising level of international interest. He recently toured Israel, and his last 50-concert tour of Japan a year ago, his fourth, was with his 15piece orchestra of five bandoneons, five strings, two singers,

piano and guitars. "Radio and the record companies have pushed rock so hard that it is not easy for a young person to hear the tango in Argentina. But I have been playing it for 40 years. There is an enduring quality about it, like jazz it wears well. The andience is perhaps more limited than it once was, but it is passionate and faithful.

"The level of musicianship has improved greatly. Once classical instrumentalists considered it beneath them. But now symphony musicians also play tango and chamber orchestras often include tangos in their repertoire. It is not artificially maintained, it is not static, it is not a museum piece. The tango is living music."

## Films: Henri Verneuil's 'Dollars' Is a Fistful of Clichés

By Thomas Quinn Curtiss International Herald Tribute

DARIS - "Mille milliards de dollars," a title that suggests a sum that might be squandered on a colossal Hollywood flop, was written by Henri Verneuil. its director, after reading a book by the economist, Robert Lattes. Thunderstruck by the book's disclosures of the gigantic opera-tions of multinational corporations under U.S. control, Ver-neuil, having purchased the rights, rushed to his deak and tossed off an indignant, garmlous scenario on the subject.

Rather than a startling exposé of the devious transactions of this firm or that, his script is framed as a general attack on a system of high and frenzied finance, and resembles the Broadway claptrap about Wall Street when Theodore Roose-velt's "trustbusting" was in the beadlines. One regrets that Verneull has not followed the lines of the venerable formula more closely to include the surefire climax in which the mighty tycoon learns that he has been wiped out on the Street while his wife is giv-

ing a fancy-dress ball.

Verneuil has gone in for some incorporating himself on this occasion, uniting the substructure of the quondam shocker with that of the newspaper melodrama, with the background shifting from big business meetings to a great daily's city room.

His protagonist is a young journalist who yearns to be the Zola of "Jaccuse" and finds an opportunity to shake the temple the money-changers by a chance tip. From then on he is in mortal danger and narrowly escapes being shot for knowing too much. Though there are frantic excursions and alarms, we are left knowing very little. Indeed, the information is so scanty that some speciators, after an episode depicting a U.S. capitalist's visit to Germany to confer with Hitler, may wonder on which side the United States fought in World War II.

Less subterfuge and more matter would be welcome. The dramatis personae here are transparently fictionalized, all of them show puppers: the Lochinvar re-porter; his wife, in doubt about his grandiose quest; the wheeler-dealer with his estranged wife and his mistress; the suave president of mammoth, menacing en-terprise; the public relations offithe private detective; the telltale retired member of the organization, and the informer of "Deep Throat" likeness.

Verneuil, a dexterous chanffeur of screen chases and pistolpoint confrontations, has includ-

often excessive conversation. He must, too, be awarded full marks for the adroit casting. Each performance has its spark of origi-nality among the sometimes clanging clickes of the lackluster dialogue. Patrick Dewaere achieves his soundest characterization yet as the reforming journalist, while Jeanne Moreau, Anny Duperey, Fernand Ledoux, Jean Mercure, Mel Ferrer, Michel Auclair, Jean-Laurent Cochet and Jacques François, all seasoned players, bestow a help-ful reality on all they are called

"Mille milliards de dollars" tackles the theme it has selected with kid gloves and bombastic

ism of its production assures it of cock it might have blossomed box-office success. "Espion, lève-toi" of Yves Boisset is concerned with the misad-

ventures of a secrel agent functioning in Zurich and drawn into a fatal trap. It benefits from the presence of Lino Ventura and Michel Piccoli in its leading roles and their histrionic duel is its sole asset. The management of its narrative is frequently so awkward that even they have uphill going, while the required suspense is ever on the verge of collapse. A lack of directorial invention troubles it throughout



Patrick Dewaere (left), Jean-Perre Kalfon in "Mille milliards de dollars."

# How-To Manuals Give Scoring Tips on New Video Games

By Richard T. Pienciak The Associated Press

NEW YORK — There's trouble in Video
Game City: code books. Memorize

the manual and you'll get hours of playing time for just one quarter.
Video buffs have been exchanging techniques for pattern playing, sending U.S. arcade owners — who grossed an estimated \$5 billion last year — to the edge of financial

Now the owners face a new problem growing number of best-selling paperbacks

that serve as how-to manuals. "Of course it's going to hurt business," said Irving Tanve, co-owner of Manchester Music, a New Hampshire company that owns about 700 video games. "The longer a person plays on a quarter, the less quarters I

Five Aiready Published

There are at least five such paperbacks on the U.S. market, ranging in price from \$1.95 to \$3.95: "Mastering Pac-Man" (Signet), "How To Master the Video Games" (Bantam), "How To Win At Pac-Man" (Pocket Books), "How To Reat the Video Games" (Simon & Schuster) and "Scoring Big at

Pac-Man" (Warner Books). Theoretically, you could have a user's manual for each of these games," said Ken Uston, a blackjack expert, who wrote "Mastering Pac-Man."

The original press run on Uston's book was 500,000, but store orders even before the book was released required another everyone's going to master these games."

250,000-copy printing. Signet spokeswoman. Fern Leiber Edison said. After two weeks in bookstores, Uston's book had climbed to No. 5 on B. Dalton's mass market best-seller

Bantam's entry, written by 19-year-old New Yorker Tom Hirschfeld, has sold about 650,000 copies and recently appeared on The New York Times' mass market paper-

More Skill Involved

Pac-Man has received a lot of bterary attention because it lends itself to more thorough analysis than attack and reflex games. Uston said maze games such as Pac-Man require "the most skill, about 90 percent, and only 10 percent hand-and-eye coordina-tion." Attack games range from 90 percent

hand-and-eye coordination to 50-50, he said. Uston turned his attention to Pac-Man while awaiting the ontcome of court appeals on his banishment from casmos in Atlantic City. He is an expert blackjack "counter" who can calculate the chances of a high or low card turning up after several decks of cards have been played.

His book is the most elaborate on the popular Pac-Man game. It provides diagrams of patterns for the original areade games, gives advice on how to handle new programs and includes tips on how to play the various table models, some of which look, sound and play like the larger arcade

"The manufacturers are so worried that

Uston said during an interview conducted recently over a Pac-Man board at a Broad-

But look, I just messed up," he said as his Pac-Man was caught by a pursuing monster. Until he was distracted by a crowd that had gathered around his board, he had effortlessly reached a score in excess of 50,000. Novices have to scramble to get

Uston, who is writing a second book on arcade games, doesn't consider himself an expert at playing, just at analyzing. At a recent arcade party held to promote Coleco's new line of portable, self-contained games, including Pac-Man, Uston brought along Raymond Chan, a 20-year-old college stu-

1.4 Million Points

Uston asked Chan to help him with his book research after he saw Chan walk away bored from a Pac-Man game after racking up 1.4 million points without a mishap.

dent from San Francisco.

Chan said the pattern books "show how the games work and give more of the fine details. The more patterns you got, the more interesting it is. Once you get the hang of it. it's more fun."

"It might take the self-experimentation out of it, and maybe that's bad, but look at all the quarters it [the experimentation] would gobble up," Uston said.

Arcade owners, concerned in the end with the balance sheet, don't see it that way at all. The longer each game lasts, the longer it is

before the next quarter drops into the machine.
To combat pattern playing, new computer

programs have been devised.
"Most of our games are speeded up," said Ellsworth Brown, manager of an arcade in Morris County, N.J. "After all, that's what we're in the business for, to make money,

Brown said most of his customers feel that how-to books "spoil the game, but then there's the professionals, who want to get

everything they can for their quarter." New program-changing computer chips and accelerated games usually put would-be pros in their place, said Brown. "We had a guy who got 600,000 on Pac-Man. Now, with the game in the 'advanced stage,' he's incky if be gets 50,000."

#### Arts Agenda

PARIS — A sensor devoted to the scrip operus of Varil operus Feb. 19 of the Theorie Musical de Paris. (Chebelet) with a predection of "Mushath" stopped and designed by Fier Loigi Fizzi, conducted by Donele Benzetti, and with Kari Necessia in the title role and Offsia Stopp us Lady Machath. "I Meanadist" follows Feb. 20 in a production originally stoped for the Nuncy Optics by Pierre Canatum and designed by Roberto Pietre Diego Museth conducts and the cast is best-ded by Margarilla Cantro Alberty, Ottovio Genevants and Antonio Schendert. They will alternate performance through March 5. "Altile" follows from March 14 to 27, with Kart Ryell in the title part and Moritys Zachatt, John Rousseley and Frentsboo Oriz is other principal push, conducted by Gian telgi Gelmetti and stoped and designed by Rere Allie. "Ensem?" will be given two antonic performances on March 21 and 24 tender the struction af Jestiptes Delegote.



We wish all BMW's friends what they helped us to achieve in 1981: every success.

What are the real reasons behind BMW's success? Above all, it's BMW drivers. Because of them and their demanding standards, the performance and reputation of both our company and our marque have continued

In 1981, which was a very difficult year for the car industry as a whole, BMW has once more been extremely successful. We were one of the very few car manufacturers in Europe to Improve on our results of the previous year. And we achieved much more than simply avoiding ereduction in working hours. We increased production by

3% and exports by 6%. In 1981 BMW was one of the most successful exporters of top-class, exclusive cars to the other EEC countries, and our growth in the USA as well has outperformed all other German car manufacturers. The reason for this must also surely lie in the fact that we have once again tackled the job in hand with a healthy optimism and a greater willingness to accept the need for sensible innovation and sheer hard work. It's because we spent less time sitting and discussing what progress should look like, than going out and achieving it. Something which you can imme-

diately recognise in the new generation of BMW cars. And something which has been recognised and appreciated throughout the world at a time of particularly tough international competition.

We're equally optimistic about our progress in the future. The significant capital investments planned for the 1981-1985 period show that we fully intend to take on the challenges of today and tomorrow as wholeheartedly as we have in the past. And BMW faces all these coming challenges with even greater determination to improve our performance, to face the risks,

and to accept the future. They are the same qualities which are reflected in every BMW car. And which - naturally - are shared by every BMW driver.

To all those of you, who by sitting with us behind the wheel of a BMW have helped us make progress a reality, we would like to say "thank you".



**BMW AG. Munich** 

Page 6 Wednesday, February 17, 1982

## Costa Rican Prospects

Costa Rica's condition can be tersely summed up: worthy, democratic and broke. In no other Central American country are free elections and the orderly rotation of power taken for granted. So nobody doubts that the recently elected Luis Alberto Monge will take office as president in May, putting his party in power once again. But what are his and Costa Rica's prospects if the bottom falls out of the economy?

That could happen, especially if an attitude of bland unconcern persists in the Unit-

When coffee prices were high a few years ago, Costa Rica went on a borrowing spree. Few foresaw that interest rates and the energy bill would jump just as coffee prices tum-bled. To borrow so heavily was surely unwise - but it was encouraged by Washington and eager commercial banks.

Thus a country of 2 million struggles with a foreign debt of \$2.6 billion and cannot even meet interest payments. Creditors have postponed the reckoning, partly in deference to the elections. They hope the new government will negotiate a belt-tightening accord with the International Monetary Fund and reschedule the whole debt.

Meanwhile, the country needs about \$300

million this year simply to pay interest that is due, and overdue. The United States is not alone responsible for bailing out Costa Rica, but it can take the lead in framing sensible conditions for a collective effort — as it did in the case of Turkey. When Costa Rica asked for guidance last summer, the new Reagan administration showed it the door to the World Bank, and left it at that. Even now, Washington has still not spelled out the details of the promised Caribbean development program, which is supposed to include more money for emergency bailouts.

From a banker's vantage, a Costa Rican default is a calamity to be avoided at any sensible cost. But political considerations are even more compelling. Violence is almost unknown in Costa Rica, a country without a serious army or serious insurgency. Its voters overwhelmingly reject parties of the far left and right. And until its recent troubles, Costa Rica had been favored with 30 years of ordered growth and enviable vitality.

Those are important blessings, worthy of more recognition from a United States so obviously baffled by violence nearby. Why not invite President-elect Monge to Washington to advertise a still manageable crisis?

THE NEW YORK TIMES.

## Gold, Common Sense

Killing the Messenger

As the harsher effects of the Reagan ad- central figure in the U.S. policy debate.

ministration's budget reductions become evi- Other sources are important indicators in dent, it is likely that corrections will be themselves. The Department of Health and

made; some already have. But there is no Human Services, for example, has long been

budget proposals.

The Gold Commission has performed the modest public service of stating the obvious. The United States, it now concludes, ought not return to the gold standard. For some months, the commission has provided one of Washington's more ludicrous sights: Seventeen people solemnly gathered around a large table at the Treasury Department to discuss a proposal that most people correctly believe to be impossible even if it were desirable, and undesirable even if it were possible. The whole performance has been little more than another tedious concession to a small sect of monetary ideologues.

It is their view, impervious to all evidence, that a gold standard brings rising prosperity and an end to inflation. Some of the defects in their case are noted in a brief but useful passage in the report published last week by the president's Council of Economic Advisers. If a gold standard brings stable prices,

way to remedy one type of loss that is al-

ready occurring - the loss of valuable data

that measure the United States' social and

economic progress and the effect of govern-

ket. They are used not only by policy-makers

in the administration and Congress, but by

businesses and individuals throughout the

country who need to know what is happening

to prices, unemployment, income, population

ministrative shake-ups have caused enor-

mous disruption in even the most venerable

government statistical agencies. Both the

Census Bureau and the Bureau of Labor

Statistics are canceling surveys, eliminating

publications and delaying needed improve-

ments in such basic statistics as the consumer price index and local area unemployment

counts. Highly trained staffs are in turmoil as

junior workers are laid off and more senior

Similar disruption is occurring throughout

all the many agencies that collect and ana-

lyze economic and program-related data.

Some of this information feeds directly into

widely used series such as the consumer price

index, and the national income accounts.

which measure, along with a bundred other

things, the rate of economic growth — a

Peace in Indochina seems as far away as

ever. Three years of diplomatic, political and

economic siege of Hanoi have achieved virtu-

ally nothing, except perhaps to make its rulers more inflexible. Vietnamese troops re-

main in Kampuchea three years after the in-

vasion, supported by the Russians and ap-

parently containing the challenge from the

Khmer Rouge guerrillas operating from their

jungle sanctuaries on the border with Thai-

land. Worse, there are now signs that Viet-

nam's occupation of Kampuchea, until re-

cently an issue which galvanized and united

ASEAN, is beginning to divide it. Disarray

in ASEAN's ranks serves nobody's interest.

Peace in Indochina Remote

people are transferred or downgraded.

The administration's budget cuts and ad-

trends and community development.

Government data have an enormous mar-

ment policy upon it.

why did wholesale prices fall by balf in the 30 years after the Civil War? And why did they then double in the years before World War I — all of this creating a succession of deeply damaging panics and crashes?

There's no particular harm in the Gold Commission's suggestion of a gold medallion being sold by the government as long as it is not regarded as currency. But the further suggestion of exempting such a medallion from capital gains taxes is another touch of the wrongheadedness that seems to infect the whole subject of gold like a kind of intellectual chicken pox.

Both the president and Congress talk endlessly, and rightly, about the need for productive investment that generates jobs, goods and technology. Why in the name of common sense create a tax incentive for investment that is always totally unproductive?

the major source of information on the char-

acteristics of recipients of government bene-

fits - information that was widely used by

Mr. Reagan's budget director, David Stock-

man, in planning and justifying many of his

al important surveys. Among them is the

gathered by the University of Michigan for

almost 15 years - about the changes in in-

come, work and family makeup from year to

year. Also canceled are the biennial survey

on Aid to Families with Dependent Children

- the only state-by-state source of informa-

tion about families on welfare - and a care-

fully designed survey that would have pro-

vided the first complete information on how

many people benefit from different govern-

ment programs and on how serious poverty

widely mourned. But when important data

sources start disappearing - and examples

of refusals to fund or publish research that

might contradict established policy keep sur-

facing - suspicion begins to dawn. If the

administration's policies work as well as it

anticipates, it should welcome thorough anal-

ysis of their impact. And if the policies don't

THE WASHINGTON POST.

work, then the public should know about it.

But a healthy debate about the alternative to

the present policy would be no bad thing ci-

ther. In particular, there is a case for explor-

ing the possiblity of a...dialogue with

Hanoi. There are, inevitably, problems.

Hanoi, with less than total candor, refuses to

talk about Kampuchea, which it says is an

internal matter for Heng Samrin. And no so-

lution to the Kampuchean problem would

work unless China agreed to underwrite it.

But stability in Southeast Asia will also hinge

on a modus vivendi between Communist In-

dochina and non-Communist ASEAN. The

two sides will have to talk sometime: Why

not now before another dry season offensive

From the Financial Times (London).

on the Thai border?

Some surveys being canceled will not be

in the United States really is.

only continuing source of information -

The department now plans to cancel sever-

THE WASHINGTON POST.

## Poland's Cost Is Burden for Others in Bloc

NEW YORK — While the in-stallation of a military government in Poland brought a sigh of relief to worried governments in East Germany and Czechoslovakia, the economic price of suppressing the liberal-ization movement in Poland must be giving those allies sec-

Supplies of food from East Germany and the Soviet Union accompanied the Polish tanks onto the streets of Warsaw as a sign of initial approval of the new regime. But a failure to improve the Polish economy - the inevitable consequence of trying to force the Poles back to work with bayonets — is taking an in-creasingly burdensome toll on

Eastern European economies.

The failure of the Soviet Union to repay the Poles' renegotiated loans in Western banks sig-naled hard times for all of East-ern Europe, for when the Soviet financial umbrella did not open over the Polish debt, the whole of Eastern Europe got drenched. Last month, the Soviet Union asked the Deutsche Bank in West Germany for a loan of \$130 million, which at the time seemed routine and acceptable but will now probably be named down and cause a drastic di-minution of Soviet creditworthiness. The rest of Eastern Europe, which had relied on the Soviet Union as the ultimate guarantor to its banks, can only shudder in the chill of financial insecurity.

#### Help or Suffer

In this predicament, the Eastern Europeans are not enthusiastic, or even voluntary, support-ers of Poland. But by transfer-ring subsidies from the rest of Eastern Europe to Poland, the Soviet Union is in a position to force its allies to help, or at least suffer for Poland's benefit.

Until the latest crunch, Eastem Europe, drawing upon cheap oil and other raw material sup-plies from the Soviet Union, had subsidized its growing trade with the West. While Eastern En-rope's debt to the West had fall-en to \$3.7 billion in 1980 (the last year for which statistics are available) from a high of \$6 billion in 1976 (according to figures from Wharton Econometric Forecasting Associates in Washington), the bloc's debt to the Soviet Union had increased to \$23 billion (the U.S. Defense In-

telligence Agency reports).

Now all that is rapidly changing. Since 1980, Poland's trade deficit with the Soviet Union has increased to a billion rubles, while the rest of Eastern Europe

By Frank Lipsius ed event has occurred, the Hun-garians are being drawn back into trade within the Soviet bloc.

It is ironic that the U.S. initia-

tive to impose sanctions on Mos-cow because of Poland is forcing the rest of the bloc to abandon

its efforts in become more inte-grated into the world economy.

Because of its own economic predicament, the Soviet Union is

tightening its economic bold

The East bloc is being caught

over Eastern Europe.

has seen its trade surpluses with the Soviet Union shrink by more than half a billion rubles. With unusual candor, Czechoslovakia's Premier Lubomir Strougal announced in October that his country faced difficult times because the Soviet Union was cutting back its gas export commitment and because of oil price in-creases in the next five years.

His frankness is considered the technocrats' warning to the country's hard-finers that the economy is more important than Communist orthodoxy. Prague's settlement on Jan. 29 of British and U.S. claims arising from nationalization of property and dating from 1948 represents a renewed effort to improve relations with the West.

East Germany has also faced a dramatic increase in the price of its Soviet-supplied oil. And its grain problem is comparable to the Russians, as party leader Erich Honecker has admitted.

While all Eastern European countries have tenaciously tried to improve trade with the West, the predicament is saddest for Hungary, which has led the li-beralization movement requiring reduction of centralized controls, encouragement of private enterprise, and ultimately the satisfaction of political and eco-

nomic self-determination.

Hungary faces extreme cut-backs in its Western trade because it will have to decrease its deficit with the Soviet Union by exporting there what otherwise would have gone west. Hun-gary's application to join the International Monetary Fund in November was an early indica-tion that Eastern Europeans were beginning to suspect that the Soviet economic umbrella might leak. Now that the dread-



'Totem Pole'

# Education: Cutting Off Aid to Spite Students

WILKES-BARRE, Pa.— It did not generate big headlines at first, but around the country one idea in President Reagan's budget is arousing a new kind of budget is arousing a new kind of contract.

By Anthony Lewis could become politically significant.

"Many of them could not come without the federal loans," said budget is arousing a new kind of contract that tells the story.

By Anthony Lewis could become politically significant.

Of course there is an element of self-ishness in the criticism, Robert S. Capin, president of the colleges or the colleges or the college. They would postone colleges or the colleges or the college. concern and resistance. That is the proposal to cut back drastically many cases to eliminate -federally insured loans and other

help for college and graduate school students. The impact of the Reagan pro-posal would be serious at the big universities. It would be devastat-ing at the thousands of smaller private colleges that play such an im-

Pennsylvania that tells the story. Wilkes College is a nondenominational school that occupies some wonderful old Victorian mansions and good modern buildings in Wilkes-Barre, It has 2,100 full-time students, who pay \$4,200 a year for tuition and \$2,100 more if they live in a dormitory. More than 1,100 of those students now have

federally insured loans.

... And Questioning

Graduate Degree Cost

By Henry Rosovsky

CAMBRIDGE, Mass. — "Everybody knows" that a Ph.D. is a poor financial investment for a college graduate. The cost-benefit calculation in dollars is simple. And if the doctorate is an uneconomic pursuit,

it stands in reason that graduate programs should not be supported by alumni gifts or subsidized by government grants.

Such simple logic does have the virtue of stimulating one's thinking about the future of graduate education in the United States.

How can one determine the value of getting a Ph.D. in the 1980s? Looking at the problem from the point of view of the student, would I advise one of my children to get a Ph.D.? From the point of view of the university, I must ask: Should we tilt toward more "profitable" under-

iduates? From the point of view of society, a question is: Should

graduate education be supported and subsidized?

Discounted, risk-adjusted dollars earned over a lifetime cannot be the

principal measure of benefit for the individual, the institution or society.

We know very well that there are many incentives besides money.

would rather do what I do than be a professional athlete nr corporate executive whose earnings are enormous. So economists would take a

share of my investment in education and career and call it a "consump-

Furthermore, it is a mistake to think of graduate education in general. The demand for Ph.D.s varies considerably by field. The key issue is

whether there is a market outside the academy. The demand for Ph.D.s

is still strong in most sciences and some social sciences. One must also

take into account the fact that there is always a shortage of first-class

minds. Most major institutions have vacancies in nearly all fields be-

The costs of graduate education are indeed enormous. Harvard's

"free" dollar aid to graduate education has risen by 250 percent in the

last decade, largely to make up for a decline in government support.

Facilities for graduate students are expensive. And advanced students do

consume a great deal of faculty time. Nevertheless, the benefits seem to

me - and I think to virtually all my colleagues - to far exceed any

dollar measure of cost. Our best graduate students are dedicated young

scholars and lively teachers. They play a central role in the intellectual life of the university by attracting distinguished scholars.

Risks of Unemployment

cause they cannot find people who meet their own high standards.

college. "They would postpone college or try to come part-time. But part-time jobs are scarce nowadays that's another problem."

The college has balanced its budget for years, but a big drop in the student body would sharply change the picture. Capin said it would be hard to cope with "the loss of even 100 students — and that's a modest estimate of what

could happen."

President Reagan's secretary of education, T.H. Bell, defended the budget proposal by saying the fed-eral government could no longer afford "posh student aid." But no one looking at the facts at Wilkes College could believe that either the present loans or their recipi-ents are "posh."

Wilkes was founded in 1933, as a junior college, in part to educate the families of miners. It became a regular four-year school in 1947. The students now come not only from the immediate area but from New Jersey and New York. And 75 percent of them get financial aid, through federal or Pennsylvania programs or modest amounts that the college has available for scholarships.

Last year Reagan proposed, and Congress passed, legislation to limit the federal loan program to students who really need the help. That was a wise change. The previous system, where someone from the wealthiest family could get a loan and have Washington pay the interest while he was in college, could not be justified either economically or morally.

#### Drastic Reductions

But this year's budget proposals are very different, removing various kinds of support from students who are not able to pay their own way. The budget would eliminate 625,000 loans for graduate students and several bundents have dents and several hundred thousand - no definite figure is available - for undergraduates. It would also make drastic reductions in other federal aid for higher education, eliminating as many as 2.4 million awards to needy stu-

Many colleges and universities, small and large, are criticizing the Reagan proposals. This is one is-sue on which students and administrators, faculty and parents are likely to agree. The resistance

could become politically signifi-

families. But over the last 25 years federal student loans and other aid programs for higher education have become important to U.S. society, and there is no visible way for states or private institutions to replace them. The aid is especially important in one respect that might have been expected to appeal to the Reagan philosophy: increasing social mobility.

#### Escaping Poverty

Education is a crucial way for individuals to escape from a background of poverty. Federal loans now enable a young man or woman without family resources to become a lawyer, a teacher. It is the modern task, in our mass society, to realize the American dream.

Smashing the graduate schools seems a particular folly in that light. And many of them would be smashed if the federal loan program were simply cut out for them as the budget suggests.

For the Reagan administration in make such proposals is peculiar in another sense. The central me of the president's domestic policy is that the United States must become more productive, modernize its economy, compete more vigorously in the world. Is it going to do that while reducing the opportunity for education?

Matching Japan in the new high technology is not going to be done by physical investment alone. It reres development of the United States' human capital. It requires education that can cope with the sophisticated requirements not only of microchips but of human

reason to believe that ignorance is going to make the United States

Looking at the world, there is no

01982, The New York Times.

Letters intended for publica-tion should be addressed "Letters to the Editor," and must include the writer's address and signature. Priority is given to letters that are brief and do not request anonymity. Letters may be abridged. We are unable to

acknowledge all letters, but value

the views of readers who submit

them

## Policy in Americas

\_Letters\_

m an economic squeeze that

threatens to undermine its gov-

ernments' desperate efforts to

forge closer bonds with the West and improve the living standards of their people. While these gains cannot be measured on a

political map, they represent the moderating that had been luring

Frank Lipsius, a New York correspondent for the Financial Times of London, wrote this arti-

Eastern Europe westward.

cle for The New York Times.

In the New York Times editorial "Guatemala Amok" (IHT, Ian. 14), the final paragraph said al-most all that needed to be said and the final two sentences: "And it has had plenty to say about milihas had plenty to say about mili-tary repression in Poland. When will it also look south?

As a young U.S. citizen who lives in Europe, that is one of the questions most frequently put to me by people trying to make some of U.S. foreign policy and sends of U.S. foreign policy and sadly I still have yet to come up with a suitable reply. Living in Europe gives one quite a different perspective since one is able to learn much more from various newspapers which do not have the interests of the U.S. in their journalistic approach. Therefore it is naistic approach. Inercitore it is encouraging to see an editorial which begins to ask a question such as that. I think a charge of this order is especially necessary in our approach to our close neigh-bors in South America who have not had the collective U.S. conscience applied to their countries as have the people of Poland. The Monroe Doctrine and the

blind eye can no longer be turned on these governments in South America, not just for the sake of the victimized population, though it should be reason enough, but also for the sake of U.S. economic interest, which should surely con-cern Mr. Reagan since he seems to concern himself with little else. The backlash against the U.S. will be great when things change, as I'm sure they eventually will. If we don't have a social conscience any more then surely we must stop the empty rhetoric and deal with these issues. Have there been no lessons learned from Iran or the conflict in

ROBERT COYLE, Maynorth, Ireland.

#### Thatcher's Promise

Your Jan. 27 issue contained two noteworthy headlines: "Reagan Fledges a Much Better Economy" and "British Unemployment Passes 3-Million Mark." While these headlines might seem to have little or no connection at first glance, your readers should remember that Mrs. Thatcher promised much the same thing when she was elected, and she repeated it in various forms at short intervals over the subsequent years with phrases like "We can see light at the end of the tunnel." I am not sure that Herbert Hoover's "Prosperity is just around the corner" appeared, but

it would have been appropriate.
Since Mrs. Thatcher's and Mr.
Reagan's policies run pretty well parallel, your readers might well consider how many times they will hear that the economy will be "much better" next year, before the headlines read "U.S. Unem-ployment Reaches 12% Mark." J.F.T. SPENCER,

## **Social Definitions**

Does anyone have a definition of democratic socialism and social democracy? Perhaps The New York Times could at least get its writers together to use the terms consistently. In two articles side by side on Jan. 26th, Paul Anastasi finds that because Papandreou has not yet done all he said he would. has retreated to Europeanstyle social democratic government." Richard Eder finds that French Socialists "range from moderate social democrats...to Marxist Socialists who want to transform it radically if democrati-cally" (emphasis added). One other confusing usage is by the New Right in the U.S. following Communist usage to describe countries of Eastern Europe as Socialist rather than Communist. This could be their way to discredit socialism in American eyes.

DARRIL HUDSON.

### Painful Lessons

Is it "Realpolitik" to disarm the crisis-ridden West morally as well, by defending the so-called "Son-nenfeldt Doctrine" (Ronald Steel, "Poland and the Painful Lessons of Realpolitik," IHT Jan. 14)? To Germany's Eastern European vic-tims in 1939-45 and Soviet Russia's since 1945, the dangers of apasement are obvious.

Is it honest and sensible of Mr. Steel to criticize "Solidarity" and the Poles, having exaggerated their aims? Except for a few hotheads, the Poles did not want to "turn the Polish boat upside down." They wanted and want the implementa-tion of the Helsinki Final Act, signed by the government of the People's Republic of Poland together with the governments of the U.S. and of the U.S.R.

S. GROCHOLSKI, London.

#### Death of Whitney

Many of us, the old guard with worldwide experience who appreciate the International Herald Tribune, lament the death of John Hay Whitney, the chairman. Please convey our condolences in his family, and may you continue to publish in the future as you did

1900 (F

"Apy

60 cz.,

E. HENNY, The Hague.

## Feb. 17: From Our Pages of 75 and 50 Years Ago

Other Opinion

1907: 'Boycott Museum'

CANTON, China - One of the sights in Canton at the present time is what is known as the "boycott museum." This is a museum maintained by an association of Canton merchants and others to exhibit American-made goods and showing the trademarks thereon. In other words, it is a method of educating the Chinese to recognize goods of American manufacture, so that they may boycott them. When the idea of boycotting American goods, in retaliation for the Exclusion Act enforced by the government of the United States against the Chinese, was first conceived, the main center was at Shanghai, but it quickly spread and the combative nature of the Canton population was readily aroused.

1932: Mussolini Visit

PARIS — Today's editorial in the Herald reads: "The visit of Signor Mussolini to Pope Pius XI last week was much more than a protocolar formality. The Italian premier drove to St. Peter's in all the regalia of office, and the pope showed the highest deference toward his visitor, prolonging the meeting for more than one hour, instead of the 20 minutes of ordinary papal audiences. The visit was three years overdue. It was mooted when the Lateran Treaty was concluded in February, 1929, but receded into the background as difficulties arose over the application of the Concordat. Wisdom finally prevailed, and the sealing of the compromise by the visit does credit to Fascist and Vatican statemenship alike."

What about the student? Here we can be clearer about the costs than the benefits. The direct costs are perhaps \$8,000 to \$10,000 a year for four to seven years. In addition, we must include the earnings forgone while the individual is in school. And in some fields we must add the risks of unemployment. But it may be worth recalling that many of us who are now over 50 started academic careers in similarly dark circumstances. We had a scholarly fire in our bellies and we knew that academic life was special in offering a great deal of freedom and the opportunity for continual investment in one's self.

As for the national interest in graduate education: Universities must continue to attract their share of the finest minds. It is obviously valuable to society when excellent students flock to law, medical, business and other professional schools. But unless a significant number continue to choose academic careers in arts and sciences, the quality of civilization will suffer. For better or worse, universities are the principal source of ideas for society, and when ideas dry up or deteriorate in quality,

I have the strong impression that we - the older generation of academics - have been bad-mouthing academic careers in recent years, and for that we may pay a high price. We should be honest about the difficulties and risks. But it is self-destructive, and socially destructive, not in be equally vocal about the henefits.

Henry Rosovsky, dean of the Faculty of Arts and Sciences at Harvard University, wrote this article for The New York Times.

Herald Tribune

John Hay Whitney (1904-1982) Chairman

Katharine Graham Arthur Ochs Sulzberger Co-Chairmen

Tenermanonal Heraid Tribune. S.A. an expetal de 1.200.000 F. R.C.S. Masterre B 713201153. 179/181 sive. Charles de Gaulle. 9321 Neuth-sear-Seas. T.G. 147/17-43 Tedes. G1711 Heraid Fran Carbes. Heraid, Para. Directiour de la publication. Walter N. Thiver. US subscription prez 2335 wearly Second data postage paid at Long Island City. N.Y. 11101 E. 1982. International Heraid Tethrite. All rights reserved Commission Particles and March 11101 Commission Particles No. 34 231

Lee W. Huebner Philip M. Foisie Walter N. Wells Samuel Abt

Robert K. McCabe

Deputy Editors

Roland Pinson René Bondy François Desmaisons Richard H. Morgan

Associate Publisher Director of Finance Director of Circulation Director of Advertising

Publisher

Executive Editor

Eduor

LAULUIN ST

## BUSINESS NEWS BRIEFS Japanese See

China Seeks Bids for Offshore Oil Exploration Los Anecles Times Service

PEKING — China Tuesday invited the first bids from 46 companies,

20 of them American, to explore and develop a major portion of its potentially rich offshore oil resources. The newly established China National Offshore Oil Corporation announced it was seeking bids for rights in blocks totaling nearly 60,000

square miles, (96,000 square kilometers) including some areas considered to be among the most promising that China has. The oil companies, which have all participated in the preliminary surveys over the past three years, have until the end of March to respond.

China's timetable calls for the first contracts to be signed early oext year, industry sources believe, with commercial production starting in 1985.

#### Japan Automakers Say Exports Decline

The Associated Press

TOKYO — Auto exports during January by Japan's two leading car companies declined compared with a year ago, reflecting export limitations and an economic slowdown in the United States and Europe, offi-

Toyota officials said its January exports of all vehicles totaled 133,313 units, down 9.6 percent from January, 1981, Nissan, the Nn. 2 autor er, exported 113,083 vehicles, down 12.9 percent from a year ago.

Toshiba Reports 13.2% Sales Rise in Quarter . TOKYO - Toshiba sales in the third quarter of its fiscal year rose 13.2

percent from a year earlier to 406.22 billion yen, the company said

It said exports rose 90 percent to 150.30 billion yen as big thermal power plants were delivered to Canada and the Philippines during the period. Orders received in the quarter totaled 457.08 billion yen, down 20.8 percent from a year earlier.

#### Bank Says Swiss Economy Seems to Slow

ZURICH - Signs of a slowdown in the Swiss economy are growing, Crédit Suisse said Tuesday in its latest economic report.

Orders are falling, in contrast to the third quarter of 1981 when industrial production rose by 2.4 percent and total employment by 0.1 percent. It noted that for the first time in two years the oumber of vacancies is lower than the number of unemployed. A growing number of companies are introducing short time working, but Switzerland's unemployment rate of 0.4 percent at end January is still the lowest in the world,

#### Toyo Kogo To Offer 40 Million New Shares

TOKYO — Toyo Kogyo, which makes Mazda cars and is 24.7 percent owned by Ford Motor, said it will offer 40 million new shares to the public and make a 1-for-10 bonus issue to raise its capital to 42.69 billion yen (about \$177 million).

The issue price, to be decided later, will be based on the Tukyo stock market price with payment required on April 16. The bonns issue will be made to shareholders on record April 30. The price of Toyo Kogyo shares in Tokyo closed Tuesday at 393 yen after rising nine yen in a mixed market. The company said it will be able to report a profit of about 21 hillion yen for the first half year ending April 30, up from 19.56

#### Sale of Chrysler Defense Arm Reportedly Set

DETROIT - United Auto Workers President Douglas A. Fraser said Tuesday Chrysler has reached a tentarive agreement with General Dynamics for the sale of its profitable defense arm.

The sale has been rumored for weeks in line with the automaker's oeed to raise cash. Chrysler Defense, a subsidiary, produces tanks for the Army and other military implements.

Mr. Fraser, a member of the Chrysler board, said a tentative agree-

#### ment has been reached subject to review by the Pentagon. Spain Approves Nissan Takeover of Van Firm

MADRID — The Spanish Cabinet has approved an investment of 2.19 billioo pesetas (\$22 million) in Spanish light van producer Motor Iberica by Nissan Motor which will give Nissan a majority holding, a Motor Iberica spokesman said Tuesday.

The investment would boost Nissan's shareholding to 55.6 from 35.85

## **Montedison's Plastics Unit** To Cut 14% of Work Force

admitted that its plan for chemical and plastic sector, still in the incu-

bation stage after a year of discussion, will oot be able to save the

jobs of an estimated 14,000 excess

workers in the industry by 1983. State Industry Minister Gianni de

Michelis has defended the pro-gram saying that if it succeeds, it would generate more than that

recession on major markets and

European overproduction," com-

mented a Montedison source.

"Our plants are running at 30 to

40 percent of capacity but our work force strangely enough has

Just a year ago, Montedison agreed to forego dismissals

work force in return for two years of state-subsidized layoffs and a

promise from the government to

buy some of its unwanted plants.

The company recently idled an ad-

ditional 450 workers at its Priolo petrochemical plant for an indefi-

Tuesday's action comes as the Italian labor movement is trying to adjust to falling productivity and

hostile world economic climate, which have pushed most of Italy's

heavy industry to the edge of col-

"More and more, the workers are realizing that the only job se-curity is the company's survival."

commented one labor expert.

source remarked.

Japan Steel Output Rises

usry to 8.79 million metric tons

from an upward-revised 8.52 million in December, and was up 5.6 percent from 8.32 million tons produced a year earlier, the Japan

nned for 20 percent of its total

ained intact."

nite period.

oumber of new jobs in the future. "Plastics have been hard hit by

By Barbara Donnelly

AP-Dow Jones
MILAN — Montedison's plastics subsidiary Montepolimeri said Tuesday it will dismiss 1,800 workers, or 14 percent of its employees, in line with a state plan to raise productivity and reorganize Italy's chemical industry.

Unions announced "pro forma" strikes to protest the planned cuts but "toed a much softer line than they have in the past," a company source remarked

The cuts mainly involve production of base plastics such as low density polyethylene and, according to an official release, are needed to "rationalize the production structure and improve productivity." But the action also reflects the mounting financial pressures that are forcing the chemical giant to

abandon units operating at a loss.

Some of the slack in base petrochemical and plastics output will be taken up by the Enoxy joint venture between the state energy group Ente Nazionale Idrocarbuni and Occidental Petroleum of the United States, which can afford to do so because of its access to

cheaper feedstock. But the government has publicly

WEEKLY NOTIFICATION COMPTREND II A MANAGED COMMODITY ACCOUNT. **EQUITY ON:** JANUARY 1, 1982 \$100,000.00 FEBRUARY 11, 1982

\$99,629.12 after all charges EQUITY ON: **JANUARY 1,1981** \$100,000.00 **DECEMBER 31, 1981** \$237,214.03

OVER \$4,000,000,000 UNDER MANAGEMENT For information call or write Royali Frazier or Ian Somerville, TAPMAN: Trend Analysis and Portfolio Manage-ment, Inc., Wall Street Plazza, New York, York 10005, (212) 269-1041, EX BM667173 UW.

# Little in EEC Trade Threat

#### Tokyo More Worried About Capital Outflow

TOKYO - Japan said Tuesday it would respond to any EEC complaint about its trading practices by taking issue with the EEC's

own import restrictions.
The 10-oation EEC has proposed lodging a formal trade com-plaint against Japan under rules of the General Agreement on Tariffs and Trade in a bid to open Japase markets to European goods.

Meanwhile, it was reported that Finance Minister Michio Watanabe told a Cabinet meeting that government is concerned about the recent outflow of Japanese capital

attracted by the strong dollar.
Government sources said Mr.
Watanabe mentioned growing Japanese investment in U.S. securities and "zero-coupon" Eurobonds.

Japanese life insurance sources

id Tuesday they have been unofficially asked by the Finance Min-istry to withhold investment in overseas securities.

At a press conference Tuesday the director-general of the Eco-nomic Planning Agency, Toshio Komoto, said Japan and West European countries should urge the United States to change its current monetary policy. He said it was high U.S. interest rates which had brought about the heavy deprecia-tion of the yen.

#### Retaliation Promised

On the issue of European trade, officials at the Ministry of International Trade and Industry said if the EEC succeeds in taking pro-ceedings against Japan through GATT then Tokyo would retaliate. One official described the EEC Commission's proposal as unwise and irrational. "Naturally, we have

quite a lot to say on EEC restricons," he said. Ministry officials said there is still a question over the basis of any EEC complaint under GATT rules. They said while Japan maintains 27 import restrictions the

solely at Japanese goods.

Trade Minister Shintaro Abetold a press conference he doubted that all 10 members of the EEC would approve the Commission proposal. He was unsure whether France and Italy, which both maintain strict limits on Japanese car imports, would approve the

EPA said in a monthly report the depreciation write-offs from ineconomy remains on a recovery vestment in plant more than equal course, but its pace of improvement is still slow, with exports measured by volume declining. The export volume on a cus-

toms-cleared basis fell 6.2 percent in the last quarter of calendar 1981 from the preceding quarter, after a 3.4 percent quarter-on-quarter rise in the third quarter. This decrease in the growth in

export volume was a reflection largely of a decline in exports of ships, with vehicles and textile sales flattening, although tape re-cording machine exports, includng video recorders, rose sharply.

The agency said mining and in-dustrial production rose 2.7 per-cent in the October-December period compared with the previous quarter, while plant and equipment investment by large corpora- percent. tions remained firm.

4,506 74,8125 4,391

2,342,30 1,8365 11,121 3,5115

Per 11.5.5 0.9266 9 14.89 c 45.30 1.2193 7.8463 4.578 61,65 5.93

2,4285 40,935 2,3975 1,8313 1,278,45

## U.S. Economist Says Deflation Is Possible

WASHINGTON - Economist Michael Evans believes that if the current recession gets "out of hand" and turns into a depres-

sion, it will be caused by prices that are too low. Mr. Evans, who heads a Washington-based economic forecasting firm, said in an interview that political leaders are foolish if they "believe society will reward them if they drive inflation to zero by a process of continuing recession and wholesale bankrupt-

The economist, who says his firm makes a point of being the first to jump to conclusions, added, "If the current recession does get out of hand and plunges the economy into the maeistrom, it will be because prices were too low, not too high."

Although rampant deflation "is extremely unlikely" it is nevertheless a possibility, he said. Asked if deflation is a realistic possibility any time soon, he said, "It sure could be." All that is necessary, he said, is to "continue to have rising interest rates and recession the rest of the year."

Some signs of deflation already appear in the government price reports. The Producer Price Index, the Labor Department's broad measure of price changes at the wholesale level, showed late last week that automobile prices went down 0.4 percent in January.
Prices of finished energy goods, including natural gas and gasoline ready for delivery, went down 0.9 percent.

The Fed's tight money policy and continuing recession could be "so much successful medicine that it kills the patient," he said.

One reason would be the debt structure that has embraced inflation for the past few years. "Long term debt at 15 percent would he virtual suicide for many companies if inflation were to disap-

Referring to the Depression, Mr. Evans warned, "The last time this lesson was tried it resulted in an unprecedented upheaval of American politics. If that is what the Republicans want - another 50 years in purgatory... they are advised to encourage [the current policyl of strangling the economy to death through tight money, high interest rates and uncontrollable volatility in financial mar-

# Rally Nips Sharp Fall-Off on NYSE

BUSINESS/FINANCE |

From Agency Dispendes

NEW YORK — Stock prices in
New York rallied in the last two hours of trading but still finished lower on the day as investors remained concerned about the interest rate outlook.

After being down 13 points in the first hour of trading, the Dow Jones industrial average rebound-ed and closed off 2.47 points at 831.34. Declines led advances by two to one as volume widened to 49 million shares from 37.7 million last Friday. The market was closed Monday for the President's Day

Analysts attributed the rally to short-covering and noted that sell-ing abated after the marketsold off sharply in the first hour of trading. Prices were lower in moderate trading of American Stock Ex-

Analysts noted the Dow Jones industrial average traded in the area of its 1981 low of 824.01 most of the day and expected some investors to replace borrowed shares they sold earlier in hopes of a price decline.

Selling was heavy at the outset following the Federal Reserve's report late Friday the nation's mon-ey supply soared an unexpected

the Reagan administration for erratic money supply movements, may be forced to tighten credit and boost interest charges toward record levels attained in the 1980 There was speculation the prime cent and 17 percent respectively lending rate, which climbed to a record 21% percent during the line other corporate news. White-1980 recession, would rise from its present 16½ percent level. UMB Bank & Trust, a small New York bank, boosted its prime a half point to 17 percent. And two ma-

or banks, Continental Illinois and Manufacturers Hanover, raised their broker loan rates to 16% per-AT&T Seeking

To Restructure Overseas Rate NEW YORK — American Telephone & Telegraph said Tuesday it filed with the Feder-

al Communications Commission to restructure rates for overseas telephone service in a move that would reduce cus-tomer-dialed charges on those calls by an average of about 4.5

AT&T said the plan would have no effect on Bell System earnings. It would reduce the initial period on customer-di-That surge raised fears the Fed, which has been under attack from aled overseas calls to one minnte from the present three min-

It also would standardize discount rate periods and would set up nine overseas rate re-

taker Corp. said it will not terminate its offer for Brunswick until a court rules on the legality of Brunswick's agreement to sell its medical group to American Home Products.

AHP and the Brunswick Tuesday announced commencement of AHP's \$425-million tender offer for up to 14.2 million shares of Brunswick's common stock at \$30 per share.

An agreement for AHP to exchange the common shares acquired in the tender offer for Brunswick's Sherwood Medical Industries was executed last week.

Brunswick Corp., meanwhile said its directors and officers will tender to AHP all of their shares. comprising about 1.5 percent of the company's 20.5 million shares outstanding.

In currency trading, the dollar closed in London little changed in quiet trading. The dullar ended at 2.3955 Deutsche marks, up from an opening 2.3942 and Monday's

In New York, profit-taking weakened the dollar from its firmer opening levels but it remained slightly higher on the day against most currencies, dealers

In early afternoon it was quoted at 2.3910 DM against an opening 2.4010 DM and the previous closing 2.3800. Sterling was at \$1.8345 against \$1.8265 at the opening.

## U.S. Studies Show New Tax Law Provides Subsidies to Major Industries

By Thomas B. Edsall and Hobart Rowen

WASHINGTON — Three major industries — automobiles, trans-portation and mining — will pay no tax on income from new investments this year and will receive what amounts to a tax subsidy to use against income from past investments under the 1981 tax bill, according to studies by the Treasury Department and the Council of Economic Advisers.

The studies, contained in the

Economic Report of the President, appear to at least partially confirm EEC has 83, of which 23 are aimed two major criticisms of the 1981 tax bill; that it went beyond eliminating the corporate tax on new investments and created negative tax rates on new investments, and that it increased the distortion of tax rates between major industries.

Although the corporate rate is technically 46 percent, it can be reduced to below zero — a negative In a separate development, the tax rate - when the credits and the taxes on the in by the investment.

In fact, the effective rate has been about 25 to 30 percent. But the 10-percent investment tax credit combined with the highly accelerated depreciation write-offs contained in the legislation, not only reduces the rate on income from these investments to zero, but a company will receive what amounts to a tax subsidy. According to the studies:

The tax bill last year gave cor-porations a negative tax rate on income from construction machincry, industrial equipment and vehicles ranging from minus 14 to minus 18 percent. By 1986, the negative tax rate on construction machinery will fall to minus 82

• The tax bill actually increases

**CURRENCY RATES** 

interbank exchange rates for Feb. 16, 1982, excluding bank service charges.

P.F. 811 43,265 • 0,2055 4,712 3,194 × 19,395 • 1,876 × 11,1225 2,340,53 210,12 2,340,53 210,12 4,7575 × • 31,47 6,1501 6,2191 1,305,76

israeli sheket 17.275 Japanese yan 240.375 Kewatit diseat 2.225 Malay, riseat 2.225 Marw, krane 6.0143 Pall, peta 6.486 Part, escupi 49.00 Soudi riyat 3.4203 Soudi riyat 3.4203

the distortion of tax rates on income from major capital investments. In 1979, the rates ranged from plus 34 percent on machinery to plus 56 percent on industrial buildings. In 1986, the rate on machinery will be minus 82 percent, while on huildings it will be plus

37 percent. Ecocomists contend these kinds of differences distort investment patterns and reduce productivity, a claim the economic report partially backs when it states: "These differential rates of taxation at the industry level will probably lead to relatively more investment in industries with lower tax rates."

If the rate of taxation varies significantly from industry to industry, the after-tax rate of return will come a major factor in the decision-making of investors, instead

of basing judgments on estimates of an industry's potential growth. Citing old law, which is less dis-torted that the 1981 bill, the Joint Committee on Taxation said the different rates of taxation are "contributing to an inefficient mix

of investment" that is preventing the potential improvement in pro-ductivity from being fully real-

Here's how it would work. AB Inc. is deciding whether to buy oew equipment. To be economical-ly worthwhile, it will have to produce a oet after-tax rate of return of 4 percent after calculating for inflation, or \$4 from a \$100 investment, the rate most commonly used in all the studies.

Under old law, with a positive tax rate of 34 percent on income from construction machinery, AB would have to be confident of a before-tax rate of return 6.1 percent, or \$6.10 on each \$100 dollars invested, to pay the taxes owed on the profits and make the desired after-tax \$4. With the new tax breaks, howev-

er, the same firm had a negative tax rate of 15 percent in 1981, a rate that will drop to minus 82 percent in 1986. To make the \$4 aftertax profit, the firm would only have to make \$3.40 before taxes last year and only \$2.20 in 1986.

The difference between these two figures represents the tax subsidy, or the actual "negative"income tax rate.

A profitable firm would realize the subsidy by reducing its tax liability on income from old investments made before the 1981 tax bill. An unprofitable firm would get the subsidy by selling its tax breaks under the "leasing" provisions of the legislation.

"If you ask whether the combination of the investment tax credit and the new depreciation schedule creates some curious results, the answer is yes," a spokesman for the Council of Economic Advisers said. He defended the legislation, however, on the grounds that it achieves the goal of "reducing tax-ation of capital" and, according to administration belief, will then act as "a spur to investment."

The tax bill will not completely eliminate the corporate tax because much corporate income comes from old investments and other sources.

According to the Congressional Budget Office, corporate taxes will drop by a total of \$127 billion through 1926, and the share of federal revenues produced from the tax will drop from 10 percent last' year to 7.8 percent in 1986.

In discussing possible tax-in-duced shifts in investment patterns, the studies compared the tax rates on new investments under the old and new laws for these maior industries:

Agriculture went from an effec-tive tax rate of 32.7 to 16.6 percent in 1982, mining from 28.4 percent to minus 3.4, primary metals from 34 to 7.5 percent, machinery and instruments from 38.2 to 18.6, motor vehicles from 25.8 to minus 11.3 percent, food from 44.1 to 20.8 percent, chemicals from 28.8 to 8.6 percent, petroleum refining from 35 to 1.1 percent, transportation from 31 to minus 2.9 percent, utilities from 43.2 to 30.6 percent. communications from 39.8 to 14.1 percent, and services and trade. from 53.2 to 37.1 percent.

# CRÉDIT COMMERCIAL DE FRANCE.

## To CCF correspondents and customers.



Crédit Commercial de France has been nationalized and I am forced to leave.

My wish would have been to write personally to my many friends throughout the world, to CCF's correspondents and customers, and thank them for the trust they have never ceased to show me.

Unfortunately, this is not materially possible. May I therefore use this newspaper to express all my gratitude.

I have always opposed nationalization and shall certainly continue to do so. It is my absolute conviction that free enterprise is the best system, and its preservation essential to the safeguard of individual freedom and human rights.

However, I know that the men and women with whom I have worked have the highest moral, intellectual, and professional qualities, and will do everything to maintain CCF's excellent reputation.

For their sake, for the good of my country, may I ask all those in contact with CCF and its subsidiaries worldwide, to grant them their full confidence.

> Jean-Maxime Lévêque, Chairman of CCF



#### Financial pressure on Montedi-son has increased dramatically in the past year, forcing the company to find for ways to cut operating costs. Montedison's overriding of New York weakness is its 90-percent dependence on imported oil-based feedstock, which has made it par-ticularly vulnerable to the dollar's sharp rise over the past year. Losses for the first half of 1981 amounted to 281 billion lire (\$220 million), 50-billion higher than the red ink for all of 1980. The second half of the year "certainly wasn't any better," despite nearly 15-percent expansion of 1981 group sales to 8.4 trillion lire, a company Will be presenting during the month of February their latest creations at the Badrutt's Palace in St Moritz TOKYO - Japanese crude steel production rose 3.2 percent in Janand

the Palace Hotel in Gstaad

# NYSE Nationwide Trading Closing Prices Feb. 16 Tables include the nationwide prices up to the closing on Wall Street.

Market Summary Dow Jones Averages AMEX Actives -0.22 -0.22 -0.22 -0.55 -0.13 -0.20 Clear 114,06 127,21 50,90 12,99 18,67 \$150 P2247 P2247 1440 P2290 P2 Actives 2374 574 1874 23 24 14 574 1814 277 17 216 114 1,14 1,90 1,90 2,05 1,40

11.50 12.00 11.00 11.00 12.00 10.00 25th FMC
25t 

A CHAINE CONTRACT OF THE STATE 

179b JWT
1994 Jmes F
1994 Jmes 

2.40 1.92 1.10 1.44 1.70 902.94 902.94 902.95 1.79 977.08

5,100 2,80 4,725 1,131 2,40 40 1,44

2017年 1017年 1017年

. 50 J. 50 J

replacement or rebuilding. That's 200,000 inadequate

INFRASTRUCTURE---U.S.A

All of these Securities have been offered outside the United States.

New Issue / February 9, 1982

U.S. \$250,000,000

Beatrice Foods Overseas Finance N.V.

Zero Coupon Notes due February 9, 1992

Payment unconditionally guaranteed by

Beatrice Foods Co.

Salomon Brothers International

Merrill Lynch International & Co.

**Credit Suisse First Boston Limited** Kidder Peabody International Limited Deutsche Bank Aktiengesellschaft

Yamaichi International (Europe) Limited

Lazard Frères & Co.

P110150

Swiss Bank Corporation International

2914 MACOM

## W. Germans See Downturn In Investment

From Agency Dispatches
PONN - West German companies will invest less this year than in 1981 despite the offer of investment incentives under the government's job creation program, Franz Schoser, executive secretary for industry and trade association, said Tuesday.

He told a press conference that an association survey of 14,000 firms showed they were cutting in-vestment because of lower profits and a poor outlook.

The government is offering a 10percent investment grant to firms that invest this year in new plant or buildings, provided they spend more than their average invest-ment in the past three years.

Mr. Schoser said many firms had invested heavily in 1979, 1980 and first half 1981, so they would have to increase investment considerably to exceed their average of the last three years. He said he was sceptical about a

government forecast that its scheme, announced on Feb. 3, would boost investment by 40 billion Deutsche marks. "Investment incentives work

only if medium-term sales pros-pects are good, and this is not the case at present," he said Mr. Schoser said most companies taking part in the survey expected strong exports to carry the economy through the current "lean

West German industry had made great efforts to maintain its mternational position but risks had risen "enormously," he said. Domestically, Mr. Schoser said, the survey showed the order inflow was declining with consumption weakening. Due to unfavorable

corporate earnings prospects, companies are likely to reduce capital spending this year from 1981. The group also reported that West German firms are opposed to a bill to bring the country's ac-

counting procedures into line with an EEC directive. The report said small firms are particularily bitter about the bill, saying it involves legal reforms they find difficult to implement

and involves high costs. The draft accounting bill, approved by the Cabinet last Wednesday, is disputed because it extends beyond the EEC directive to include partnership and one-

man firms, the group added. The bill's most important pro-posal is that the GmbH private limited companies, will be required to publish annual reports from the beginning of 1984.

Such companies will have to be audited by independent auditors from 1985 provided they have at least two out of three specific features. The bill lists these features as a balance sheet total of more than 2.85 million Deutsche marks, annual sales of over 5.7 million at present is boosting non-oil ex-DM and more than 50 employees. ports," a Western diplomat said.

# Devout U.S. Free-Trader Changes Allegiance

By Jane Seaberry

Washington Post Service
WASHINGTON — Last year, devout freetrader Sen. John C. Danforth preached that government should stay out of the business of protecting U.S. industry against foreign competition.
"The business of America is business," the

Missouri Republican said.

Now after a year in the pulpit as chairman of the Senate finance international trade subcommittee, Sen. Danforth's sermons contain fire and brimstone against Japanese traders and warnings that Congress may unleash its wrath on Japan in the form of reciprocity legislation if it does not effectively open its

markets to foreign goods.

Sen. Danforth now is the leader of the reciprocity movement, a new religion on Capitol Hill gaining converts every day. The movement's message: Do unto other countries in trade what they do to the United

Sen. Danforth said, "Right now my view is this country has got to rebuild its economic strength in the years immediately ahead," and that could not be accomplished if foreign countries shut out U.S. goods.

He denied that his metamorphosis was based on the facts that the faltering auto industry is important to his state and that be is up for reelection in the fall.

"This isn't a spurt of activity that will de-cline because of the re-election." said Sen.

Senator Is Converted To Reciprocal Trading

Danforth, who so far has no serious opposi-

His "maturation" is the result of growing in his job as trade subcommittee chairman. "Before all we did was complain," Sen. Danforth said. "We traipse over to Japan, and we bellyache. If we complain loud

enough and whine and plead and threaten...perbaps the Japanese will change. That has limited effectiveness, and The notion of reciprocity and trying to

put together a bill is an idea that has evolved in the last few months as it has become clear thetoric is not effective and creates ill will." However, he added, "It's possible to create really protectionist bill in the name of reciprocity, and we have to watch that very

Reciprocity in trade is expected by some administration trade officials to be the hottest topic on Capitol Hill after the budget is considered. Sen. Danforth has tentatively set hearings on reciprocity legislation for March

Administration officials have endorsed the general concept, particularly toward Japan, which is projected to have a \$20 billion trade

surplus with the United States this year. And increased protectionist sentiment on Capitol Hill, particularly in light of increasing unemployment in import-sensitive industries, will assure easy passage of some type of legisla-tion, Sen. Danforth said.

He first floated the idea of reciprocity during bearings last December on Japanese automobile imports. Congress' fervor was fueled by the deepening troubles facing the U.S. anto industry and the trade deficit with

The proposed legislation would in some cases allow the president to prevent foreign firms from selling or investing here if their markets are not open to U.S. companies. It would allow the president to act against countries that have a lack of "substantially equivalent commercial opportunities" for

Sen. Danforth introduced his own bipartisan-sponsored legislation last week that would establish reciprocal market access as a principle of U.S. trade policy," he said. ft would require the administration to identify barriers to U.S. exports and submit to Con-gress trade barriers of other countries and their impact on U.S. exports.

"Reciprocity does not mean exports must equal imports," Sen. Danforth said. "It means all sides to a trade relationship have a fair opportunity to market what they pro-

of January..

## Iranians Cut Another \$1 Off Oil Price

From Agency Dispatches
LONDON — The National Iranian Oil Co. has cut the price of its oil by \$1 a barrel for the third time this year, oil industry sources re-

The sources said the state-run company announced on Monday it was reducing to \$32.20 a barrel the price of Iranian light crude and \$30.30 a barrel for the main heavy crude. OPEC's official benchmark price for Saudi light crude is \$34. The new price makes Iranian oil

the cheapest in the Middle East. On the spot market in Rotterdam, meanwhile, Saudi light crude traded Tuesday at \$30.50 a barrel, Crude oil market activity was

limited to short-covering and exchanges, with most crudes trading below official price levels, traders said. They noted that North Sea crudes were trading as low as \$30.50 a barrel, almost \$5 below contract level.

Soot market transactions repre sent a small fraction of oil trading as a whole but are taken as a indication of the price trend.

In Abu Dhabi, OPEC President Mana Said al-Oteiba was quoted Tuesday as saying OPEC members should cut oil output in an attempt to wipe out the world oil glut. But in a newspaper interview, he ruled out an official cut in OPEC

Sheikh al-Oteiba, who is also the United Arab Emirates oil minister, said he was in constant touch with his other OPEC counterparts on a possible special conference before

the group's next scheduled meeting in Quito, Ecuador, on May 20, b duction at some of its other factories will be increased and a num-In Caracas, Energy and Mines Minister Humberto Calderon Berti ruled out an extraordinary OPEC ber of laid-off workers rehired. A net total of 2,400 GM workers around the country will be laid off as a result of the shuffles. meeting before next May.

## **COMPANY REPORTS**

74.1-10-					
			Yеаг	1981	1980
Au <del>str</del> alio			Revenue	3,810.	3.150.
_	_		Protits	147.30	116.67
Col	maico		Per Share	4.45	3.56
Year	1981	1980	Per grant committee		
Revenue	714,52	709.86	Descript	Industries	
Profits	28.43	75.19	1st Quar.	1987	1980
Per Share	380.Ø	0.182		1.140.	1.000.
			Revenue	76.9	61.7
			Profits	0.78	0.79
Canodo			Per Share	V.70	Uaf T
Ge	nstar			Vodek	
4th Quar.	7987	1990		ın Kodak 1981	1980
Revenue	539.9	7149	4th Quar.	3.070.	3.110.
Profits	36.3	56.5	Revenue		#14.77
	1.02	1.76	Profits	371.36	2.51
Per Share			Per Share	2.28	
Year	1981	1980	Year	1981	1988
Revenue	2,150.	2.310.	Revenue	10,340.	9,730.
Profits	109.50	153.70	Profits	1,239.	1,154
Per Share	2.92	4.77	Per Share	7.66	7.15
				r. a Bubi	ham
Sweden			Firestone T		1980
			1st Quar.	19 <b>81</b> 889.0	1,060.
Svenska H			Revenue		76.0
Year	1981	1980	Profils	50	1.32
Balance Sheet	102,950.	82,900.	Per Share	0.03	1.32
Profits	1,360.	965.	Kr	oger	
Per Share	20.20	14.40	4th Quar.	1981	1980
			Revenue	2.740	2,720.
United State	S		Profits	52.59	29.60
Combustio	n Engineer	rina	Per Share	1.72	1.07
4th Quer.	1981	1980	Year	3981	1980
Revenue	1,050.	991.8	Revenue	11.270.	10.320
Profits	54.32	42.43	Profits	128.04	94.39
Per Share	1.64	1.30	Per Share	4.39	3.47
rei sigie	1.35-	1.20	,		

#### BEAT INFLATION GUARANTEED

We offer term deposit occounts which produce maximum interest while at the same time giving flexibility of choice and absolute security for your money. Keep what you have earned and beat inflation with the following interest rates. GUARANTEED.

**NET RETURN** Minimum deposit equivalent

Withdrawals in any amount can be effected on maturity of the agreed notice.

Interest paid or credited yearly. FRANC (Swiss) 9,5 % Amounts quoted are based on 1 year fixed time deposits. All interest paid is net and without de

ductions (toxes, etc.) at source. All transactions confidential. Deposits are unconditionally guarante
Write to Manager for further informati

DOLLAR (COL.) 17 PESETA (Spon.) 15,25% DOLLAR (U.S.) 17 STERLING (5) 15,75% FRANC (French) 9.75% MARK (Dautsch) 12,75%

> NO TAX Straits Building Society Lighthouse Development

February 16, 1982

# Cartel in Tin

JAKARTA — A Malaysian mission was scheduled to arrive here Wednesday to discuss plans for forming a cartel to control tin production, but Indonesia may not be receptive to the idea, diplomats

The Malaysian primary indus-tries minister, Paul Leong Khee Seong, told a press conference in the Malaysian capital, Kuala Lum-pur, Tuesday that the current price of tin in the Malaysian market was too low and his country would seek a fair price through joint marketing with Indonesia and Thai-

Mr. Leong said the three Southeast Asian producers, which to-gether supply 65 percent of the world's tin, would "work out a common stand and then approach other producers."

But diplomats in Jakarta said Indonesian officials had not shown much enthusiasm for such a group-

Mr. Leong has been discussing proposals for a cut of 25 percent in Malaysian tin production starting next year, but the Indonesian state mining company said earlier this week it expected Indonesian tin production to rise, not fall.

"The Malaysians will not find it easy to persuade Indonesia to agree to any kind of tin export quota since their primary concern

#### Malaysia Eyes Troubled GM Halts Production at 2 Plants tooled to manufacturer a new line

Los Anneles Times Service DETROIT -- General Motors is to halt car production at two of its California assembly plants, idling

5,050 workers. GM Monday labeled the clos-ings "indefinite" and officials held out little hope that the factories may reopen soon.

This is strictly a question of market demand," a spokesman saidat company headquarters in De-Analysts viewed the closings as a major retrenching by GM after its recent failure to either win wage concessions from employees or

"GM is doing exactly what it said it was going to do when it opened the contract talks with the United Auto Workers," one ana-

Sales of nearly all GM cars have been weak for the last several months. The company recently began paying rebates of from \$500 to \$2,000 to buyers of several of its models, including the J-cars. One of the California factories

built the Chevrolet Cavalier and Cadillac Cimarron, a new line of subcompact, front-wheel-drive cars that went on the market less than a year ago. GM aimed its so-called -cars at the customers who had been gobbling up Japanese and European imports.
But potential buyers recoiled at

the cars' high prices and singgish performance. At current sales rates stimulate car sales with costly re-Chevrolet dealers have enough Cavaliers on their lots to last through November, and Cadillac dealers have a six-month supply of Cimar-

The other plant recently was re-

### U.S. Automakers Report Lower Sales

The Associated Press DETROIT - Daily car sales for the five U.S. automakers in the first 10 days of February were the worst for the period in 21 years and 7-percent lower than a year ago, despite rebates offered by ago, despite rebates offered by four of the companies, the industry

General Motors down 0.4 percent. American Motors Corp. sales for the period dropped 41.1 percent, and Volkswagen of America,

which did not start a rebate program until Feb. 11, was off 56.5

percent Car sales from Feb. 1-10 totaled 142,273, compared with 136,034 in early February, 1981. Although more cars were sold, the industry's index of sales performance is based on a daily rate. The overall reported Monday.

Ford had the largest decline over last year, 14.8 percent, while Chrysler was off 4.5 percent, and 7-percent decline occurred because there was one more selling day this year than in 1981. For the year so far, the five automakers have delivcred 510,411 cars, down 15.8 percent from 605,866 in the 1981 peri-

of front-wheel-drive, mid-sized cars, the Chevrolet Celebrity and

Oldsmobile Ciera. Dealers had

more than a six-month supply of the two models on hand at the end

In announcing that the plants will be closed, GM also said pro-

## This edvertisement appears as a metter of record only, These bearer bonds have been sold outside the United States of America PHILIP MORRIS INTERNATIONAL CAPITAL N.V.

#### **DM** 150,000,000 9½ % Bearer Bonds of 1982/1989

Irrevocably and Unconditionally Guaranteed by



Incorporated

- Stock index No. 468906 -

Offering Price: 100%%

#### Dresdner Bank Aktiengesellschaft

**ABD Securities Corporation Abu Dhabi Investment Company** Alahii Bank of Kuwait (K.S.C.) Algemene Bank Nederland N.V. American Express Bank Banca Commerciale Italiana

> Bank of America International Bank für Gemeinwirtschaft Bank Gutzwiller, Kurz, Bunge (Oversees) Limited Bank Leu International Ltd.

Bance Nazionale del Lavoro

Bank Mees & Hope NV Bank of Tokyo international Banque Arabe et Internationale sement (B.A.I.L.) Banque Bruxelles Lambert S.A.

Banque Française du Commerce Extérieux Banque Générale du Luxembourg S.A. Banque de l'Indochine et de Suez Banque Internationale à Luxemb Banque Nationale de Paris Banque de Paris et des Pays-Bat Banque Populaire Suisse S.A.

Berclave Bank Group Baring Brothers & Co., Bayerische Hypotheken- und Wechsel-Bank

Bayerische Landesbank Sayerlache Vereinsbank Joh, Berenberg, Gossier & Co. Bergen Bank

Berliner Bank Berliner Handels- und Frankfurter Bank Bankhaus Gebrüder Bethmenn Caisse des Dépôts et Consignations

Centrale Rabobank Christiania Bank og Kreditkasse CIBC Limited Commerzbank Copenhagen Handelsbank A/S

County Bank Limited Crédit Commercial de France Crédit Industriel et Commercial Crédit Lyonnaie Credit Suisse First Boston

Dai-ichi Kangyo Internatio

Daiwa Europe Limited Richard Daus & Co. Bankders vorm. Hans W. Peterson Delbrück & Co Den Danske Bank Den Danske Provinsbank A/S

Den norske Creditbank Deutsche Bank Deutsche Girozentrale Deutsche Länderbank

DG Bank Deutsche Genoasenschaftsb Dillon, Read Oversess Corporation **Drexel Burnham Lambert** 

Effectenbank-Warburg Euromobiliare S.p.A. European Arab Bank European Banking Company

First Chicago Gefina International Ltd entrale und Bank der österreichischen St Goldman Sachs International Corp Groupement des Banquiers Privés Hambros Bank

Georg Heuck & Sohn Bankiers Hessische Landesbank

Kleinwort, Benson

Lloyds Bank International

Hill Samuel & Co. The Hongkong Bank Group Industriebank von Japan (Deutschland) latituto Bancario Sen Paolo di Torino Kansalliz-Osake-Pankki Kidder, Peabody International

Kredietbank N.V. Kradiethank S.A. Luxembourgeoise **Kuwait Foreign Trading Contracting** & Investment Co. (S.A.K.) Kuwait International Investment Co. s.a.k Kuwait Investment Company (S.A.K.) Landesbank Rheinland-Pfalz

Union Bank of Finland Ltd. Union Bank of Switzerland (Securities) Verband Schweizerischer Vereins- und Westbank J. Vontobel & Co. M. M. Warburg-Brinckmann, S. G. Warburg & Co. Ltd. Westdeutsche Landesbank Westfalenbank Dean Witter Reynolds Overseas Ltd. Wood Gundy

LTCB International

Merck, Finck & Co.

McLeod Young Weir International

Merrill Lynch International & Co.

a. Metzler seel. Sohn & Co.

Morgan Stanley International

The Nikko Securities Co., (Europe) Ltd.

Nippon Credit International (HIQ) Ltd.

Morgan Grenfell & Co.

Morgan Guaranty Ltd

Nomura international

Girozentrale

Postipankki

Reuschel & Co.

Société Générale

Norddeutsche Landesbank

Österreichische Länderbank

Pierson, Heldring & Pierson N.V.

J. Henry Schroder Wagg & Co.

Skandinaviska Enskilda Banken

Smith Barney, Harris Upham & Co.

Société Générale de Banque S.A.

Société Séquanaise de Banque

Sumitomo Finance International

Swiss Bank Corporation International

Svenska Handelsbanken

Trinkaus & Buckhardt

Schröder, Münchmeyer, Hengst & Co.

Sal. Oppenheim jr. & Cle.

N. M. Rothschild & Sons

Orion Royal Bank

Lehman Brothers Kuhn Loeb International, Inc



## NATIONAL AND INTERNATIONAL PUBLIC **BIDDING**

BID FOR SHARES OF COMPAÑIA NACIONAL DE TELEFONOS S.A. CONATEVAL AND COMPAÑIA DE TELEFONOS DE COYHAIQUE S.A.

Corporación de Fomento de la Producción CORFO (Development and Production Corporation) hereby invites national and international investors interested in presenting offers for the purchase of tha following shares.

 Compañía Nacional de Teléfonos S.A. CONATEVAL 4,025,564 shares (80,510/o) (National Telaphone Co.) Compañía de Teléfonos de Coyhaique S.A.

(Coyhaique Telephone Co.) (per se and in behalf of Entel)

nient or reject all of them without further commants.

245.721 shares (59,93º/o)

Reference terms and other information is available prior payment of \$1,000 (chilean currency) beginning January 11, 1982 in Moneda 921 office 822, or in the Regional Offices of CORFO in Puerto Montt and Coyhaique.

The bids should be sent in duplicate, and in closed envelope addressed to Vicepresidente Ejecutivo de CORFO, Moneda 921 office 825 on April 8, 1982 at 11:00

The bids will be opened in front of the interested parties and before the Secretary General of CORFO, who will bear witness. CORFO reserves itself the right to accept the bids that believes are more conve-

> EXECUTIVE VICEPRESIDENT CORPORACION DE FOMENTO, CHILE

INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, FEBRUARY 17, 1982 Page 10 NYSE Nationwide Trading Closing Prices Feb. UST. BILLS St million; pl Mar Jun Dec Mar Jun Sep Dec Prev, anles Prev day's Pray day's opt
Gribbs
Staded print P
Mor
Stag
Doc
Mor
Stag
Doc
Mor
Stag
Doc
Mor
Stag
Doc
Mor
Jun
Doc
M 120 2.522 .460 1.200 1.401 2.401 2.401 2.401 2.401 2.401 2.401 2.401 2.401 2.401 1 1435 pt 140 pt 1 Tuesday's. New Highs and Low COTTON: Share that the third that th 2519 Worskin Worskin 1979 Worskin 1979 Worskin 1979 Worskin 1979 Worskin 1979 Worskin 2009 Worskin 1979 Worskin 2009 Worsk 62.21 64.65 66.76 67.74 70.70 72.77 400.00 227,36 104-105 0.30 85% 7,0823 0,411/2 12,71 491,50 420.00 220.00 94-45 28-32 77-81 7-408 8-47 305,25 Other Stock Markets Singapore ABN
ACF Horking
AC 29th Tiduth
7% Tiderin
28th Times
28th ToolShip
10 T 7.75 5.45 1.40 5.35 5.40 10.50 5.40 8.56 2.23 \*\* 110 MANACHINI TUTU STATE ANACH SHAME SHAME | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 100493 | 1 Sydney 1.00 77 1.52 **U.S. Article Says** 9,000 Physicians **Are Drug Abusers** NEW YORK — Drug addiction among physicians runs 30 to 100-times higher than among the general population, says the director of a Mayo Clinic drug and alcohol **London Commodities** |Prices in sterling permetric ton| |(Gasell in U.S. dollars permetric ton) | Feb. 14, 1962 Brussels Agro-Gevoert 1,255
Arbed 1,222
Arbed 1,222 **Eurocurrency Interest Rates** 178.40 180.16 180.25 178.40 178.50 180.40 181.30 181.40 180.40 180.50 180.50 180.50 180.50 180.50 180.50 180.50 180.50 187.50 18 **Selected Over-the-Counter** of a Mayo Clinic drug and alcohol unit.

Dr. Robert A. Morse said figures show that about 9,000 doctors in the United States are dependent on drugs. "The tip of the iceburg," he said. "These are only the people who have come to someone's attention," he said in the March issue of the magazine Ladies Home Journal released Monday.

The American Medical Association estimates that between 1 and 2 percent of all physicians are dependent on drugs—an addiction 15% 15% 12% - 13% 13% - 14 14 - 14% 1,203 1,144 1,177 1,185 1,203 1,210 1,225 1,273 1,215 1,173 1,174 1,184 1,185 1,193 1,194 1,207 1,200 1,224 1,227 1,224 1,237 Tokyo COMING IN APRIL Frankfurt 1.304 1.332 1.347 1.347 1.305 1.305 1835 4 FEB 125 125 125 125 125 125 125 2 percent of all physicians are dependent on drugs—an addiction rate estimated at 30 to 100 times; that of the general population.

The average drug-addicted doctor under treatment, the magazine says, is about 45 years old, respected in the community and among fellow doctors, but is unhappy at home, in his profession—or both.

"Part of the difficulty in locating inchies doctors is that physicians in the control of the difficulty in locating in the control of the difficulty in locating inchies doctors is that physicians in the control of the difficulty in locating in the control of the difficulty in a special supplement by the International Herald Tribune ing junkie doctors is that physicians are adept at concealing their habits and can obtain their lixes; within the context of their medical-Paris Commodities For advertising information contact: practice," the magazine said. **Paris** Mr. John Mumford 2,055 2,054 2,070 2,000 2,100 2,104 2,007 2,075 2,007 2,075 2,009 2,075 2,120 2,122 2,155 2,170 therest: 8,547 2,046 N.T. 2,100 2,075 N.T. N.T. 2,132 2,160 + 1 + 24 Unch. + 2 + 2 Unch. 5 New 77.59.00 14.50. W. Germany Reports International Herald Tribune High Federal Borrowing 63 Long Acre BONN — West German net fed-eral borrowing totaled a provision-al 37.6 billion Deutsche marks in 1981, 3.8 billion DM above the tar-get level, and compares with 27.1 billion DM in 1980, the Finance Ministry said Tuesday.

The 1982 budget approved by parliament last week foresees fed-eral net borrowing of 26.8 billion DM this year on total spending of 240.5 billion DM. London WC2E 9JH 1,250 1,255 N.T. N.T. N.T. N.T. United Kingdom Tel.: 836 4802. Telex: 262009. or your local IHT representative. Hong Kong Cheung Kong 16.86
China Light 12.20
Chas Harbor 12.20
Chas Harbor NA
Hors Santy Bk 114.00
HK Electric 5.00
HK Land 10.00
HK Sharshel 13.50
HK Land 10.00
HK Sharshel 13.50
HK Warnb 16.70
HK Warnb 16.70
Jordine Addh 16.70
Jordine Sec 13.00
HK Warnb 16.70
Jordine Pacific 9.50
Shaw Bros 11.50
Shaw Bros 11.50
Shaw Bros 11.50
Shaw Bros 11.50
Shaw Bros 12.50
Shaw Bros 12 French Jobless Rate Up, But Pace of Rise Slows INTERNATIONAL BUSINESS OPPORTUNITIES PARIS — French unemployment rose again in January, but the rate of increase has slowed, official figures showed Tuesday.

The number of job seekers rose from December's 2,014,400 to 2,034,000, a 1-percent increase, the Labor Ministry said. Seasonally adjusted figures gave a 1,1-per cent rise to 1,922,500. The rate of increase was the same as in the last Zurich THE SMART WAY THE PHILIPPINE ASK FOR IT EVERY DAY. OFFSHORE FINANCIAL SERVICES TO BUY INVESTMENT COMPANY S.A. Attention Lawyers, Notaries, Trust Officers, Accountants, Bankers, Investment Advisers and Portfolio Managers. We astablish investment, insurance, shipping, trust and other corporations, banks and trusts in tox-free Carribbean tax-havens, and provide all legal, management and confidential banking services. Also United States corporations, real estate and business investments, and stack numbers. PETROLEUM PRODUCTS... EVERYWHERE YOU GO. Net Asset Value as of January 31, 1982 U.S. \$6.53 Direct from the Middle East... Bitumen, Naphtha, gasoline, kerosene, jetfuels, diesal oils. TRIZAC LTD.,
P. O. Bex 3399, Dulesi, U.A.E.

• TB. 971 4 236800.

• TELEN 48190 TRIAC EM. anbourg Stock Exch 1,135.00 crease was the same as in the last two quarters of 1981, but only half International Herald Tribune International Investment Management Ltd., P.O. Box N-3654, Nassau, Bahanas. Telephone 5-1126, 21038 what it was in the second half of 1980 and the first half of 1981, the No ve gat news for our.

WILLIA

# AMEX Nationwide Trading Closing Prices Feb. 16 Tables include the nationwide prices up to the closing on Wall Street.

27 19 NO. 19 NO.

**Toronto Stocks** Closing Prices, Feb. 15, 1982

### **Floating Rate Notes** Closing prices, Feb. 16, 1982

30 52 5 2 7% 70% 77% 7% W

Banks Non Banks **Montreal Stocks** 

Closing Prices, Feb. 15, 1982

Canadian Indexes 200.50 1,448.30

TRANS CONTAINER SERVICES AG of it's container fleet management

system for the period ending December 31, 1981. 19.54% An audited report together with payment in U.S. Dollars will be ers on February 26, 1982. TRANS CONTAINER SERVICES AG

ADVERTISEMENT BASS PUBLIC LIMITED COMPANY

European Gold Markets

Emperal Options Exchange 262721 AMSTERDAM Teles 14596

Gold Options (prices in \$/or.)

Valents White Weld S.A.

1, Quai de Mont-Blanc 1211 Geneva L, Switzerland Tel, 31 0251 - Telex 28305

JULYS JULYS Unch.
JULYS JULYS Unch.
JULYS JULYS Unch.
JULYS JULYS — LER
JULY — LER
JULY

The undersigned amounces that as from 23rd February 1982 at Kas-Associatie N.V., Spuistraat 172, Amsterdam, div.ep.no. 17 of the CDR's Base Public Limited Company, each repr. 50 shares, will be psyable with Dfls. 16.53 (re-final dividend for the year ending 30th September 1981) 6,93 p. per share. Tax credit £1,485 = Dfls. 7,12 per CDR. Non-resident of the United Kingdom can Non-residents of the United Kingdom or only claim this tax credit when the relevan tax treaty mosts this facility.

COMPANY N.V. Amsterdam, 10th February 1982. 774 Maybe | 174 Maybe | 174 Maybe | 174 Maybe | 174 Maybe | 175 Ma

# The world at your finger tips.

International Herald Tribune

F.F. 684, S.Fr. 273, D.Kr. 882

If you now buy the International Herald Tribune at the newsstand every day, you're spending up to twice as much as you need to.

Take advantage of our special introductory offer for new subscribers. You'll save 25% off the regular subscription price, or up to half the newsstand price, depending on your country of residence.

On a 12-month subscription, that represents a saving of F.F. 684 if you live in France, S.Fr. 273 in Switzerland, B.Fr. 4,896 in Belgium, Ptas. 12,300 in Spain, and similar savings in other countries.

Start getting more world news for less immediately. Complete the coupon below and return it to us with your check or money order today.

#### THESE ARE THE SPECIAL RATES AFTER DEDUCTION OF THE INTRODUCTORY DISCOUNT

	13 mouths	6 months	3 mouths		12 months	6 months	3 months		12 months	6 months	3 months
Ades (air) 5	330.00	165.00	92.00	Greece (aix) Dr.	7,200:00	3,600.00	1,980.00	Pakistan (air)	330.00	165.00	92.00
Afghanistan (sir)	330.00	165.00	92,00	Hungary (sir)	230.00	115.00	63.00	Poland (sir)5	230 00	115.00	63,00
Africa, ex-Pr. comm. (sir) 5	230.00	115.00	63.00	Iran (air) 5	248,00	124.00	69.00	Polynesia, French (air) S	248.00	124.00	69.00
Africa, others (air)	330.00	165.00	92.00	Iraq (air)	248.00	124.00	69.00	Portugal (air) Esc.	7,200.00	3,600.00	1,980,00
Algeria (air)	230.00	J15.00	63.00	Iceland (air)	230.00	215.00	63.00	Romania (air)	230.00		63.00
Asstria Sch.	2,700.00	1,350.00	736.00	Ireland	72.00	36.00	19.80	Saudi Arabia (air) 5	248.00		69.00
Beigium R.Fr.	5,400.00	2,700.00	1,500,00	Israel (sir)	248.00	124.00	69.00	South America (air) S	330.00	165.00	92.00
Balgaria (air)	Z30.00	115.00	63.00	ItalyLire					12,600,00	6,300.00	3,520,00
Cenada (air)	330.00	165.00	92.00	Kuwalt (air)	330.00	165.00	92.00	Sweden (air) 5.Kr		405.00	225.00
Cyprus pair)5	230.00	115.00	63.00	Lebenon (air)	248.00	124.00	69.00	Switzerland S.Fr		160.00	90.00
Czechoslovakia (air)\$	230.00	115,00	63.00	Libya (air) S	248.00	124.00	69.00	Terrisia (air)	230.00	115.00	- 20
Denmark (sir)	990.00	495.00	270.00	Luxenbourg LFr		2,700 00			230.00	115.00	63.00
Egypt (air)	245.00	134.80	69.00	Malagasy (sir)	248.00	124.00		U.A.E. (zir)	330,00	165 00	63.00
Ethiopia (air)	330.00	165.00	92.00	Maha (zir)	230.00	115.00	63.00		230.00	115.00	92.00
Finland (air) F.M.	\$10.00	405.00		Mexico (sir)	330.00	165.00	92.00	U.S.A. (aur)	230.00		63.00
France F.P.	720.00	360.00	198.00	Morocco (air)	230.00	115.00	63.00			115.00	63.00
Germany		180.00		Netherlands				Yugoslavia (air)	230.00	115,00	63.00
Great Britain	54.00	27.00			406.00	203.00	112.00	Zeire (air)	330.00	165.00	92.00
	34.00	27.00	15.00	Norway (air)	. \$10.00	405.00	225.00	Other Eur. Countr. (air) \$	230.00	115,00	63.00

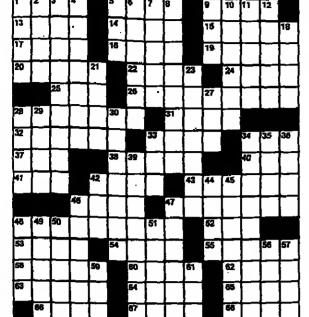
I want to receive the address below for:	IHT at my	□ home	□ office	
□ 12 months □ Mr □ Ms	1 6 months	s 0	3 months	
Address			-	
City	Count	ьу		
THIS OFFER VALID F	OR FIRST-TIME	SUBSCRIBE	RS ONLY.	

Job title/profession Company activity Nationality IMPORTANT: Payment must be enclosed with order to: IHT. 181 avenue Charles-de-Gaulle, 92521 Neuilly Cedex, France. Pro-forma invoices are available on request.

Rates valid through April 30, 1982

Herald Tribune

Published with The New York Times and The Washington Pour Incisive. In depth. International. And the second s



pretentious 48 Monosyllabic

"cadged"

53 MacDermot

Rowlands

58 Minn, county

predecessor 62 Bloke

Canova

64 Cade or titi

\$5 Home from

Brooklyn

**\$6** Tiber feeder

67 Cong. sitting 68 Anthony or

Barbara

DOWN

1 Bud Fisher

character

3 Monosyllabic

"scribbled"

word meaning

MANILA MEDUCO CITY MIAMI MILAN

MONTREAL MOSCOW MUNICH MAJROB) MASSAU NEW DELHI

NEW YORK

REYKJAVIK

ROME SALISBURY

SHANGHAI

STOCKHOLM

TA)PEI

TELAVIV TOKYD TUNIS VENICE

VIENNA

ADVERTISEMENT INTERNATIONAL FUNDS

February 14, 1982

Other Funds

us Fond inti ....

WARSAW

RIO DE JANEIRO 33 91

2 Single

63 Emulate

55 Elects or

selects

or city 60 Kádár's

musical

52 Annex

54 Actress

**ACROSS** 1 Upright 5 Part of a

Lollipop, e.g. 13 Common noun 14 Rival of Vegas 15 Message from -Aeson

17 MacDonald's property 18 Impersonated 15 Originate 20 Hassles: to-dos 22 Mine finds 24 Whodunit ponch-

25 Young ruler of yore 26 Monosyllabic word meaning 'exaggerated 28 Hide

31 Jeanne to Jean, perhaps 32 Arid tract 33 Auricular 34 Lawn materia 38 Janor Marguerite

40 Gallic homophone for key 41 But, to Cato 42 Twinkler 43 Give

confidence to

WEATHER

46 Fabricate

ALGARVE ALGIERS AMSTERDAM ANKARA ATHEMS AUCKLAND

BEIRUT

BERLIN

BUDAPEST BUBMOS AIRES

CAPE TOWN

CASABLANCA

CHICAGO COPENHAGEN

DUBLIN EDINBURGH FLORENCE FRANKFURT

GENEVA HRLSINKI

STANSUL

HONG KONG

JERUSALEM LAS PALMAS LIMA LISBON LONDON

4 Fried food, in Tokyo 5 Lingerie item 7 Like xerom 8 Reasonable

48 Overci 14 Raia 12 Fair 12 Fair 14 Cloudy 15 Fair 15 Fassy 15 Fassy 15 Fassy 16 Fassy 16 Fassy 16 Fassy 16 Fassy 16 Fassy 17 Fassy 18 Fa

Cloudy Cloudy Cloudy Shower Foggy Foggy

ON ERNST & Cle AG P8 2472 Bern SF Fond SF 17.94 Tostbow Fund SF 4.12 S

DIT INVESTMENT FFM

FIDELITY PO Box 578, Hamilton Berrouds
Im) American Volues Commen
Im) Ameri

INTERNATIONAL INCOME FUND 20-34 HIT St. St. Heller, Jersey (c) 1 Shert Term 'A' (Accum) (d) 1 Shert Term 'A' (Accum) (d) 1 Shert Term 'B' (Accum) (d) 1 Shert Term 'B' (Accum) (w) Long Term

ROTHSCHILD ASSET MGTM (CI):

\$35,78

9 Little, to Burns 16 Great odist 11 Kind of coffee 12 Defeat badly

16 Pb 21 Pun ending 23 Class of a sort 27 Twitching 28 Concorde 26 Freedom from

vicissitude 30 Oenologist's activity 33 Key's "above" 34 Monosyllabic word meaning

"sat on" 35 Cather's "One of ---' 36 Assembly 39 Touching lines 42 Trifle 44 Something to

watch, at times 45 Mustard pod 46 Lnln 47 Saws 48 Dobbin's follower 49 Criterion

50 — Oro 51 Finnish lake, to 56 Welles role 57 George Washington

e.g. 59 "Modish" words 61 Sycophant's pet word

LOW C =F 4 39 Rold

#### WHICH DO YOU THINK E ASTS LONGER IN LIFE, THE GOOD THINGS OR N THE BAD THINGS? U T

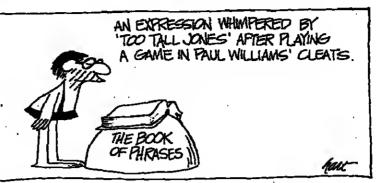






B. NEVER JUDGE A MAN TILL YOU'VE WALKED A MILE IN HIS MOCCASING



































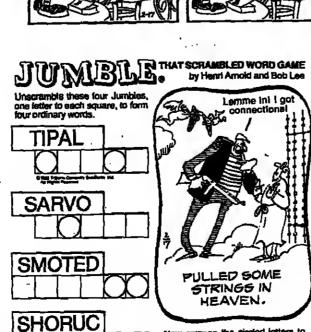












Now arrange the circled letters to form the surprise answer, as sug-Print answer here:

Jumbles: GLOVE WIPED FORGER BLEACH Answer: Expect a bicycle tycoon to be treated like this—A BIG WHEEL

Imprime par P.I.O. - I. Boulevard Ney 75018 Paris



I THINK 1'LL GO VISIT NEXT DOOR. MR WILSON WOULDN'T LEAVE ME STANDING ON HIS DOORSTEP IN THIS KINDA MEATHER!"

### **BOOKS**

THE TRUANT Adventures Among the Intellectuals

By William Barrett. 270 pp. \$15.95. Anchor-Doubleday, Garden City, New York 11530

Reviewed by Christopher Lehmann-Haupr

AT A GREAT distance, William Barrett's memoir may look like one of those reactionary outbursts that so often occurs when one's idealism has withered with age and one's knee has lost the power to jerk liberal-

After all, in the course of his text, the author manages to cancel the subscription of his youth to both Marxism and literary modernism, as well as to the idea that the journal he once helped to edit, the Partisan Review, could combine a belief in these two ideologies with a tough brand of anti-Stalinism. The anti-Stalinism was just fine, thank you, but how on earth, let alone in the Soviet Union, could anyone have continued to believe in so-

And out with Marx and modernism go Freudianism, Abstract Expression-ist painting method-acting the no-tion of the artist as neurotic outsider. sexual liberation and the idea that "The God That Failed" ever died. What is left at the end is a whiff of religion, a lingering endorsement of the class-system, a belief in the abso-luteness of evil and a vigorous anti-

#### Scent of Betrayal

There is even the scent of betrayal that often goes with such confessions. As Barrett reports, his mentor and colleague. Philip Rahy, Partisan Re-view co-founder, had once talked of writing a novel to be called "The Truants." It was to be about all the people who had played hooky from the pressing realities of their lives by working at the magazine for a time. But Barrett saw a further meaning in the title — all those intellectuals he had known who in their radicalism had played hooky from the reality that their "continued existence" as dissenters depended "on the survival of the United States as a free nation in a world going increasingly totalitar-ian." This was not at all what Rahv had in mind,

Thus Barrett's book would seem from a distance. But from up close, to call "The Truants" nothing but a reac-tionary tract would be like describing the "Iliad" as only a horse story. First of all, Barrett is full of wicked fun. He has highly complimentary things to say about some of the intellectuals he knew: Mary McCarthy is "one of the most extraordinary" women "of our time"; Lionel Trilling "was, in my view, the most intelligent man of his generation — or at least the most in-telligent I knew."

On the other hand: "In this memoir," "I am not a walker in the city seeking narcissistically to capture myself" - which is by no means his only derogatory reference to Alfred Kazin. Edmund Wilson "saw what he wanted to see - even when it wasn't there to be seen" - for example, a sign in a bookstore that he thought meant socialist books had been banned in Milan but which in fact re-ferred to "libri scolastici," or simply textbooks. And: though Rahy "could. on occasions that called for it, go through the gestures of a grand gentleman to the manner born, he was also one of the rudest men I've ever KROWD."

Yet Barrett hardly ever hands out blame or praise simply for the pur-pose of throwing onions or orchids. His mention of Rahv's rudeness is part of a character anatomy that is undertaken in order to explain why Rabv and his partner, William Phil-lips, eventually broke up and thus di-minished what the author calls one of the United States' most influential intellectual journals.

His gossip (albeit high-minded) about the feud that broke out between bis friend Delmore Schwartz and



Trilling serves a purpose too. Schwartz's attack may have been prompted by pique at not getting a job at Columbia, but by accusing Trilling of a lack of sympathy for modern literature, Schwartz may well have provoked Trilling into re-examining his attitudes. This in turn led him to his speculation that there might after all be something illogical about Partisan Review's support of modern writers such as Yeats, Eliot, Joyce or Lawrence, whose works were not exactly "in accord," as Barrett puts it, "with the liberal and demo-cratic mentality to which we give our allegiance as critzens." By such fascinating anecdotes and analyses does Barrett arrive at his political and cul-

tural conservatism.

And by such fascinating anecdotes does he also paint vivid portraits of the people he came to know before he left Partisan Review and returned to teaching philosophy — portraits of Rahv and Phillips, Edmund Wilson, Clement Greenberg, Dwight Mac-Donald, Hannah Arendt, Jean-Paul Donald, Hannah Arendt, Jean-Paul Sartre, Albert Camus, Jackson Pollock, Willem de Koeming — the list goes on and on — and Delmore Schwartz, especially Delmore Schwartz, whose manic presence in these pages is as powerful as it is in Saul Bellow's novel "Humboldt's Gift" and James Atlas' able biogramme of the note critic.

phy of the poet-critic.

Altogether then. "The Truants" does a brilliant job of lighting the way from character to thought to political belief and back again. I wish Barrett had demonstrated more concretely his claim that the Partisan Review crowd helped to shape the popular thinking of the United States after World War II. I also wish he'd been just a little more narcissistic in examining the subterranean but obviously Irish-Catholic foundations of his own set of beliefs. Still, if his memoir is read as widely as it deserves to be for the eloquence and power with which it dramatizes important ideas, then it may be all too evident to posterity how Bar-rett himself managed to shape America's future ideology. If his logic is correct, then we should be ready to die for anti-communism.

--

Christopher Lehonann-Haupt is on the staff of The New York Times.

#### **Best Sellers**

The New York Times This list is based on reports from more than 1,400 constores throughout the United States, Weeks on

FICTION

5 NORTH AND SOUTH, by John RABBIT IS RICH, by John THE DEAN'S DECEMBER, by 9 NO TIME FOR TEARS, by Cynthia Freeman

O NOSLE HOUSE by James
Clavell

CUIO, by Stephen King
REMEMBRANCE, by Danielle GO SLOWLY, COME BACK

QUICKLY, By David Nivos......

MASQUERADE by Kis Williams
GORKY PARK, by Martin Cruz NONFICTION

7 THE CINDERELA COMPLEX, by Colente Dowling.
8 THE I LOVE NEW YORK DIET. by Bess Myerson and Bill Adler...
9 HOW TO MAKE LOVE TO A MAN by Akzandra Penney...
10 THE WALK WEST: A Walk Across America, by Peter and Barbara Jenkins...
11 COSMOS, by Carl Sagan...
12 NEVER-SAY DIET BOOK, by Richard Simmons...
13 LAID BACK IN WASH-INGTON, by Art Buchwald ...
13 WITNESS TO POWER, by John Ehlichman... Ebischman.

15 WHEN BAD THINGS HAPPEN
TO PEOPLE by Harold S.

#### BRIDGE

SINCE French Revolutionary times, many have held the view that titled aristocrats contribute nothing of value to society. It is easy to destroy this generalization by cataloging noble exceptions, especially in politics.

In bridge, one can point to Princess Nadine de Lichtenstein, who has long been an energetic organizer of major tournaments. Her annual tournament in Deauville, France, is world-famous. and is popular, with both social players and international champions.

The Princess, who finished second in the world women's team championship in 1960, can hold her own in the best company. In the diagramed deal played in a tournament in Tunis, she brought home a slam that failed at nearly all tables.

Most players would show the spade suit in response to two no-trump, but North preferred Stayman. His four no-trump bid was natural, suggesting six no-trump, and South accepted an aggressive decision.

West's opening heart lead was won with the king in dummy and South had an interesting planning decision. Most declarers at other tables made the obvious move by finessing the spade jack. This permitted them to make four spade tricks, but their contracts failed: Dummy lacked an entry to take two club finesses.

The Princess did much better by taking an immediate finesse of the club queen. If this had failed she would have tried for five spade tricks

By Alan Truscott by leading to the ace and finesting the jack. As it was she could try for four spade tricks to go with the presumed three club tricks and five red-suit

At the third trick she led the spade king, collecting the ten from East. She followed with the jack, and made a key play by allowing West to win: If she had taken the ace at this point, she would have been short an entry to dummy like everyone else.

West persevered with hearts, and South won in her hand. She cashed the spade nine, led a heart to dummy, and cashed two spade winners. Finally the club finesse was repeated to bring home a well-carned slam.

NORTH **4**A6432 VAK2 **\$764** 432 WEST EAST **♦**Q675 **410 ₹9665 V743 \$31098 ♣**K10854 SOUTH (D) **◆KJ9 ∇Q310** 

фÀК32 TOV East and West were vulne bidding; 2N.T. 3.4 4N.T,

Pass Pass Pass Pass Pass Pass 6N.T.

TIMEN A TANK

# A Referee's Credo, Writ Large

By Rob Hughes

LONDON — As a performer, Pierre Schwinte left me cold. I was there at the Frenchman's finest hour, yet I recall nothing of him save his short, squat body, his bald pate and square chin. To be honest even that is revived by an old photograph.

But that is how it ought to be, for Schwinte's was the role of re-

## SOCCER SCENE

ferce. And as tradition demands, he played his part anonymously during the 1966 World Cup semifinal between England and Portugal, a gentlemanly match from which the skills of Bobby Charlton and Eusebio and Coluna still captivate memory's eye.

My program from 1966 shows that Schwinte also officiated at North Korea's astounding 1-0 eclipse of Italy. Again, not even neurotic Italians sought out the ref as scapegoat for one of history's

major humiliations.
So, while coocluding that Schwinte must have done his job in exemplary fashion, I never expected to come across him again. Now, however, in the latest issue of Olympic Review, I find laid before me the wisdom of Pierre

he presents a timely essay on the arbitration of sport in the modern

His text is rambling, an attemp to put into a single article his lifetime's study of philosophy, hn-manity and soccer. But what comes through loud and clear is the soul of the referee.

"We forget a little too quickly," writes, "that the referee is a he writes, "that the referee is a buman being the same as everyone else, with two eyes and a brain; his reactions are buman not electron-

"It is no solution to make use of such a formidable weapon as slowed-down action replays on television to disconcert him and lay him open to viewers to act out on him the anger they feel in their daily lives."

The persecution complex of the harrassed official, caught in an age where, in West Germany for exam-ole, higher officialdom has begin to overturn referees' rulings on the basis of TV evidence? "The referee is inexorably and pitilessly trapped," Schwinte continues.
"This visual condemnation merely serves to highlight his human weakness, at the same time incurring the bitterness, resentment and even hatred of clubs and the pub-

#### Disintegration

The beart of the matter is the disintegration of the respect that players — and coaches and crowds and viewers and mass media once accorded not only referees but also opponents.

"Respect for the referee," acceptance of all his decisions. even those which are unfavorable. It is one of the fundamental attitudes of the sporting spirit and, moreover, the surest method of lessening public demonstrations of

Where passions are aroused among fighting men, Schwinte contends there can he no game without the referee. Soccer, he writes, lives in a permissive, materialistic society that pays little attention to moral rectifude. It is sign of our times that the game is "degenerating to the level of pitched battles," to a kind of "rot" that is paralleled in society's aggressiveness, lack of discipline, "antiplay" and passiveness.

#### Pittance

1178

Amid all this, the referee (virtually an amateur receiving an ex-penses pittance, a licenced official whose right to participate in the game can be withdrawn at any tine) has somehow to stand for authority, even when club managers insult him with confident vulgari-

The referee is at once the closest witness of the action and its judge regarding the rules of the

"In fact, his intervention should be evident before the match, contacting all parties in order to create a climate of mutual confidence."

Ignoring as he was probably bound to do, the vexed and in-creasing question of referees' susceptibility to bribery, Schwinte sees the ref as an educator, a man suppressing his own problems, ambitions and fears to contribute to

the game's beauty.

How? "Impartiality, self-control, physical and moral courage, psychology, straightforwardness and cordiality are as necessary to him as is his understanding of the game, his attentiveness, his compe-

tence and his authority.

"He is able to calm the players with a word, a gesture or a look, thereby recreating the conditions necessary for the match to be played as it should be and to give back the sporting action its true sense of a game."

#### Magnuson Steps Down As NHL Hawks' Coach

The Associated Press CHICAGO — Chicago Black Hawk Coach Keith Magnuson re-signed Monday night following his team's 4-1 National Hockey League loss to Vancouver. Magnuson, named to the job in June, 1980, after an II-year career as a Chicago defenseman, had resumed coaching Monday after being relieved Jan. 31, when a loss to To-ronto extended a Chicago winless

string to 10 games.
"I am resigning in the best interest of the team," Magnuson said.
"I made up my mind that I could no longer do the players any good," Monday's defeat left the good." Monday's defeat left the 21-28-10 Hawks in third place in the NHL's Nortis Division.

Schwinte obviously views the referee as an incorruptible man, and many probably are

But can he have contained all that rounded wisdom, all that deep philosophy and control of impas-sioned fellow men when his own body was younger and able to car-ry him swiftly into the flashpoints to defuse the violence?

Re-reading his words, it is clear he does not see the referee as perfect - merely as a human whose decisions, good and bad, must be accepted if the game is to be played at all.

His beliefs might sound outmoded, but I support them; there is no alternative except anarchy and finally the destruction of a

Furthermore, Schwinte's words are not an idealist's picties. He constrates his awareness that soccer is as bedeviled as other sports, with competitors not ony prepared to main but sometimes doing so under the influence of

And, while he deplores the abuses of modern technology to dissect the referee's mistakes, he is surprisingly ready to renounce the recent standards of his successors.

Two things stand out in this text. One: He's right, right, right.

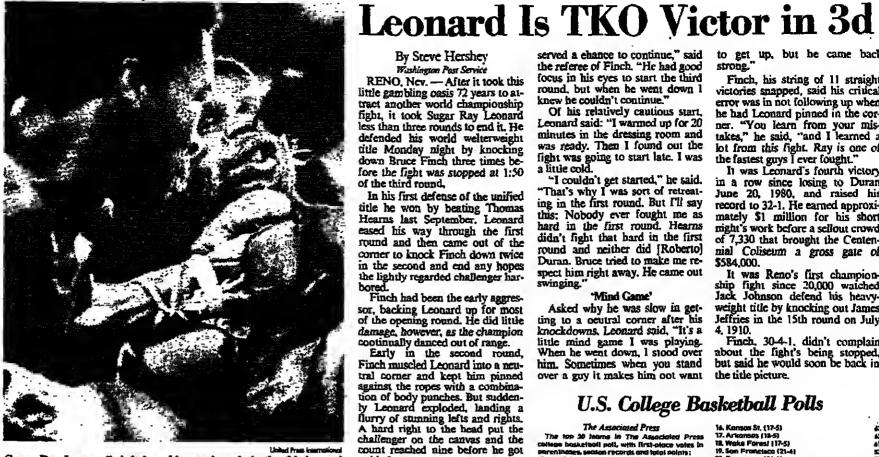
Two: He has described a super
the players a roblic that augments the players, a public that augments "this banalization of deliberate violence" - and "the laxity of Europe's best referees in accepting brutality, bad tempers, indiscipline

and cheating from the players." There were, be points out, 28 yellow cards (cautions), an avergae of two per match, but not one red card during a championship that disintegrated into brawls, particu-larly in the Netherlands-Czechoslovakia and Italy-Belgium matches. There was, too, a lack of authority regarding the 10-yards dis-

#### Fit and Fearless

In other words, although the game now reaches fanatical importance, although play is 10 times faster than it used 10 be and although players will abuse even their health and certainly the laws, Schwinte knows deep down that, to earn and maintain respect referees must also be fit and fearless.

Sadly, sport is a long way away from having the kind of leaders ca-pable of orchestrating his solution - that all elements reflect on the evolotion and habits of the game and fight chauvinism and ill will, which, he says, are the sport's "worst enemies."



Sugar Ray Leonard's left found its mark early in the third round.

# It is wisdom, too. In "The Reference and the World of Football." Study Finds NBA Reflects Areas' Racial Ratios

By Howard Ulman

The Associated Press BOSTON - Most National Basketball Association teams have a racial makeup that reflects the black-white population ratio of the areas where they are based, ac-cording to a study by two Harvard University researchers.

They cautioned that the study does not prove that any specific team bases its personnel decisions on race and conceded that their findings were "hardly definitive." But there was "a general league-wide pattern," said co-author Jerome Karabel, an associate of

Harvard's sociology department.

"The main finding is that the distribution of players is so skewed that the pattern would be very dif-ficult to explain if racial factors were not operative in at least some

cities," he said. An NBA spokesman said he knew of no teams that pick players by race. General Manager Red Auerbach of the Boston Celtics also challenged the idea, saying,

Mizuno executive Senji Nobuta pouders a catcher's signal.

Baseball May Be Ah, So Much Easier

With New Japanese Electronics Gear

LOS ANGELES — Baseball has been almost unchanged since it

began in 1846. But the great American pastime is about to enter

the electronics age — thanks, unsurprisingly, to the Japanese.

Mizuno Corp. of Osaka, Japan, a sporting goods company with
international sales of about \$600 million a year, hopes to become
a major leaguer in the United States with its new line of equip-

a major leaguer in the United States with its new line of equipment using microcomputers, minitransmitters and robots.

Soon to be unveiled in the United States — perhaps making the game ah, so much easier — is Mizumo gear that includes:

An audio receiver system enabling a manager to communicate with a batter at the plate far more accurately than by hand signals. The manager can press a "hit" button on a dugout keyboard, for example, transmitting an encoded microwave signal to a receiver built into the batter's helmet. A speech synthesizing device converts the signal into a word message.

device converts the signal into a vocal message.

• An electronic battery system, consisting of a set of buttons built into a catcher's mitt, that can transmit the type of pitch and desired location to a lighted display panel in the pitcher's glove.

The system eliminates signal mix-ups and prevents the opposition

from stealing signs.

• An "opti-web polarized glove" featuring polarized secthrough webbing that reduces the chances of losing a fly ball in the sun and eliminates the need for sun glasses.

Minuzo employs a team of robots to break in all its gloves become trained that the polarized that its property athletes.

fore turning them — the gloves, that is — over to former athletes on its payroll who pound away at them to give their pockets the

Transactions

NY iglander; Philipdelphia NY Rongers

Cultury

U.S. NATIONAL TEAM—Named Alike Honks

Qalistoni boskehboli cooch and Tim Gori trainer.

(28), Saryl 2 (28); Sulley (10)1.

DETROIT—Fired Wille McCarter, head tookeiball coach, effective at the end of the

NHL Standings

WALES CONFERENCE

33 11 12 247 143 78 32 18 8 233 79 72 30 18 9 229 161 67 27 22 10 258 246 64 14 26 14 189 228 46

23 18 17 245 257 63 25 27 6 231 243 55 21 28 10 264 272 52 20 25 11 214 247 51 16 29 14 227 245 46 14 30 71 198 246 42

Alanday's Reside esoty 2, Toronto 3 (AleCarthy 2 (7), Yours oschmon (4), Polement 1111, Melaney

finishing touches.

BASEBALL

American Langue
SALTIMORE—Signed Cal Ricketh Jr.,
ntielder: and Mark Corey, John Stelley and
Dollas Williams, outlielders: to one-year

contracts.

\*EATTLE—Signed Share Review. Larry
Anderson, Jerry Dan Gleaten, Kori Best and Ron

\*\*Addreson Jerry Dan Gleaten, Kori Best and Ron

\*\*Addreson artificited\*\*\*

Museulman, pitchers; Joe Simonon, outlietder; Don Firova, catcher; and Jim Presiev, third

business; to energian contracts.

National Leave
ATLANTA—Anounced that Lerry Breaterd, sitcher, had wen his salary orbitration case assins the chair.

CHICAGO—Staned Steve Henderson, outfielder; Ty Wolfer, that business; Ryne Sondbern, outfielder; and Bill Hoyes, catcher; to ora-year contracts.

CINCINNATI—Acquired Worne Kranchick, lefielder, from Sultimore to complete an earlier deal stad sent Poul Mackey to the Orioles,
LDS ANGELES—Staned Pearly Gentrero.

suffielder, to a one-year contract.

ACONTREAL-Signed Gary Corter, cotcher, to

HOCKEY .

respond.
OETROIT—Regaled Bric Voll, left wing, from Addresdeck of the American Hockey Ladgue.
SOCCER

North American Sector League VANCOUVER—Signed Carl Vo

pulfielder, le a one-veor contract,

Teams have black players be-cause that's the way it comes out and that's what's available."

The study compares racial com-position of teams to that of the position of teams to that of the areas in which they are located. It was to be published recently in "In These Times," a Chicago-based weekly newspaper.

Karabel and Harvard doctoral candidate David Karen divided NBA teams into three categories, based on 1980 Census Burean population figures. They used the II players on each team who played the most minutes last season for determining the teams' racial com-

Among their findings: In NBA cities with populations that are less than 10 percent black — Boston, Denver, Phoenix, Portland, San Antonio, San Diego, Seattle and Utah - 63.6 percent of

the players were black.

• In cities that are 10 to 20 percent black — Dallas, Golden State, Indiana, Kansas City, Los Angeles, Milwankee, Cleveland, Hous-

ton, New Jersey and Philadelphia

—72.7 percent of the players were
black, the same percentage for the

league as a whole.

In cities that were more than
20 percent black — Atlanta, Chicago, Detroit, New York and
Washington — 87.3 percent of the
players were black.

Karabel said the study "does oot provide proof that it [decisionmaking based on race] is happen-ing in specific cities." Alex Sachare, the NBA director of information, said he knew of no

teams that base personnel deci-sions on race "and certainly we doo't condone it." "I think it's a waste of time," Auerbach said of the idea that player decisions are based on race.
I don't buy that. They can turn the numbers around any way they

#### 'Pure Chance' Dismissed

Karabel said the possibility is less than one in 100 that "pure chance" is responsible for the study's results. He said it would be statistically insignificant to treat teams individually rather than in groups. He added that if rosters were an-

alyzed for the season before and after the one used in the study "it would be surprising if the pattern was drastically different."

But Sachare said, "It seems like a very fragile foundation to build any sort of case on." He added that the study "seems like the kind of thing that can't he commented on without being looked at careful-

Karabel said that no interviews were conducted with NBA or team personnel and that the findings suggest courses for further inquiry.
"It would be incorrect on the basis of this study to attribute specific motives to specific owners," Karabel said. He added that "the relationship is of a strength that it raises the question of bow such a relationship could occur if racial factors were not taken into account in some cities."

Karabel said particular owners

may "deploie the role of race in affecting fan attendance" but may face "the choice between allowing that reality to influence personne decisions or, on the other hand raising less money.

#### **NBA Standings**

BASTERN CONFERENCE Allestic Division Division V L Pet GB

Philadelphia	36	u	724	Va
New Jersey	25	26	.40	12
Washington	24	8	470	T2
New York	23	8	AZ	141/2
	mod Divisi	PO		
Allhoukee	36	14	.720	_
Detroit	22	29	ATI	1474
	72	29	ATT	1414
	19	2	404	151
Chicman	19	21	.300	17
Cleveland	11	37	.220	25
WESTER	N CONFE	REN	CE	
Mid	west Divis	Bool		
	W	L	Pel.	<b>G</b> 8
Son Antonio	32	17	457	_
Houston	T	22	-551	5
Denver	27	Z	340	5/2
Utek	18	37	260	MY
Dellas	16	33	207	16
Konecs City	16	34	-20	1612
Po	elfic Divisi	an.		
Secitle	34	10	480	-
Los Angeles	34	17	40	72
Portland	26	21	571	51/2
Golden State	T T	22	-351	442
Phoenix	24	22	.542	7
San Olego	14	34	250	20
Mac	day's Rea	rits		
			0 24, Er	प्रतिक्री। जिल्लाम
21: Daniley 40. Griff				-
	New Jersey Washinston New York Ce Milwaukas Detroit Indiana Attanta Chicago Cleveland WESTES Mid Son Antonio Heustan Derreit Utat Datos Keneas City Seattle Las Angeles Portland Golden State Phoenix Son Olego Med Denver 145 Utah	New Jersey Washinston All washinston All washinston Defroit All washins Defroit Lindianta Artanto Cleveland III WESTERN CONFE Midwest Divis San Antonto Houston Housto	New Jersev 25 35  New Jersev 24 25  Washinston 24 25  New York 21 27  All hussians 36 14  Detroit 22 29  Indiana 22 29  Indiana 22 29  Artanto 17 28  Artanto 17 28  Ceveland 11 37  WESTERN COMPERENT  Aliahwest Division  W L  Son Antonio 32 17  Houston 27 22  Utok 18 37  Denver 27 22  Utok 18 37  Koneas City 16 31  Koneas City 16 31  Koneas City 16 31  Koneas City 27 22  Golden State 27 22  Golden State 27 22  Son Olego 14 34  Son Olego 14 34  Denver 145, Utoh 134 (Vandewech	New Jersey   25

#### Track Standout Lewis Sullivan Award Winner

The Associated Press INDIANAPOLIS - Carl Lewis the world indoor record holder in the long jump at 28 feet, I inch. Monday night received the U.S. Amateur Athletic Union's Sullivan Award as the nation's outstanding Publick Division

W L T GF GA Pis

37 13 6 264 177 30

37 21 5 222 221 67

27 21 9 216 246 52

16 23 9 239 245 41

Advance Division amateur athlete for 1981.

A sophomore at the University of Houston, Lewis was the first athlete since Jesse Owens in 1936 to win the long jump and the 100-meter dash in the NCAA track and field meet, and he also scored that double in last year's Athletics Congress meet. He is the first black athlete to win the award since Wilma Rudolph in 1961.

### Caldwell Wins Squash Title

The Associated Press TORONTO - Fourth-seeded Clive Caldwell of Toronto upset defending champion Mike Desaulniers of New York to win the open men's title in the World Professional Squash Association championships here Monday. Caldwell's disciplined style produced a 15-8, 9-15, 5-15, 15-6, 15-8 victory. "It's the same reason cigarette ads in black areas have more

blacks in them."

The black-white player break-down for teams in the blackest areas were: New York, 11-0; Chicago, 10-1; Atlanta, Detroit and Washington, 9-2. For teams in the middle group: Golden State, 11-0; Los Angeles, Milwaukee, Philadelphia and Indiana, 9-2; Houston and Kansas City, 8-3; New Jersey, 7-4; Cleveland and Dallas, 5-6.

But not all teams followed the pattern. For example, San Diego had 10 black players and one white and Utah had eight blacks and three whites although both were in the "whitest" category. Other cities in that group, and their blackwhite ratios, were: Portland and San Antonio, 7-4; Boston, Denver, Phoenix and Seattle, 6-5.

CENERAL POSITIONS AVAILABLE

ENGLIST/FEDNCH TRANSLATOR

for French Engineering consulting firm specialized in energy, industry, most trapportation systems, infrastructure and agricultural industry; Nathatia knowledge in these fields a must, Engineering or technical training much appreciated, Permanent Job, attractive solary for the right person.

send CV, photo, present salary SOGREFIG.

25, Rue de Pont des Holles 94666 RUNGES Cadex

INTERNATIONAL MONEY BROKER load in PARIS souls

DEALER

International currency deposits Fluent French / English PLOSFENSABLE Solid wayerience international mon consecutity markets

Please send c.V. to Ner 24.473, Contesse Publicite, 20 Ave. de l'Opera 75040 Paris cedes 01, who will forward

GENERAL POSITIONS AVAILABLE

BRITISH SMRASSY requires a questional experienced BUILDING MAINTE-NANCE FOREWANN for the Embossy's properties in Paris. Next be a good organizer and the other to marting or and it tens of croflerion. Most be fluend in French & Boglish. The post in the filled of the beginning of April. In-tial solary FBUT. Write stating one individually, qualifications & details of experience to Mr. I.R. Lavis, British Embossy. 35 runs de Filip St Housey.

ESCORTS & GUIDES

CONTACTA INTERNATIONAL «
 Exert Service in Europe

PMANY: 06103-86123 Frenduct - Wischeden - Meirz -Cologne - Bean - Describer -Essen - Berlin - Humburg Stattgart - Munich

VITZERIAND: 0049-6103-86122 Zurich - Sceni - Lucares - Berns -Lucatores - Geneva.

ENGLAND: 01-628 7969

OTHER HEC CAPITALS Tel: Germony 0-6103-86122

A-AMERICAN ESCORT SERVICE

ESCORTS NY &

YOU ARE--OR GO

America-Transworld

212-591-2934

212-461-6091

212-967-1945

Girls, be an export. Call or write PO 176, Fresh Menadows, NY 11365, USA

**REGENCY - USA** 

WORLDWINE MULTILINGUAL ESCORT SERVICE

NEW YORK CITY

Tel: 212-828-8027

4 212-753-1864.

By reservation only.

EVERYWHERE

HOLLAND:

0049-4103-86122

0049-6103-86122 major cities.

020-436956

## the referee of Finch. "He had good

By Steve Hershey

Washington Past Service RENO, Nev. — After it took this little gambling casis 72 years to attract another world championship fight, it took Sugar Ray Leonard less than three rounds to end it. He defended his world welterweight title Monday night by knocking down Bruce Frach three times before the fight was stopped at 1:50 of the third round,

In his first defense of the unified title he won by beating Thomas Hearns last September. Leonard eased his way through the first round and then came out of the corner to knock Finch down twice in the second and end any hopes the lightly regarded challenger har-Finch had been the early aggres-

sor, backing Leonard up for most of the opening round. He did little damage, however, as the champion continually danced out of range. Early in the second round Finch muscled Leonard into a neutral corner and kept him pinned against the ropes with a combina-tion of body punches. But sudden-ly Leonard exploded, landing a flurry of stimning lefts and rights.

A hard right to the head put the challenger on the canvas and the count reached nine before he got to his feet

"I let him get me in the corner mainly to see what he had to of-fer," Leonard said later. Leonard attacked quickly again

and knocked Finch down; this time the challenger was up at the count of five but was in obvious trouble, Leonard seeming to have him out on his feet. Finch bung oo by wrestling his way through the round's closing seconds.

Leonard attacked at the start of the third round, but this time Finch retaliated with a left-right combination. The champioo seemed angered, and moved in for the kill. He caught Finch with two rights to the bead and a left to the ribs. The 27-year-old former club fighter from Milwaukee fell hard and rolled over.

Just as he had been in the second round, Leonard was slow in moving to a cetural corner, but this time it didn't matter that Finch beat the count. Referee Mills Lane had seen enough.
"In the second round, his oeck

United Press International
NEW YORK — The United
International board of cooches; toe 20 of
loss shall ratings [first-place wates and
lost records in parentheses]:

1. Virginia (3b) (25-3)

1. Na. Caroline (1) (20-3)

1. DePoul (21 (20-1)

4. Alissauri (1) (20-1)

5. Oreson St. (10-3)

6. Iown (18-3)

7. Tulso (18-4)

9. Kerniucky (17-5)

10. W. Virginia (20-1)

11. Idana (27-2) was still strong and he could still protect himself. I thought he de-

focus in his eyes to start the third round, but when he went down 1 knew he couldn't continue."

Of his relatively cautious start, Leonard said: "I warmed up for 20 minutes in the dressing room and was ready. Then I found out the fight was going to start late. I was a little cold.

"I couldn't get started," he said.
"That's why I was sort of retreating in the first round. But I'll say this: Nobody ever fought me as hard in the first round. Hearns didn't fight that hard in the first round and neither did [Roberto] Duran. Bruce tried to make me respect him right away. He came out swinging."

'Mind Game'

Asked why he was slow in get-ting to a ocutral corner after his knockdowns. Leonard said, "It's a little mind game I was playing. When he went down, I stood over him. Sometimes when you stand over a guy it makes him oot want

11, Idoho (21-2) 12. Georgetown (20-5) 13. Memphis St. 119-41 14. Fresno 5f. (20-2)

strong."

Finch, his string of 11 straight victories snapped, said his critical error was in not following up when he had Leonard pinned in the corner. "You learn from your mis-takes," he said, "and I learned a lot from this fight. Ray is one of the fastest guys I ever fought."

It was Leonard's fourth victory in a row since losing to Duran June 20, 1980, and raised his record to 32-1. He earned approximately \$1 million for his short might's work before a sellout crowd of 7,330 that brought the Centennial Coliscum a gross gate of \$584,000.

It was Reno's first championship fight since 20,000 watched Jack Johnson defend his heavyweight title by knocking out James Jeffries in the 15th round on July 4, 1910.

Finch, 30-4-1, didn't complain about the fight's being stopped, but said he would soon be back in

#### U.S. College Basketball Polls

0101 0	my		
The Associated top 20 teams in The basketooll poll, with house, season records	Associated Illest-place vi	ites In	16. Konsos St. (17-5) 17. Artemaes (18-5) 18. Wake Forest (17-5) 19. Son Francisco (21-4)
inip (S7)	25-1	1,197	20. Tennessee (14-4)
Coretino [1]	20-2	1.115	Note: By agreement with the Not
DUI (2)	23-1	1.075	Association of Basketball Coaches, learn
sour!	21-1	1,031	NCAA probation are ineligible for top 20
pon St.	18-3	920	national championship consideration by
0	18-4	244	Teams on probation for the 1983-82 season
9	18-3	747	Arkonsos Stote, New Mexico, South Flo
nesotu	17-4	734	Texas Christian, UCLA and Wichito State),
hrainia	21-1	641	
fucky	17-5	439	
10	21-2	522	
oppis St.	19-4	494	College Basketball
reetown, D.C.	20-5	388	9-1-1-1
t Forest	17-5	340	SELECTED MONDAY RESULTS
Pro St.	20-2	329	4.6
			EAST

Boston U. 65, Moine 42 C.W. Post 70, Adelphi 67, OT Holy Cross 61, Navy Homeshi Jone 74, New Orleans 87 Navy 87, Millersville St. 69 Northeastern 79, Cantalus 61

Northeastern 79. Carpislus 47 Penn St. 42, So. Carpillna 48 St. John's 17. Providence 74, 201 W.Va. Tech 82, W.Vireinia St. 59

MIDWEST Allowest
Cincinnoti 87, Vo. 7ech 51
DePoul 85, Onlo U. 61
Drata 56, Tulsa 55
Memphis 51, 62, 51, Louis 44
Nebrosico 65, Oktohomiz 51
Oral Roberts 65, Butler 63
Sa, Illinets 84, W. Texas 51, 79, 207
Arbonos 97, Texas Adm 35

Artzono St. 80. USC 42

SERVICES

#### **EMPLOYMENT** CLASSIFIED ADVERTISEMENTS EXECUTIVES AVAILABLE NT'S, MARKETING EXECUTIVE 40 yes (Continued from Back Page) **EMPLOYMENT EMPLOYMENT AUTOS TAX FREE** GENERAL POSITIONS POSITIONS WANTED TAX FREE CARS POR DAMEDIATE DELIVERY SYMBOL INT. GROUP

EVISILEN NAMNY/ Governess, was aductived, very superspected with children, good references, free now, Fry Constitution, 7 High St. Aldershot, Horis, UK, Tel. 1222 315369

BINGUSH NAMNIMES. B. Aldothers' Helps free now. Nash Agency, 27 Great Porcide, Brighton, UK. Tel. 682 666.

AMERICAN BABYSTIER owelloble, nouture, superspecies, 170 for 380 15 94, LOCKING POR on elegant educated friendly womon, fond of storag/trovel to accerepany non in these pursuits and act sometimes as boundaryper / testers. Excellent conditions, Reply, photo teamerial to 8 at 1.5396, Hopping Tribune, 92521 Nigalily tadas France. CENERAL POSITIONS
WANTED AUTOMOBILES

WANTEED

AMERICAN AR. HARVARD, Digitalizat 16 years, Brown Franch, Sporrish, serious knowledge food, wire, resorts, separatemed writer, carie editor, energetic, original. Learly owesis cholongue chywhere Europe or North Africat. Playes write Tucker, Poste Restonts, Escoular, Morocco

PHOTOGRAPHER-seeks rews position.
Regional officiation with New York opency, Resume avoilable, Jerome Frig., 17/48 Dean St., Durhom, North Carolina 2770 U.S.A.

TOUNG WOMAN SEEKS part from position as bivegual talex or awischboard operator. Box 202, Herold Tribune, 92527 Neurilly Cades, France. **LOTUS TURBO ESPRIT** April B1, Essex finish, left hand chive 2,500 miles only. Coll London 839 6293. Between 10 cm, to 5 pm. **AUTO SHIPPING** SHE YOUR CAR TO & FROM U.S.A.

VIA ANTWERP AND SAVE. Free hotel. Regular sallings, JPK/McGuire Air-part delivery, AMESCO, Kribbestraal 2, Antworp, Bolgium, Tel: 31 42 39. port celevery, Bulgium, Tali, 31 42 39.
Telles; 71469.
Telles; 714 SECRETARIAL POSITIONS AVAILABLE

POSITIONS AVAILABLE

INSURGIAL SECRETARY oble to
type in Arabic & French required for
Cultural Service of Endosty in Paris,
Knowledge of English appreciat,
Apply Box 501, Herold Tribure, 92521
Health Codes, France,
MAMEDIATE CHENNIGS for highly
qualified bilingued servicines, teleposts,
52 CM operators, Knowledge of an other language expreciated, Personnel
Research E17 233 (9 of Peris,
RULLTIPME BELINGUAL secretary
in Its field, Excellent preventation, typing,
Tel. 533 (1 50.) **AUTOS TAX FREE** TAX FREE CARS

Lorgest inventory in Europe.
European, Japanese and American and Illibrard maw, Same day delivery a front registration.
P.C.T. Export International Ltd.
50. Bradahaari - 2050 Merican
Antwerp-Belgium. Tel: 031/46.50.15 46.50.31 or 46/70.91, Tix 35546. SECRETARIES AVAILABLE NEED A TENNORARY SECRETARY? Coll: GUL Interim, Poris 225 59 25. NEED A TOP Incontary? Coll: GK. Con-sultants 225 12 94 Poris. TRANSCO

TRACHING POSITIONS AVAILABLE EXPERIENCED TEACHER of English with too required immediately. Paris, 264 76 24.

**ESCORTS & GUIDES** 

TAX FREE CARS
LARGEST STOCK IN EUROPE
Send for free cotalog & stock list: 9:
Noorderloon, 2000 Antwerp, Belgium
Teh 031-426240. The: 35207 TRANS-8.

HONESTY ESCORT

AMSTERDAM

TEL: 233143.

LONDON

BELGRAVIA

scort Service tel: 736 5877.

**ZURICH** 

Vanessa Escort Service

Tet 01/47 02 12 - 69 22 45

longuages, Paris 633 91 8 OUNG INTERPRETER, tr ion, Paris 633 68 09. **ESCORTS & GUIDES ESCORTS & GUIDES** 

BRINGUAL BUSINESS & troveling ca-sistors, Tel: 500 58 17 Poris. YOUNG ATTRACTIVE P.R. LADY, 4 longuoges, Poris 633 91 88.

U.S.A. PR/ INTERPRETER & TOURISM GUIDE ATTRACTIVE, English/Franch, Paris 562 05 87.

**EDUCATION** 

**ESCORTS & GUIDES** 

**AMSTERDAM** ESCORT GUIDE SERVICE Tel: 247731. ALEXANDRIA'S

ESCORT SERVICE LONDON TEL: 794 5218 Vienna - Harmony

Except and Guide Service Tel: 02244-2418 or 438905 LONDON OXFORD ST Tel: 01 582 2408.

**LONDON WEST** 

Tel: 01 747 3304 West End & Heathrow Escort Service LONDON - CHELSEA GIRL Escort Service, 51 Beouchamp Place, London SW3. Tel: 01 584 6513/2749, 4-12 pm.

**AMSTERDAM** Holland Escort Service. Phone: 852259.

LONDON ORIENTAL tort Service, Tel: 794 4637. **■ ZURICH ~ GENEVA ●** 

Zurich - Geneva

Monique Escort and Guide Service Tel: 01/361 90 00 LONDON RITZ

Escert Agency Tel: 01 435 9713, 4pm - 12 midnight HEATHROW EXECUTIVE ESCORT Agency, Also London, Tel: 0452 231 46 10cm - 12 midnight

AMERIBEDES MENAZ CARS 1982 models, type 500 SEL, 500 SEC, 380 SEL, 380 SEC, 280 SEL, 280 S. Full tion, immediate delivery. Deal only. To 865318 DRGS CH (Swit) EUROPE AUTO BROADERS
Lors and RV,'s for worldwide deliAll moles and models.
Send for learnes poleport.
POB 214, 3430 AR Nieuwegen Holl.
Tok (0)3402-41346. The 40017. EUROPORT TAX FREE CARS All moles, Call for free catalog, lox 12011, Rotterdom Airport, Holland fel; 010-623077, Thr. 250/1 EPCAR NL

66-70 Park Lone London, England Tel: 01 491 8845 Tel:00 8813663

AVIATION

SERVICES

HOTELS RESTAURANTS NIGHT CLUBS

TUDOR HOTEL, 304 East 42nd St., New-York City. In fashionable, East Side: Manhaston, H. black from UN. Single: from \$46, doubles from \$60. Teles: 422951. Tel: 800-522-7558

FRENCH QUICKLY LEARNT with grad-ucto teacher. Tel: 267 50 91 Poris.

VIENNA: MICHELIE Escort Service. Tel: Vienno 32 51 28. BRUSSELS: MARTINE: Escort Service. Tel: 428 01 42 ofter 2 pm. TALY MIKAN ANNA ESCORT Service. Phone 7383801

MADRID, BUTH ESCORT Service. Tel: 242 27 92. HAMBURG ESCORT SERVICE. Tel: D40/4105238 RIANGURT - SIMONE AUSTRIAN. Excens Service. Tel: 57-50-46. DUSSELDORS ESCORT SERVICE Tel: 0211-492605

PRANKTURY - WIESRADEN - MAINZ-SHIRLEY Excurt Service 0611/282778. DUESSELDORFY COLOGNE. Domino: English Excurt Agency, 1211/383141. PRANKTURY ESCORY AGENCY . Teh. 0611-691653. FRANKFURT ESCORT SERVICE, near Frankfurt Airport, Tel, 06171-73908.
FRANKFURT ISAMÉLI, Escort Service.
Tel: 0611-422784.

Tel: 0611-02794.

FRANCPURT - KAREN Escont Service.
Tel: 0611-031662.

ZURICH. VIP ESCORT SERVICE: Tel:
057/51876, 11:30cm - 1pm 8. at 6pm
ATHENS ESCORT SERVICE: Telephone: Athens 360 30 62.

LONDON DECUTIVE CLASS Escont
Service. Tel: 262 3108. CONDON JENNIFER ESCORT Service Tel: 01 262 9124.

Omega Escort Service Germany TEL: 0049-6103-82048

GENEVA V.I.P. Service. Noon to midnight. Tel: 41 20 36.

Tel: 01 362 9124.

JULIANA RITENATIONAL Econt
Agminy, Tel. London 286 6528

LONDON DEBEE Excert Service. Tel.
London 599 0451.

LONDON JANE ESCORT SERVICE.
Wast End / Heathrow. Tel: 286 56 79.

ENGLISH ESCORT SERVICE.
LONDON JANE ESCORT SERVICE.
LONDON JUDY ESCORT SERVICE.
LONDON JUDY ESCORT SERVICE.
TEL: 01 883 4187

LONDON EANCA Escort Service. Tel: 01 352 3466.

LONDON BLANCA Escort Service. Tel: 01 352 3467. ONDON LINDSEY Excert Service. Tel: 01 402 9838. ICNDON SELINDA Escort Service. Tel: UT 229 4241. NEW YORK CITY, Mic & Rense Escort Service. 212-888-1666

LONDON. CHANTELLE ESCORT Sorvice. Also Chellenhour, Bristol & Gloucester. Tel: 01 582 2408.

ROME REMOVE Cité Scort & Guide Service. Tel: 06/589 2604 - 589 1146 (10 cm. - 10 pm.)

AMSTERDAM. APOLLO Scort Service. Tel: 1-244034.

AMSTERDAM APOLLO Scort Service. Tel: 1-244034.

GENEVA. LADE ESCORT SERVICE. Tel: 02/31 95 99.

76 176.

VENNA - EXCLUSIVE Excort Service. Tel: 47-74-61.

\* SHE \* Escort Service 'EUP' ENTERPRISES & ESCORT AGENCY Multilinguel Escorts 325 E 64 St, New York, NY 10021 Tel: 212-744-3838. AMSTERDAM MULTERNOLIAL PROOPER **ARISTOCATS** TEL: 222940 Escart Service London 437 4741/2 12 noon - midnight

CACHET U.S.A. EXCORT SERVICE NEW YORK 212-242-0538 or 212-474-1210 MAM, FOREMA 205-544-5683 FILALDEDALE, RA. 205-962-5471 Other major cities available.

INTERNATIONAL

**ESCORT SERVICE** 

AND PROMOTIONS
N.Y. - U.S.A.
Trovel crywfere with
restlinguel ecorts.
Mater Credit Cords Accepted.
212.765-7896 or 765-7754.
330 W. 56h St., N.Y., N.Y. 10015
International Escorts needed.

CAPRICE

**ESCORT SERVICE** 

IN NEW YORK

TEL: 212-737 3291.

LONDON Portman Escort Agency

67 Chiltern Street, London W1 TEL: 486 3724 or 486 1158 LONDON ZARA ESCORT Agency.

PARTS - ATTRACTIVE YOUNG LADY Multilinguol P.R. Coll, 553 62 62, YOUNG WOMAN to occompray busi-ness sescutives in Ports, 541 17 40, PR YOUNG LADY, tringuol, occillent appearance, Paris 527 01 93.
BUSINESS INTERPRETER and tourism guide, Paris 774 75 65. LEGAL SERVICES IL ILS. COURTS - HAGUE, N.L. Triot, finance, oil motion, siteanty, in Who's Who in America. Fluent German-intl clientele, William Bogart, P.C., State Tower Ridg., Syrocuse, NY 13202, Tel-315-471-5522. LOW COST FLIGHTS AUSTRALIA/NZ 1st class & low fores Ex-UK, REHO Travel, 15 New Oxford TO USA or WORLDWIDE, contoc your US travel agent: Paris 225 12 39.

HOLIDAYS & TRAVEL THE HOLIDAYS ARLOAT CWINES
SHIP TIME-SHARING SCHEME
is on extension of the well
exhibited time-thoring of property.
INFLATION-PROOF HOLIDAYS
secure for five years of
LUCURTY YACHT
with a cost of less than
your second our.

with a cost of less than your second our.

Time-sharing when opplied to you'ds nockes this dream a reality. You can have your even you'dt in ITALY, GREECE or TUNES.

The best holidays for you, your franky, your friends, at the best proceptus at the end of 5 years, the prospect of having arga percentage of your intol investment resumed to you. Credit terms credible, All ancuries to. HOUDAYS ARLOATEST.

P.O.B. 346, CN-1211 Generous 12. Available for rosts B 737 - 200, 130 teats Pariods Oct 1st, 82 to Monch 31st, 83 MC - AVATION Int 1 Ale Broker 21/33 Change-Eyrese 75008 Paris Valence 280 016 F

## The Avocado Pitfall Of Prehistoric Man

By Russell Baker NEW YORK - Scientists examining ancient fossil evidence discovered recently that prehistoric man ate a well-balanced diet with plenty of vegetables. By one of those coincidences in which the daily news abounds, this report appeared simultaneously with news of an avocado glut in

California. To reduce the surplus. some growers want to market avocados as pet food - dogs seem to be crazy about avocados but other growers say that selling their crop as pet food would be disastrous for

Baker the avocado's image All day long prehistoric man had been trying to invent the tool. Men had talked about the tool for cons. As a boy he had often crept from the table to listen to the old men talk of it. "Some day," they said, "the tool will be invented and

-

then we will do great things."

He was exhausted when be appeared back at the cave at sun-

"Invented the tool yet, Edison?" his wife asked. He ignored the sarcasm. What's for dinner?" he asked.

Tm so hungry I could eat a mas-

"A good thing," she said, "be-cause I'm heating up last Sunday's roast leg of mastodon." "What's this gunk?" he asked.

"Squinnots and squatdrops," she said.
"You say it's squinnots and squatdrops? I say it's peas and car-

rots, and I say to hell with it."

"If you don't eat your vegetables you're going to make a very poor fossil. Everybody's going to look at it and say, 'Well, prehistoric man certainly didn't have much respect bones.

for his innards, did he? Is that the impression you want to create?" She had a point, but it galled him. One of the worst things about being prehistoric man was this inordinate concern with what people would think of your fossil. You couldn't chew tree bark to relax because somebody might come along later and look at your fossil and think prehistoric man was ad-

On a cold night if you curled up around the dogs to keep warm, somebody was bound to say, "If you lie down with dogs and the cave falls in, your fossil is going to make people think we were dog

Still, he was concerned about leaving a good fossil. If he succeeded in inventing the tool, a lot of fuss would be made over his fossil and he wanted it to be a fossil that would do him credit. He chewed his peas and carrots.

"Why is it always peas and car-rots. Or spinach and escarole? Or apple sauce and sauerkraut when we have the marinated boar tusks?" he said. "Just once, why don't we have a nice guacamole?" "Shame on you!"

"I said something wrong?" You're talking about avoca-s," she said. "Guacamole is made from avocados."

"I like avocados," he said.
"Not so loud," she whispered. The neighbors in the next cave will think we're barbarians who eat

dog food."
Yes, yes, he knew what she would say next. "If you eat avocados, people looking at your fossil will think you walked on all fours, had fleas and barked at the moon. If he yielded to his craving, the avocado's terrible image would live on to curse his fossil.

Then, one of the great moments of human thought.

"I shall upgrade the avocado's image," he said.
"You can't even invent the tool. How are you going to upgrade an

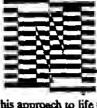
"Just watch," he said. In the era that followed he stalked the community night and day with a stone that fitted well in his hand and brained every dog he saw pounce on an avocado. The dogs got the idea and stayed with mastodon

At length the neighbors came to hail him. "Yes, I have done a great thing. I have upgraded the avoca-

do's image," he boasted,
"No," said the prehistoric man
next door. "You have invented the tool," and cracked his skull with a well-fitted stone of his own. The bludgeon had been invented at last. Fossils of people who lived in 1982 will reveal that the bludgeon was later refined into the image. New York Times Service

# Finding a Method to Reduce Stress

By Jane E. Brody New York Times Service



EW YORK — "If I can do anything about it, I'll do it. If I can't, I just forget it. Take things as they come and don't worry about them."

This was how Robert Yarborough of Meridian. Miss. summed up an Miss., summed up

his approach to life upon reaching the age of 100. He was one of hundreds of American centenarians who expressed similar attitudes. as reported in a newly published study "Living to Be 100: 1,200 Who Did It and How They Did It," by Osborn Segerberg Jr. (Scribners, \$19.95).

In their relaxed, pragmatic outlook, they resembled Alfred E. Neuman, the Mad magazine character, whose slogan is "What, me worry?" They took life in their stride, didn't overreach their grasp, lived one day at a time, didn't get bogged down by disappointments

and rarely worried, got excited or upset.

All well and good, you say, for people who grew up in a simple agrarian world. Still, life earlier in this century was hardly free of wor-

What is different between then and now is not the existence of stress but the reactions to it. Many people grow up today with great expectations, believing they can control their future and wanting immediate rewards for their endeavors. When plans are thwarted or reality moves forward more slowly than dreams, disappointment and anger — stress-ful reactions — often occur.

Another difference is the lack of physical release. Handy, healthy ways to discharge negative feelings seem to be missing from most modern lives.

My grandmother (who lived to 95) used to scrub clothes on a washboard; the laundry was never cleaner than when she was upset by some turn of events. Scrubbing floors, thrashing rugs, sawing wood, scything weeds, kneading bread — all were therapeutic ways to work off bad feelings. Now we lash out at others or we turn on ourselves, possibly pre-cipitating a host of stress-related illnesses.

In the 1980s most Americans have to look for ways to relieve stress, and too often they turn to methods — alcohol, pills, cigarettes, fast driving, child beating — that are more harmful than the stress itself.

One healthful stress reducer discovered by tens of millions of Americans is physical ex-ercise. Sedentary observers may shake their heads, but studies have discovered that people who exercise regularly are probably motivated far more by pleasure than pain.

Even moderate activity, the studies show, prompts the release in the brain of endorphins, the body's own morphinelike substances, giving the tranquility of a Valium without the expense and risk of pill-popping.

Endorphin release undoubtedly accounts for the pleasant, relaxed feelings following any vigorous workout. It may even be the reason many people get dependent on exercise and feel uncomfortable when deprived

Another healthy way to relieve stress is also a time-honored technique: meditation. Meditation has been a routine practice in Eastern cultures for many centuries. In the 1960s and early '70s, many young people brought meditation into public view.

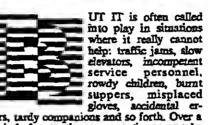
In the last decade, meditation in one form or another has found its way into executive board rooms, the Pentagon, Wall Street brokerages, and employee and student lounges, as well as middle-class homes.

One career wife and mother reports that daily transcendental meditation has given her whole family new energy and a healthier outlook. She now feels more in control of her hectic life and is less likely to overreact to minor annoyances. Her teen-age son is doing better in school and is more cooperative at home. Her husband is calmer and happier and has more energy for household chores.

But you needn't rely on testimonials. Medical scientists have made a number of studies showing the mental and physical value of meditation. Dr. Herbert Benson, a cardiologist associated with Harvard Medical School and Beth Israel Hospital in Boston, has been using a form of meditation to treat patients with high blood pressure. Benson developed a demystified route to

what he calls the "relaxation response." The relaxation response is the opposite of the classic stress reaction, which is characterized by tightened muscles, increased blood pressure, raised heart and breathing rate, and overall feeling of tension.

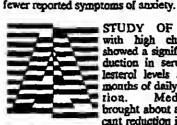
The stress reaction occurs automatically when an animal or human feels threatened. It gears us up for self-protective action — fight or flight — and thus is essential to survival.



rors, tardy companions and so forth. Over a period of years, these overreactions may take their toll as high blood pressure, gastrointes-tinal disease, heart disease, headaches, backaches and a host of other ills that are stress-

The counterpart to the stress reaction the relaxation response - does not occur automatically. It needs to be invoked. Dr. Benson and others have shown that the relaxation response decreases blood pressure, lowers heart and respiration rate, decreases blood flow to the muscles, reduces body metabolism, increases alpha brain waves that are associated with feelings of relaxation and well-being and decreases in blood lactate levels (lactate is ordinarily associated with muscular fatigue).

Daily practice of the relaxation response has been shown to help lower blood pressure in patients with hypertension. When used by workers, it resulted in fewer sick days and



The second of th

STUDY OF people with high cholesterol showed a significant reduction in serum cholesterol levels after 11 months of daily meditation. Meditation brought about a significant reduction in anxiecant reduction in anxie-

ty in 40 percent of patients under treatment for chronic anxiety. It has also helped to re-duce alcohol and drug abuse. The benefits last for as long as the relaxation response is used regularly, but disappear when its use is

The latest study conducted at Harvard and Beth Israel suggested that the relaxation re-sponse mimics the beneficial effects of wideprescribed drugs (such as the heart and blood-pressure drug propranolol) that block the action of the stress-induced adrenal hormones epinephrine and norepinephrine.

Researchers had long been baffled by the finding that norepinephrine levels do not fall in the blood of meditators. Now, it seems that the levels rise not because more norepinephrine is released by the adrenal glands but because less is used up by tissues that ordinarily respond to it.

In other words, the calming effect of the relaxation response may result from its ability to turn off the usual response to stress bormones. This explains why practicing the response once or twice a day for 10 to 20 minutes at a time can protect the body against excessive stress reactions all day.

The relaxation response can be invoked through transcendental meditation (in which a guru assigns a personal mantra, or word, to be used in the meditative process), by certain yoga exercises and by Dr. Benson's simple relaxation exercise.

Dr. Benson suggests finding a quiet room where you are not likely to be disturbed for 20 minutes. Sit comfortably, close your eyes, let your muscles relax and concentrate on your breathing. Each time you breathe out, say a word — any word — silently to your-self. Concentrate on the word and block out distracting thoughts. Continue this for 10 to 20 minutes. When you are done, open your eyes but sit quietly for a few more minutes Repeat twice a day for best results.

Dr. Benson cautions against meditating within two hours of eating a meal because the digestive processes may interfere with the relaxation response. He also advises that people under treatment for hypertension inform their physicians before beginning meditation, because it could change the way their bodies use blood pressure-lowering drugs.

## PEOPLE: Nancy Reagan Making A Tour of Drug Centers

Nancy Reagan hugged and kissed children in an elementary school drug program at St. Petersburg. Fla. and told them to "do what you know is right" regardless of what others are doing. The first lady, on her second major trip since her husband became president, opened a two-day tour of drug programs in Florida and Texas with a visit to the ALPHA effort, which tries to catch third to fifth graders before they start on drugs. Teen-agers in the privately funded program live with foster families and spend 12 hours a day in intensive encounter groups at the center. As they make progress,

they get more time off.

Catherine Hearst, mother of Pattricis Hearst, says another woman was responsible for the breakup of her 40-year marriage to San Fran-cisco publisher Randolph Hearst. "He just met someone else," she told Ladies Home Journal, and told Ladies' Home Journal, and that someone else was more responsible for the split than the strain of Patty's kidnapping and imprisonment. "We're still perfect friends," she says. "I suppose this is a terrible thing to say, but I've rarely been so happy."... "The very continuance of our marriage is the best answer to all these cheap stories." Sophia Loren said in an interview published in Ladies' Home Journal. In another ardies' Home Journal. In another article published a few days earlier, McCall's magazine asked Loren, 47, about rumors that she was involved with a French doctor and on the verge of a split with her bus-band. Miss Loren replied, "My busband and I never discuss these things. He wouldn't understand." She also said ber life with Ponti was orderly and stable, but left ber

Mark David Chapman, convicted killer of former Beatle John Lennon, has been transferred from Attica state prison to a psychiatric center, authorities say. Chapman was transferred to the Central New York Psychiatric Center in Marcy because prison officials decided be needed psychiatric attention, center director Martin Von Holden said, Chapman is serving a sen-tence of 20 years to life after pleading guilty to shooting Lennon on Dec. 8, 1980, outside Lennon's New York City apartment.

feeling deprived.

A certain "Mr. and Mrs. Hardy" are flying to the Bahamas, but air-line officials say they won't be showing their faces in public and they'll be changing planes quickly to fly off to an undisclosed locale. Why all the secrecy? The couple is really Britain's Prince Charles, 33, and his wife Diana, Princess of Wales. Airline officials said the pair would stay aboard their jet and wait for a private plane. The couple planned to change planes quickly and take off for an undisclosed place on the resort island of

The sixth Earl Grey, peer of the realm and descendant of a British prime minister, is to become chairman of a British sex shop and girlie magazine group. The Conegate company, which has a nationwide chain of more than 100 sex shops, publishes girlie magazines and re-portedly does £10 million (about \$18.2 million) of business each year, said he will join it as chairman later this year. Earl Grey, 42 whose ancestor the second Earl Grey was prime minister from 1830 to 1834, was quoted as say-ing: "I am not in this for commer-cial reasons. I'm doing it for the sake of rubbic inverses as used as sake of public interest as well as the company. I know this business has a bad image but the sex industry is here to stay. I want to get involved in a public watchdog basis because I spend most of my time in Parliament and I am anxious that there is proper legislation to protect members of the public. Grey, who sits in the House of Lords as a member of the Liberal Party, was divorced from his first wife and now lives with his second wife and his stepson aboard a houseboat.

Barbara Boggs Sigmond an-nounced her candidacy for a seat in the U.S. House of Representa-tives. Mrs. Sigmund, 42, is the daughter of Democratic Rep. Lindy Boggs of New Orleans and the late House Majority Leader Thomas Hale Boggs, a Democrat who served 27 years in Congress and was presumed killed when the airplane he was in disappeared Oct. 16, 1972, while he was campaigning for a colleague in Alaska. Mrs. Boggs won her late husband's seat in a special election in 1973, Mrs. Sigmund, 42, announced her candidacy in the Democratic primary in the newly created 7th District in central New Jersey, if Mrs. Sig-mund wins the primary and gener-al elections and her mother gains. re-election in Louisiana, they would be the first mother and daughter to serve together in Con-

REAL ESTATE TO RENT/SHARE

PARIS AREA UNFURNISHED

NEAR CHAMPS ELYSEES, F11,500 chorges included. Totally calm, on trees, 56 rooms, 2% boths, complete litten B. Loundry, fineploce, private parleng, Monnings, 563 64 64.

BAC/ST GEEMARN. No agency, 1st class apparatus 100 agent porty furnished. Italified key money, 222 19 31 LOUVECIENNES new, large 6 rooms or a duplate, person, garage, F8000. Tel: 563 68 38.

16th, BRAND NEW, high clear, 112 sq.m., 5th floor, 2 boths, garage, Tel: 523 20 41 weekdays, No opera.

SWITZERLAND

ZURICH - Near Bahmhofstrosse, Lineary oportment, 4½ rooms, fully furnished, avoilable March, Garage, Bax 15394, Harald Tribune, 92521 Neutly gades, France.

#### REAL ESTATE FOR SALE AMERICA CALLING HLPS1SE. Trovelers' messages. Writers Box 6262, Olympia, WA 98502, USA. PARIS & SUBURBS **ANNOUNCEMENTS**

**PORTFOLIO DAY** 

Porsons School of Design of the American College in Pors invites college-level and students to an informal portfolio, review by members of the Porsons faculty, to be hald in the ort studios of 70, bis, pre-Latellies, Porsi

dicted to pine sap.

NEW On Saturdays

**HOLIDAYS** and TRAVEL FOR ADVERTISING INFORMATION Control Colley Stabley on Paris 747 12 65 Or your reconst 817 representative.

**DIVORCE IN 24 HOURS** 

Mutual or contested actions, low cost. Holli or Dominicon Republic, For Information, send \$3.75 for 24-page backlet / handling tos Dr. F. Gorzales, CDA, 1835 K Sr. N.W., Worldington D.C. 20006, U.S.A. Tel. 2024/52/8337 or 703-820-0674. Worldwide service.

MAISONS LAFITTE **FARK ON CITY BOUNDARY** 1340 sq.m. porifice in construction. Exceptional bargain. For information, call owner. Tol. 526 71 03, NO AGENTS. SCEAUX CHATEAU

Becuriful lone in Parc de Sosona, lovely freestone villa 1960. Slate roof, 350 sp.m. living sona comprising ground floor giving onto 980 sp.m. gorden, 1st floor + mout's room & bosyment, vast gorage, Very intresting price. Tel: 660 44 66. **ETOILE - TROCADERO** 

TROCADERO

On garden, very high class building, marvailous view. Superto apartment 6/7 rooms, maid's room & parting. 261 84 52, office hours.

BUSINESS OPPORTUNITIES

3 rooms, 112 sg.m., kourious building. iving 45 sq.m. 2 bedrooms 2 bathroom + maid's room. Tel: 720 43 75,

Unique parcel of land

WASHINGTON DC houry operiment, Watergale, in-house maintenance, re-spition is security. Duples, 3 bedrooms 3 boths, big reception, fully equipped modern listness, big patics. Big indoor grange, 5 495,000. Paris 504 62 04

CLASSIFIED REAL ESTATE FOR SALE REAL ESTATE FOR SALE PARIS & SUBURBS USA RESIDENTIAL CHAMP DE MARS Unique superb reception, 5 rooms, high Tel: 265 32 07.

AVE FOCH: everational 3 recaptions, 4 bedrooms + 3 maid's rooms with both + garage, 720 82 18. FACING LE JANION DES TUILLERES, exceptional view, 120 spin apportunit view, 120 spin apportunit view, 120 spin apportunit view, 200 60 QUAJ DE GRENNELE Owner salts modern 100 spin, Panoromic view, 2 bedrooms, well decorated. Tel. 723 80 46 USA GENERAL LA JOLLA, CA. 3 odjacent deline los. 1 care each Edwa rose, Alti Ca. Box 2505, Lo Joha, CA 92038. Tel: [714] 452-7703

USA RESIDENTIAL

TEXAS: 9 Waterfront Lots, \$50,000. Evenings, Chorleywood 4592 UK COMMERCIAL & INDUSTRIAL

ICEY COMMERCIAL STE
DALLAS, TEXAS AREA.

11.27 cores sound commercial,
lest available corner lot fronting
Interstate 1-20, encellent exposure,
cory cores. Proven sins located opposite motor regional shopping contex.
Prices \$3.50/es.tr.,
\$1.71,724.50.
Ten year function created by \$5%.
Contact
LNAVESTORS S.A.
30 Avvenue Legente
1020 Revenue, Belgham
Tel: 649 96 66 Teleon 25 304.
Agents for:
Heary S. Alline Company
of Colles and Howeler.
The Largest Resilvebossed in the Southwest USA.

REAL ESTATE FOR SALE COMMERCIAL & INDUSTRIAL PROPERTY NET PICOME \$43,393 A TEAR \$43,392 A TEAR
Nat long term lease providing yearly
rest increases offseting U.S. inhalon.
FRST CLASS TENANT, Surper King
20 YEAR LEASE sharted 1978
Price \$ 434,000
(financing overablise) Persoylvario.
Let us advise you, we sell and montage
propersies throughout the U.S.A.
BEAL ESTATE INVESTMENT Corporation
Huidevetterstruct 49, 8-2000 Antwerp
Phone 051/31 81 51 afternoon

REAL ESTATE TO RENT/SHARE CREAT BRITAIN

CENTRAL LONDON WY

LONDON: New lower furnished flots. Garden setting, Heated pool. Convenient cirports. Set 1-4, £150-180/week. Tel. London 886 4062 or 202 3010. LONDON. For the best furnished flots and houses. Consult the Specialists. Prilips, Kay and Lewis, Tel: London 839 2245. LONDON kentry properties, short/long HOLLAND Renthouse International 020-448751 (4 lines)

PARIS AREA FURNISHED

**ADVERTISEMENTS** 

REAL ESTATE TO RENT/SHARE

CREAT BRITAIN

TO RENT/SHARE PARIS AREA FURNISHED LONDON - For furnished flats & hous-es, the service leaking US Corpora-tions ute: Arecombe & Ringland, Telt Landon 435 7122, Telesc 297660. Your Studio or 2-Room Apartment AT THE CLARIDGE 74 Champs Bysees 8th A president of more
A president ackness,
Reaction service, feller, message
Mointenace service, security,
Private solos,
Tel: 259 67 97
Telex 290 548F

REAL ESTATE

AT HOME IN PARIS PARIS PROMO FLANNISHED & UNFLANISHED APARTMENTS TO RENT OR SALE

75006 Poris 563 25 60. MONCEAU Lucurious 5 rooms, kitchen, both, tele phone. F5900. Tel: 280 20 42.

SACLE 46 STUDIO TO 7 ROOMS, UNITURNISHED OR PURNISHED. SHORTERM ACCEPTED,

MERCURE INT'L FROM STUDIOS TO TOWN HOUSES, short term occupied for furnished opertments.

3 r. St Malippe du Rode, Paris 8 256 30 57

563 66 65

FINANCIAL INVESTMENTS

A Golden Investment

With Gold at its lowest level for years, mony knowing investors are starting to buy. BEFORE the next crisis has begun. To avoid the expense of storing & statusing their gold, or of paying its full amount straight owny, they buy on the futures Marter.

We can now other this facility to the small or medium sized inwestor, Call as on [91] 505 5931 to learn how, from around £500, you can invest in Gold, or write to us on.

MEAL ESTATE INVESTMENT FIRM

stand, so late Reventages in range, impectably equipped and qualified, to some as U.S. agent for foreign investors. P.C. Box 1086, New Canaon, Connecticut 06840, U.S.A. Tel. 203-966-2419.

TOTAL INVESTMENT management, gold, silver, stode, bonds, options depending on objectives. No fee, by advisor with major international firm. Write Sax 15373, Herald Tribune, 92521 Neutly Cediar, France.

PALM BEACH FLOREDA US\$ 15,000,000 investment copital needed for enclusive residential development. Details JM Coruse, Jr. P.O. Sex 8367, Oriendo Fl. 33656, Tel. 305,859-3552, TUZ-908820 SO FRUIT ORL

SMALL INVESTORS NEWSLETTER, Free copy: ASC, N. Eubesers VEJ 25, 1911 Copenhagen V, Denmark,

OFFICE SERVICES

YOUR

FURNISHED OFFICE

IN PARIS

CENTER

REAL ESTATE TO RENT/SHARE

PARIS ABEA FURNISHED

EMBASSY SERVICE

Your Real Estate

REAL ESTATE TO RENT/SHARE PARIS AREA FURNISHED IST, CLASS APARTMENTS & HOUSE FURNISHED & UNFURNISHED H. INTERNATIONAL Si to Bourdonale 551 66 99

boths, porting, short term possible.

AGENCE DE L'ETORE: 380 40 33.

Agent in Paris 562 78 99 15th HIGH CLASS 1 & 2 bedroom flots, fix service. Weekly. 776 03 42. PARIS AREA UNFURNISHED

> NEVRES new building jovely oportment building portment building portment buildings. F5700 AGENCE DE L'EFOILE 380 40 33 **SEVRES** 16th, RUE DE LA POMPE becutiful di rooms, 220 sq.m., 3 bothrooms, squipped lateriers, bothrooms, cup booms, maid's room, celler, porting, F 14000 charges included. Tel. 503 21 21 fonts

> > OFFICE SERVICES

Your Office in Paris

France.

GSTAAD. Very rustic and charming I bedroom chalet, village center, all modern conveniences, quiet. SF: 1101 + charges. Switzerland 30/45496. U.S.A

WASHINGTON D.C. 6/7 bedroom house. 4 boths, mother-in-low sale overlichts, + sunner guest house. Near excellent U.S. schools, Lyase Francols & German school, \$1075 / month. Buchanan, tel. 301-473-9433 REAL ESTATE WANTED/EXCHANGE

INT'L OFFICE .: SERCS POR ITS MANAGEMENT, equited high closs apartment, 4 reges and more. Purile 281 TO 20.

URGANTLY REQUERED. 2 room recovered flot to rent, Peris Left Bank, Call 774 95 26 Paris.

**EMPLOYMENT** MEEDED IMMEDIATELY

is ready when you took it, some for a couple of heurs. Fully functional modern offices and conference rooms to rest by the hour, day, month, etc... Your tooked or permanent base. Pretige making address. All services SOS SIARO EXPRESS 1 for radiat of sofficiare 91, they is Honore, 75002 Parts, Tel: 266 90 75. Yelean 642066F. CONSTRUCTION MARKETING EXECUTIVE for one of the world's largest construction consocials, movieting very large construction projects in South East And Struction projects in South East And Based in Moloyaic. Must have advanced experience in this field land area of postable. [Excellent salary plus bonus. All respires well be held in strictest confidence.]

P.O. Box 374 121t Genevo 12, Switzerland Attn. Mr. Dupons

PERSONALIZED PARIS OFFICE Charge Bysest Erole Business & togel address, mail, (ex, messages & secreturial servic Also Accounting, text & logal essistance, BORBOR, 21 rue Vernet, 75008 Poris. Fel: 723 80 46 The 630 602F PAGE 13 FOR MORE CLASSIFIEDS

YOUR GENEVA, SWITZERLAND Office orderes for molitox and latestions services ATLANTIC OFFICE SERVICES, 5 rue du Visus College, 1204 Genevo Tel: 022/21 40 99 for advertising lafor

CALFORNIA, USA. Locate your branch offices at Executive Row. Phone/metaages: conference rooms private offices, teles/computer / word processing: trifingol secretarial, 3701 MccArthur Blvd., Newport Beach, Co. The: 277778 Basic, Tel. 714-752-7170 PARIS ADDRESS, Champs Byseen Since 1957 LS.P. provides mail, phone takes, meeting rooms. 5 R. d'Artoi Paris Be. Tel: 399 4704 The 642504 F.

YOUR MAIL oddress Germony, Bero-tung & Kontokt, POB 934, D-5100 Auchen, Tel 0241-27238 Th: 832596 LONDON BUSINESS ADDRESS/ PHONE/TELEX Entertaines, Suite 66, 87 Regent St., W1. Tel.: 439 7094.

> DIAMONDS DIAMONDS

contact the TRIB's office in your country, HEAD OFFICE Paris: Max ferrero Tel.: 747,12.65. EUROPE

> Tel.: 361 B3 97/360 24 21. rankfurn H. Jung ar S. Konrad Tel., 72 67 55. Attractment Guy van Thuyne Tel., 29 58 94, Usbont Rite Amber Tel.: 67 27 93 & 66 25 44. Tel.: 01 836 4802.

A. ....

Madride A. Uniquif Somiento Tel.: 455 28 91 & 455 33 Q6 Viennes McKim White Tel., 52-63-97 & 54-15-06. OTHERS

Hong Kongs C. Changy Tel.: 5 - 420 906. New Yorks Sandy O'Hera. Tel., 752 38 90. Tel Aviv: Don Elvich Tel., 229 873

#### I minute Orderd Circus, houry fully op-pointed 3-room flot in secure purpose-built block with restourant 8 porturage. £195 per week. Tek Windoor 60850 UK CRLE ST CLOUD: WELL PURNISHED, large living, 3 bedrooms, 2 bolfs, equipped bitchen, balcony, phone. F 4250, Tel: 969 45 36. 8th CHAMPS EXYSES. Large Insuriou 6 rooms in display, 3 boths, 200 sq.m Unique view: Yek 563 17 77. VICTOR HUGO on garden, leau-fous double living + 1 bad-oom, tele-phone. F5000. Tel. 563 68 38. INTERNATIONAL BUSINESS MESSAGE

ATTENTION BUSINESSMEN: Publish your Business Memage in the the International Beraid Tribune; over a third of a million readers worldwide, most of whom are in business and industry, will read your message. Just selex as Paris 613595, before 10:00 a.m. ensuring that we can telex you back and your message will appear within 48 hours. You will be billed at U.S. \$8.45 or local equivalent per line. You must include complete and varifiable billing address.

HIRKTZ RIBNT-A-CAR SPECIAL WEBSEND RATES Unlimited entileage from Friday 3cm to Monday 9cm. Ford Fisstor 7235, Renault 5 GTL F280, Reugeot 305 F300, BMW 320 F430, Paugeot 305 F300, BmW 320 F430, Paugeot 305 F300, Bmydt 5 outcomable F300, including VAT For reservation, Tal 574 97 39 (Paris) MR JAMES LOBBLO
Formerly Monogenest Consultant in
Feberari Author words to interview you
for a book obout IRAN.
Call collect LCNDON (01) 735 9586

TICKETS FOR ALL EVENTS tre-CATS, of sports - WMBLEDON Teb SEDI London 836 5682 COMPUTER PORTRAITS COMPUTER PORTRAITS
IN COLOR OR 8 4 W
AN INSTANT MORNEY MAKER
THAT CAN EARN YOU
SE,000 SE,000 per month
Bock in the fifties, if someone had
suggested you invest in a hombourger
stand called McDonald's or a checker
stand rule by Colored Sanders, you proble
stan rule by Colored Sanders, you proby would have laughed. Meat of us
did. The few who didn't and measure
day mould have laughed. Meat of us
did. The few who didn't and measure
day in the first in the standard of us
did. The few who didn't and measure
day. Yesterday, however, they ware just budding entre
pensure tooling for or good investment.
The brick to investing in your own business is to leave your syea, open for
something that (1) requires a small insentence in the care be reacouped quickly.
(2) has an enamous profit margin and
(3) has great, growing consumer cocapi-PRIVATE INVESTIGATORS Central in-yestigations, 29 Foley St, Landon WI. Tel: 01 636 7245.
PERINO leav? - harving problement SOS HELP crisis line in English. 3 p.m.-11 p.m. Tel: Paris 723 80 80. SIN N.Y. TIMES, let Euro-delivery Write POB 2, 1000 Brussels, Belgium. AA in English daily, Paris, Tel. 325.
76.03./551.38.90.

MOVING

INTERDEAN

Who else for your next international move FOR A FREE ESTIMATE CALL AMSTERDAM ATHENS BARCELONA: BONNE! BREMEN! BREMEN! 65.09.57 31.05.91 269.54.00 86.31.44 (06190) 2001 43.85.30 BRUSSES: CADIZ: FRANKRIKT: GENEVA: THE HAGUE: LONDON: MADRED: MAPLES: PARS: ROME: VERNA: ZURICH:

CONTINUES: TEL. 281 18 87 PARIS. (Neor OFERA). Air 8 Sed to all countries, Economy rates. Also baggage.

MONACO TRANS UNION
ONTERS YOU IN THE HEART OF
MICHTE CARLO
OFFICE BUILDING
LA PALMERAE
And Agentus de La Cotto & Angle Avenue de La Costa & Bid de Suisse, Monte Corlo LAUNCHING PRICE Information & Reservations: TRANS LINCOL 50 44 39 5 Avenue de Grande Breto, MONTE CAILO.

601108 961.41.41 671.24.50 141.50.26 738.32.88 742.85.11 475.43.57 95.53.20 263.20.00

REAL ESTATE FOR SALE

There is such a business. It's called Computer Portrait and it is one of the hottest, most profitable new business in the world. Don't let the name scare you. You don't have so be a computer. operator or photographer to operate or machine. You don't even have to opera one if yourself - it's the perfect port-time owner business. othe if yourses.

Some of those owners are grossing big dollars. Up to \$4,000 a week in some locations. Imported to \$4,000 a week there is \$4,000 a week business that's (1) oil cash (2) does not strooke only francisce fees and (3) is

week queries man si (1 or cars (c) own or involve any franchise free and (3) is a complete furnisher operation.

NO SIGIL NIVICALYED

It's a business that combines today's hortest frends - TV consenses and instant pictures. A high quality system that is low in price, portable and requires absolutely in localizable appearance.

The Kerna Computer Portrait System can be set up anywhere - fairs, Insidely areas, shopping centers, conventious, Intelie - anywhere with high pedestrian furtific. It's an instant traffic. Stypper that makes a portrait just in seconds. The picture is first seen on a TV screen, then dramatically printed before your eyes on a computer printous.

And there's more, You can Ironsfer the portrait - instantly - to T-shirts, posters, colendars, puszlée and other high mark-up profit items. There is also a calor aptition-let readable from you be produce calor portraits. Systems you be produce a calor portraits.

you to product color portroits. Systems priced from \$10,000 to \$29,000 FOB Frontcut. Centa Computer Period System
The most dynamic business apportu The most dynamic business apportunity to come along the year.
But don't just token our word for it.
Check as out. Don't send money, gut write to us for details. Before you make no insportant decision about going into this exciting new business, know who you are buying from. We suggest you are buying from. We suggest you are your for buying from. We suggest you are your former about us.

ICHA HANDIELS GMEH

DEPT, FT, BESTHOVENSTR, 9,
6000 Frendifurt, Germany.
Tel: (0611) 747 808

Telex: 412213.

Office hours 10 a.m.-6 p.m.

**BUSINESS OPPORTUNITIES** AN OPPORTUNITY TO OWN ROYALTY TITLE OVER SHALE OIL **PRODUCTION** 

PLANT CONSTRUCTION NEW UNDER WAY BY Major U.S. Oil Producer Proven reserves with no developmental or cost to investor, plus unique on the province polerical which could return profit inmediately conjugate investment.

Minimum investment US\$ 10,000.

INSPLY IMMEDIATELY; Sharerock Cit Corporation, 110-111 Strong, London WC2 CAA England, Tel: + 44 1 836 8718. WHO IS AFRAID OF THE

PRIME RATE? w in 1966 the Frime Rate in the U.S. changed 3 times \* In 1980 it changed 42 times. \* In 1982 you can expect frequent changes again.

We offer personal service, Stop Loss Limits and concentration on profile. Ask for our tree brachure. COMMODITY TRADERS (LONDON) Ltd. 7 Greville St, London EC1 Tel: [01] 831 8778/9, The: 22553.

TOY ACQUISITION **OPPORTUNITY** HIGHLY PROFITABLE
MULTENATIONAL
IMPORT DISTRIBUTOR
Exclusive products situated East Coast
USA and own for East office. Soles in excess of US \$ 15 million Continued strong growth Low inventory position Management prepared to continue Strong International market share

Mode contact The Advertises of a 7 Marcantile Treating 1/3 St Peak Charetyard Abbey Life House London EC4.

OPPORTUNITIES UK & OFFSHORE LIMITED COMPANIES

FORMED FROM £74 "U.K. + ide of Man
Anguilla + Gibrathar
Guarriay + Jersey
Ponoma, Uberia, etc.
Registered Office
Norvives Shareholders
Directorial Services
Bank hytroductions
Reach-mode Companies
SELECT COMPANY FORMATIONS
1 Afted St., Douglas, LOJA.
Tel: office & other hours
Douglas, 1024, 2273 & G (nes)
Toler 625554 Select G

US\$ 500,000 available FOR PURCHASE OF **BRANDED JEANS** LEVIS, WRANGLERS, ETC. moport to Third World countri tooks considered, including fallers, cleareness. Offers to:

The Blue Jean Trading Co

TEXTILES IMPORT-EGFORT
CONGLETON, CHESHIRE, BNGLAND
Tel (192602) 6367 Th 665571 CHAMAUUK **BAXOR TRADING LTD** 17 Redores Wey
London, SE1 1TB, England
Tel: 01 403 5546
The: 291112 AB - BORRAD G
If you are purchasing or selling goods
from or to Great Britain we can provide
competitive sources of supply, quotalions inclusive of treight & insurance,
finance Letters of Crede, Warshouse,
packing and distributions. Commision
extended to agents.

OFFSHORE BANK & TRUST CO. FOR SALE EADY TO OPERATE \$59,500-CASH Box 15357, Herald Tribune, 92521 Neutly Cedex, France.

BUSINESS OPPORTUNITIES Bahamas investments New investors are sought for highly profitable time-sharing start-up and exponsion projects and resort developments in 1his Baharans. Also available are details of new legal requirements affecting foreign investments in real exclusions and legal assistance with real estate transactions. Brokerogs service, Ustings Welcome.

**EXECUTANT VENTURE** GROUP

Will package your appired business plan and affirmat investions. SERVICES INCLUDE: Capital Business Plan Package Group Strategic Information Research Group Control Research Group Consulting Group USA 212/740/0043 Executorit Venture Group

WE ARE THE BEST IN REAL ESTATE JOIN USI Sell completely develope lots in Florida, Texas, Colorada, California, We pay highest commissio CALL TODAY - (303) 555-4677 OR TREEX -80-3728 Int I Preferred Enterprise, Inc 3000 N.E. 30th Place, Fort Laudendale, Florida 23305

WE ARE THE BIGGEST

OWN AN OIL WELL Experienced US Oil Couperty
Offers Investors dract portecpolen in
Oil & Gas wells new drilling in Oildeho
mo, Kontas & Texts. High returns, early
poy out, investorary interest for
trokens. Contact,
Energy Management left Uel
12 St. George St, London WIR FDF
Tel. London (01) 479 8725
Telex 8814646 O.ASEN G.
Brokens wearsted.

YOUR OWN COMPANY IN SWITZELAND 20th - Zug - Lucerne CONFDESA, Reservaty, 36, C44300 Zug, 164 0041-0273 32 88 Telesc 56 69 13.

BUSINESS OPPORTUNITIES U.S.A. BUSINESSES We specialize locating and negation tales of USA businesses to Europe for branches or personal operation. Softment businesses. Serious inquiries wited. Confidential. ACCUPATIONS INTERNATIONAL LA 500 E Morahard, Charlotte, N.C. 28202 USA, Tel. 1704 333-1762, Teles: 80 20 39 Acquire Cha.

FOR SALE

AMERICAN MANUFACTURER OF
FABRICATING MACHINE TOOLS
With complete product line of:
HYDRAULIC RON WORKES,
PLATE SHEARS, PRESS BRAKES
Stable Work force
National Distribution CONTACT Box 15392, Herold Tribune 92521 Novilly Cades, France DAX MONEY-MAKER Newsletter is located with wealthy building plans. One or more could make you rich, DAX, GPO 3845, Hong Kong.

social with wealthy bland plans. One or more audid make you not. DAX, GPO 3845, Hang Kong.

SUBSTANTIAL OPPORTURETES available for participating with General Partner in us & gas drilling programs in the U.S. General Partner's criting compares with over \$ 800 million continued audiction of autistanding decumented success. Participation available of all levels from \$ 25,000 gar wit. Drilling programs now available. Contrast or customers from \$ 25,000 gar wit. Drilling programs now available. Contrast or contrast of the second of autistanding decumented inc. New York. Teless 4990291.

A TRAVEL ASENCY IN Soud Arabia, member of IATA and ASTA, due to its expansion, to upon offices all over the country. Looking for an intl company of reputing who can provide management, of the confidence of the country. Looking for an intl company of reputing who can provide management, of the contrast of the country. Looking for an intl company of reputing who can provide management, of the contrast of in choose office and averture in howel, cargo & eviction business. Company operating in the same field & internsted in choose officer many please contact. President of Juvel Agency Dr., § 0. Box 162. Dhahron Aurport, Soud Arabia, The 670115 S.I. COTTON CANVAS – tent & torpouting for contact. President of Juvel Agency Dr., § 0. Box 162. Dhahron Aurport, Soud Arabia, The 670115 S.I. COTTON CANVAS – tent & torpouting for contact. President of Juvel Agency Dr., § 0. Box 162. Dhahron Aurport, Soud Arabia, The 670115 S.I. COTTON CANVAS – tent & torpouting for contract of the form of exporters. NP. Webstern 1646 people interested in new trovel agency successed in the condition of the himsum investment SF 75,000. Founder status and provinces.

SECING CAPITAL FOR NEW, paternicly very profitable vectors from each of the secular partner of in Switzerland. Minimum investment SF 75,000. Founder status and provinces.

BUSINESS OPPORTUNITIES WOULD LIKE CONTACTS with Asian, African and Cypriot shops and openis interested in buying woman's and chil-dren's ready-to-wear dothes, Contacts D. Kollograpoulos, (poolarchus 123, Athers 706, Greece.

Athers 706, Greece.

1.5. INVESTMENT PROPERTY. U.S.
Attorney, fluer French, will be in Poris
on March 2 & 3 to decus in confidence, investments in country estates &
other properties in the U.S. For eppointment call in Paris 783-899.

INVEST. COCCUMP. NEWS. other properties in the U.S. For apportment call in Peris 735-3996
UNIQUE COPPORTURISTY. Intimate restaurant for sole, letter Puerto Banus. Marbella. USS 125,000. Write P.O. Box 121, Nutwa Andolecia, Mologo, Spoin. Tel. 5245 1458, from 5-8 pps.
CAPITAL AVAILABLE for violate projects backed by bank guarantees or other prime collateral securities. Broken invited. Telesa 12122 FCG B. GOLD IT CANADA, producing mining D., shores to sell. Write Heachtree, Sex 215, C14501 Boden. London-37931, Switzerland-DS6 727725
CARD & GET SHOP BY OWNER in bury shopping center. \$55,000, 1204 5. Daile Highway, Lote Worth, R. 33460 USA. Tel: 305-86-6088.

**BUSINESS SERVICES** by experts specializing in incorporation is administration of companies in nil or flow tax taxes. Call or write:

C. & A.

PO Box 164

St. Peter Part.

Guernsey, C.I.

Tel: Guernsey 20200 / Tix 4191504

HOW'S YOUR COMPANY'S IMAGE? For new experted brochers, contact reports, editorial copy, & COMPLETE production facilities. Contact L'ACENCE 28 8d Processionere 7500? Pons, Tel 770 40 76/77,
DON'T VISIT PARIS ALONE. Take a fight scondard private guide with car, Call Aros. 51 01 89/55 55 75.
YOUR MAN IN CANADRA for head. YOUR MAN IN CANADA for busi-ness, trade and commerce. Box 925, Stohon Q, Toronto, Canada MAT 110. U.S. TAX RETURNS prepared. Tel-London (01) 730 2231.
U.S. AGENT, JOB GETS DONE. Top Contract. Lee, 6 E. 37, NY 10016
RYTESTRETER LADY /Public Relations. Your cases and in Park. Tel. 500 31 08. US & FRENCH TAX ADVICE & returns. Paris-based US C.P.A. Tel: 052 31 35.

FINANCIAL INVESTMENTS

PROMOTE A NEW AND EXCITING investment vehicle. High profits, high commission. Professionals with exacting character only. Apoly: IHT, Box 1698, Friedrichstr 15, 6000 Frankfur/W Ger

GEORGE V EXECUTIVE CENTER 20 AVE, GEORGE V, 75006 PARIS Tel: 723 78 08. Teles: 612 225F. LONDON Furnished Offices Suites of oil sizes hourisusly furnished for Sensor executives, Bond Street and Squite Row. Teles, secretariol and reception facilities. Albertarie Administration Ltd. UK 01 437 3306. Te. 2951 13 ALEMEN G

ARAR CHAMPS B. YSORS
Rantel with all office facilities
Multifugual Secretaries
Inditions, phone, teles, message service,
domiciliations.
Aleasing Resease, projector and
amultaneous translation equipment.

Your best buy.

Fine diamonds in any price range of lowest wholesale prices direct from Arthursp center of the domend world.

Full guarantee.

For free price let write Joschim Goldensbeig ellementerport Established 1928

Pelikopneroof 62, 8-3000 Antwerp Beginn - 1ek Q 31/34.07.51

The 71/79 syl b. At the Oranond Childent of the Antwerp Desmond Industria

Ameterdam: Alfons Grim Tel.: 26 36 15, François: Arthur Ma Tel.: 343 18 99.

SID OCAL TO COLL